

New York City and vicinity: Fair, warm, and less humid. High in the mid-80s. Gentle to moderate winds. Yesterday's temperature range to 9 p.m.: High, 86, low, 72.

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Woodpile Wonder

Cheap Particle Board Pushes Plywood But Mills Find Profit Slim

Sears Saves on Radio, TV Cabinets; Grants Pass Plant Can't Operate Steadily

Warning to Barbers, Bankers

BY RAY J. SCHRIK
Staff Reporter of THE WALL STREET JOURNAL

Take 2,400 pounds of wood leftovers. Pour into one \$75,000-plus plant. Grind leftovers into tiny shavings or fragments the size of potato chips, as desired. Mix well with 150 pounds of glue—ordinary soybean, cattle feed, with water, will do. Press firmly between two steel plates, trim into four-foot by eight-foot panels, and dry.

This will produce 1,000 square feet of particle board, a product so simple and cheap to make that it's surging into popularity. It's trimming the costs of houses, hope chests, sewing machines, radio cabinets, and heading for still wider markets. Observes one sales official: "I don't know why it couldn't be used in coffins."

Sad to say, enthusiasm has soared so high that too many cooks have crowded into the kitchen—capacity to produce, for the moment at least, is outpacing the expansion of markets. Many a new particle board mill is writing its books in red ink, or just barely in the black. Nevertheless, optimism abounds and more mills are rising.

Coast to Coast

In North Carolina, for example, workmen are now setting up machinery in a \$4 million particle board plant for Formica Corp., a subsidiary of American Cyanamid Co.; it's to go into production in January. In New Hampshire, a 80% expansion to produce particle board has just been completed at National Starch Products, Inc.'s granite board plant. And here, in Oregon's timber-clad Cascade Mountains, officials of the 104-year-old lumber producer, Pope & Talbot, Inc., are getting ready to throw the starting switch on a \$1.8 million particle board plant.

By the end of the year big presses in some 53 plants, new and not quite so new, will be clanking out the stuff at an annual rate of more than 250 million square feet, forecasts Timber Engineering Co., research arm of the National Lumber Manufacturers Association. This will be twice as many plants as in 1955—and an output hike of 180%.

An Appealing Mismatch

What's the appeal of this mismatch product? A big attraction is that its principal raw material can be found around almost any lumber or plywood mill or furniture factory. It's the pine-growing South or around the chair-and-chest factories of North Carolina or Grand Rapids. This is the pile of wood shavings, hitherto often burned as waste. In the case of lumber and plywood producers about half the log that comes from the forest ends up on this pile. A particle board maker can pick up this waste for next to nothing. One producer figures the 2,400 pounds of shavings it takes to make 1,000 square feet of particle board costs only \$2. The 150 pounds of binder or glue (he uses a resin more expensive than soybean meal) costs \$30.

There are many variations to the basic recipe, of course. In fact, one of the most distinctive facets of this product is that no two chefs make it the same way.

But with all the processes, costs are low—so low that particle board can undersell plywood in many cases and is consequently saving away at lucrative plywood markets. Its main drawback is that it has only 80% to 90% of plywood's strength, depending largely on the size of the wood particles used.

For example, Weyerhaeuser Sales Co., subsidiary of lumber giant, Weyerhaeuser Timber Co., tags 1,000 square feet of 1/2-inch thick particle board used as underlayment for linoleum and floor tile at \$114. Fir plywood for the same use sells at \$121 to \$123 per thousand square feet.

A Hidden Market

The composition upstart is making its biggest inroads in spots hidden from the consumer's eye. It's employed as "corestock," the layers that lie underneath the expensive hardwood veneer in furniture or beneath the coverings of kitchen cupboards, wall panels and plastic table tops.

At Pickens, S. C., for instance, Singer sewing machine cabinets with particle board cores are being built by Pinecrest Lumber and Manufacturing Co., a Singer subsidiary. Such a cabinet sells for \$50 in a Portland, Ore., store compared with \$69.50 for one with an ordinary wood core from the same plant.

Lane Co., Inc. of Altavista, Va., figures the particle board cores it makes and uses in cedar chests cost less than half the ordinary lumber cores it once used. And a Sears, Roebuck subsidiary, Mississippi Products, Inc., at Jackson, is using particle board cores in television, radio and sewing machine cabinets. The company figures it saves 12 cents a square foot with the particle board core.

Leaves Other Woods Alone

Particle board is not yet homing in much on the markets of the two other composition woods, insulation board and hardboard. But particle board enthusiasts say even these markets are not sacred.

These older compositions are different from particle board. They are made of wood broken up into its tiny, basic fibers, rather than particles, then pressed and held together without the aid of glue. Insulation board is fluffy, with less than half the density of ordinary wood. Hardboard, pressed more compactly, has about twice the density of lumber. Particle board falls in-between, weighing about one-third more than natural wood.

Particle board, as yet, hasn't officially proven itself for structural use, and consequently isn't able to invade insulation board's prime market, sheathing in the walls and

Please Turn to Page 8, Column 6

What's News—

Business and Finance

OIL EXPLORATION should be fostered in the interest of national defense, Eisenhower declared. The President vigorously defended the program he put into effect earlier this week. It requires oil companies to reduce crude imports voluntarily, or face tight Federal curbs on petroleum shipments from abroad.

The plan was devised by a special Cabinet committee. It's based on the theory that the current rate of oil imports imperils the search for oil reserves in this country "because the industry would have no assurance of an adequate market for domestic oil after discoveries had been made." At his press conference yesterday, the President gave his blessing to this line of thought. National security demands "a healthy oil industry," he argued.

Senator Kerr launched a new attack on what he called the Administration's "high interest rate" policy and on the role Treasury Under Secretary Burgess played in setting that policy. The Oklahoma Democrat spent three hours grilling Mr. Burgess as the Senate Finance Committee continued its probe of Government monetary policies. Appearing before another Congressional inquiry, Federal Reserve Board Chairman Martin said he opposed giving the Reserve Board complete control over open market dealings in Government securities without any participation by private bankers.

The Administration intends to present Congress next year a new plan for repaying former owners of alien property taken over by Uncle Sam during World War II. Seized German assets are estimated at \$541 million, those taken from the Japanese at \$54 million. A White House statement said the program to be submitted would "reflect the historic American policy of maintaining the sanctity of private property."

Farm exports spurred to a record \$4.7 billion in the year ended June 30. This was 35% above the preceding year, and 16% above the previous high in fiscal 1952. The Agriculture Department ascribed the export boom to slackening farm production abroad, prosperity in Western Europe and Japan, sales of U. S. commodity surpluses at competitive world prices, as well as outright giveaways. Exports are expected to decline in fiscal 1958 because overseas cotton stocks have been rebuilt and the European wheat crop, damaged by cold weather in 1956, is shaping up well this year.

Alpha Portland Cement Co., Easton, Pa., said it will hold the line on prices this year though costs are up. It thus dissented from the views of at least two other producers, Ideal Cement Co. and Medusa Portland Cement Co. Their position is that price increases in the fourth quarter have been necessitated by pay boosts granted in settling strikes which tied up a large part of the industry more than five weeks.

Westinghouse Electric's second quarter sales climbed to \$507 million—a new high for the period. Profits were equal to 95 cents a share. In the corresponding three months last year, when Westinghouse was emerging from a crippling 156-day strike, volume had amounted to \$380 million, and net was 38 cents a share. Incoming orders, reported Gwilym A. Price, president, are maintaining backlogs at high levels, especially in the apparatus, atomic and general products groups.

Company Notes—
American Viscose Corp.—Twenty-seven U. S. corporations won Federal tax rebates during 1956 in excess of \$1 million each, the Treasury notified Congress. American Viscose topped the biggest award, gaining refunds and credits in excess of \$20 million.

Kansas City Southern Railway—W. N. Deamus, president, said 1957 net will drop to around \$9.50 a common share, from \$10.50 last year. He ascribed the decline to higher operating costs and the fact that "some industries are down very sharply in our area."

Vitro Corp. of America—Vitro Engineering division announced it has contracted with SIMEA, an Italian firm, to design and engineer construction near Rome of a \$40 million nuclear power reactor to yield 140,000 kilowatts of electric power.

Markets—
Stocks—Volume 1,830,000 shares. Dow-Jones Industrials: 508.52, off 0.08%; rails 149.79, up 0.37%; utilities 69.88, up 0.21%. London—Financial Times common share index 201.1, off 0.6.
Bonds—Volume 2,950,000. Dow-Jones 4 bonds 86.13, off 0.13; high grade rails 86.13, off 0.80; speculative rails 84.52, up 0.13; utilities 84.93, up 0.08; Industrials 88.93, up 0.11.
Commodities—Dow-Jones futures index 159.02, up 0.15; spot index 162.44, up 0.01.

Quarter June 30: American Viscose \$1,848,200 \$2,334,800 2.34 6.46
Gambie-Skaggs, Inc. 1,186,585 1,040,376 .44 .29
Trans. Co. 1,070,410 1,040,288 .80 .72
U. S. Rubber Co. 9,900,473 9,535,758 1.35 4.30
Wheeling Steel 2,834,000 3,119,000 1.34 9.77
6 mos. June 30: A. G. McKee & Co. 1,661,000 963,700 3.34 1.77
Belden Mfg. Co. 682,662 867,835 1.78 2.83
White Dental Mfg. 271,469 275,254 1.32 1.35
6 mos. present shares.

(Today's Index on Page 2)

World-Wide

SENATORS SAID Hoffa joined racketeers to seek control of Eastern transportation. Chairman McClellan, opening hearings on the New York City area, charged the first step in the alleged conspiracy was for the Teamsters Union vice president, with the aid of hoodlums, to gain "a stranglehold over the port of New York." McClellan commented: "The economic factors are tremendous."

Robert F. Kennedy, committee counsel, said evidence will show Hoffa brought racketeers Johnny Dio and Tony Ducks into the Teamsters Union. Alleged infiltration by hoodlums, he added, led to extortion, bribery and exploitation of union members.

There was no immediate comment on the new charges from Hoffa, a likely successor to Dave Beck as union president. He was acquitted July 19 of conspiring to bribe an aide on the McClellan committee.

The first witness was Sam Zakman, an ex-Communist, who said Dio financed his start as president of Local 102 of the old United Auto Workers, then squeezed him out and took over control. Zakman said he also got help from Sam Berger, an official of the Garment Workers Union.

Berger, who has been ousted from his job, took the Fifth Amendment 40 times in 30 minutes in refusing to answer questions about his relations with Hoffa, Dio and others.

A.F.L.-C.I.O. President Meany ousted Paul Dorfman, a close friend of Hoffa, as secretary-treasurer of Waste Material Handlers Union No. 20467 in Chicago. He was previously suspended on charges of having "compromising personal ties" with an insurance agency doing business with the Teamsters.

The A.F.L.-C.I.O. granted a third and last delay in a hearing—now set for August 28—for the Teamsters to answer corruption charges.

EISENHOWER URGED swift passage of a civil rights bill without a jury trial clause. The President told a news conference he opposes the amendment which would provide jury trials for defendants in criminal contempt cases arising out of civil rights court orders.

"I support the bill as it now stands—earnestly—that is my last word on civil rights."

In the Senate, G.O.P. leader Knowland failed to win Senate agreement to vote this week on the amendment. But Sen. Russell (D., Ga.), who blocked the move, said he hoped a vote would come by tonight. He added Southerners had no intention of filibustering and are "ready to march on and fight this bill out."

Democratic leader Johnson attempted to set the measure aside for 15 minutes so the Senate could extend the life of the Small Business Administration beyond midnight. But Sen. Morse (D., Ore.), who blocked a similar move Tuesday, again objected.

The spending authority of the Agriculture and Defense Departments also was due to expire at midnight. Thousands of Government workers faced the prospect of not getting paid on time.

In his press conference, Eisenhower also said he will have a new school bill ready for the next session of Congress—a bill, he added, that won't put an albatross around the neck of the taxpayer. He denied inaction on the measure defeated in the House this year.

Eisenhower said angrily he does not make appointments to Federal jobs on the basis of party contributions. Maxwell Gluck, confirmed as ambassador to Ceylon, had testified he gave more than \$20,000 to Republicans in 1956 and that he didn't know the name of Ceylon's prime minister.

The President conceded total disarmament is not practical, but he said a way must be found to rid the world of fear of nuclear war. In London, the Western powers agreed on a joint open skies inspection plan to present to Russia as a first step toward disarmament. Dulles held his first meeting with Russian delegate Zorin to press for more time in which to present the plan. Both emerged from the session smiling.

House investigators reported the Army has spent seven years and hundreds of millions of dollars to build heavy tanks that may not prove useful in nuclear war. The Government Operations subcommittee asked a full inquiry by the comptroller general. It said Chrysler Corp. was given "virtually a blank check" and told to build the T-43 tanks "in a hurry." This it did, the group said, but they "were not acceptable for service."

Creighton E. Miller, a lawyer for professional football players, accused National Football League Commissioner Bert Bell of favoring club owners at the expense of the players. He told a House hearing Bell not only reneged on a promise to quit when the 12 club owners refused to recognize the players' union, but that he also "got either \$10,000 or \$20,000 from the owners."

Republican Walter J. Kohler, Jr., an avid supporter of Eisenhower, and Democrat William E. Proxmire will fight it out for the Senate seat held by the late Sen. McCarthy. In two previous meetings Kohler defeated Proxmire for the Wisconsin governorship.

Soviet-West German negotiations in Moscow have broken off over the issue of repatriation of 80,000 Germans still held by Russia. Bonn reported. The diplomats also had been discussing trade and consular relations.

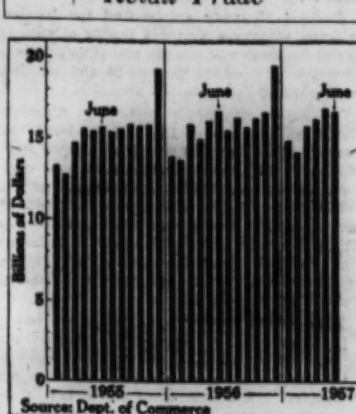
Authorities regained full control of Montana State Prison in Deer Lodge and locked all inmates in their cells. About 400 rioting prisoners had released eight guards earlier.

British warplanes attacked rebel-held positions in Oman for the third straight day. British-led troops were reported grouping for a pincer assault on the insurgents.

The House tentatively approved a bill to permit New York State to build a \$400 million hydroelectric power plant at Niagara Falls.

The Atomic Energy Commission disclosed it has approved a first shipment of radioactive isotopes to Russia for use in cancer research. The material was shipped March 21.

Retail Trade



SALES of retail establishments during June totaled \$16.7 billion, compared with sales of \$16.9 billion in May and with \$16.7 billion in June last year. The Commerce Department is revising its monthly retail sales figures for years prior to 1957; therefore the June, 1956, total is preliminary.

Shore-Based Sailors

Sail Into Blueprint Files, Scuttle Same

New System Will Trim Costs, Save Space, They Say; How Filmsort Shuffles a Deck

BY EDMUND K. FALTERMAYER

Staff Reporter of THE WALL STREET JOURNAL

WASHINGTON—Some paper-shuffling sailors of Uncle Sam's Navy have hooked up three fairly common office machines to make a cost-cutting device to save the Government millions of dollars a year. What's more, they say their office innovation may prove an even bigger boon to private business.

The Navy's new system, unofficially known as Filmsort, is expected to shrink the Navy's bulky and fast-growing blueprint library to one-fifth its present size. And Navy men figure the system also will trim 80% off the cost of turning blueprints into working drawings, a feature that would appeal greatly to private builders of such things as ships, planes, farm machines and autos. Filmsort combines microfilm, punch cards of the type made by International Business Machines Corp. and an instant electrostatic copying process.

Filmsort's pilot model is housed in Philadelphia's sprawling Naval Aviation Supply Depot. In good Government fashion, it cost half a million to put together but, say the sailors, savings will be big. The principle behind Filmsort is amazingly simple. Drawings (a single aircraft may require as many as 80,000 of them) are photographed on 35-millimeter film; the film is glued into punched cards much in the fashion of slides made by amateur photographers, and the cards are filed away in cabinet drawers.

Plane's "Deck of Cards"

When a Navy repair station needs a drawing of, say, the wing strut of a Chance-Vought F8U Crusader, the Philadelphia depot locates the required drawing by running the plane's so-called "deck of cards" through a sorting machine. The card, with its filmed copy of the drawing, then is put in an electrostatic copying machine which enlarges and prints full size working drawings up to 24 inches wide at the rate of 20 feet a minute. Copies are mailed to the repair station. After they've been used, perhaps to guide work on the damaged wing strut, they can be thrown away—because it's cheaper to make another set than to store them.

"We hope to save annually \$1.7 million in naval aviation alone," says Miss Ruth Christie of the Navy's Bureau of Aeronautics. The bureau has spent two years developing Filmsort, which took its name from the maker of one of its principal parts, the Filmsort division of Dexter Folder Co., Pearl River, N. Y.

Major contractors now are being urged to supply rolls of microfilm drawings for all equipment delivered to the Navy, Miss Christie says. If they all follow through on this, the Navy would save an additional \$5 million a year, she states.

"Blueprint Is Obsolete"

As for the benefits to private firms, Navy men note that a big plane maker like Boeing Airplane Co. may run out 100 copies of a single drawing at one whack. At least two companies, General Electric Co. and Western Electric Co., the manufacturing arm of American Telephone & Telegraph Co., already are installing drawing reproducing systems of their own, while the Air Force and Army are developing their own versions of Filmsort.

"The blueprint," contends Miss Christie, "in the sense of a working copy, is obsolete." Navy officials figure the space saving alone will justify their investment in Filmsort. For example, an "average" Navy plane like the Lockheed P2V-7, a patrol bomber, requires about 25,000 drawings. A conventional file of full-size "Van Dyck" drawings—black-line-on-white-paper "master" drawings from which the familiar blueprint copies are made—would fill nine standard four-drawer filing cabinets.

Cuts Copy Costs

This bulky file, shrunk to microfilm size and mounted individually on punch cards, fills only two-thirds of one cabinet. "Considering that the Bureau of Aeronautics alone has about 5,000,000 drawings and that space costs us \$2.50 a square foot even when we own it, we're saving plenty," observes Miss Christie. Filmsort's proponents claim the system cuts the cost of copying drawings, too. Blueprinting costs about five cents a square foot, while electrostatic prints made directly from microfilm on ordinary white paper cost only one cent a square foot. Moreover, the cards punched with holes to identify each drawing can be located quicker.

George Hamp of the Navy's management office figures a private company could duplicate the complete Philadelphia Filmsort installation for \$100,000 to \$125,000, now that the Navy has met the extra costs of a pilot model.

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Business Bulletin

A Special Background Report
On Trends in Industry
and Finance

HOW TO SELL homes: Builders try different means.

Hoopla sometimes works. A Chicago builder hired a carousel, Shetland ponies and gave away door prizes—including small home appliances—to attract all the family to the opening of a new development. About 10,000 turned out and he sold 31 houses in the \$18,950 to \$19,450 price range in two days. A Los Angeles tract developer is copying from auto dealers by padding the price of a house, then offering a discount to make the buyer feel he's getting a bargain. Seasonal: St. Louis builders run a page of ads in that city's Post-Dispatch under the flaring heading: "Homes Convenient to Schools."

Builders in Philadelphia and elsewhere move from the lowest price home brackets to the \$17,000-and-up level—where financing, they say, is easier to arrange. In this price range, a Quaker City contractor also gravely advertises "wall-to-wall carpeting in every room—excluding bathrooms and kitchens, of course." Builders push trade-ins of old homes toward new ones.

Sales, say most builders, come hard—even with the fanciest promotions.

AIRLINERS PLUMMET in price on the second hand market.

Forty-passenger DC-4's go for \$300,000. A year ago, they were selling for twice that—or considerably above the \$450,000 they brought when turned out brand new a decade or more ago by Douglas Aircraft.

As airlines get new, faster aircraft, they find less need for older models. Capital Airlines is trying to sell a dozen old Constellations but finds no takers.

The problem is serious for carriers. They count on sales of older planes to provide part of the financing for \$3 billion worth of jet airliners programmed for 1959 and beyond.

NEW-STYLE PUMP for gasoline stations creates an industry stir.

The pump has passed trial tests at Sun Oil's Florida stations. Motorists, instead of ordering by grade of gasoline, ask for the octane count most suitable to their finicky motors. Sample order: "Fill 'er up with 98." The attendant sets a dial—and the requested 98 octane mixture gushes forth while a meter computes the bill for that mixture. A half-dozen or more mixtures can flow from the one pump against a maximum three from as many pumps in today's typical station.

Sun, which developed the new dispenser with Wayne Pump, has placed a \$20 million order with that company to install the pumps in all its 7,500 stations. Other oil companies study the pump. It works on this principle: An octane concentrate and regular gasoline flow through a hose within a hose and are mixed at the nozzle.

Pump makers have seen dull times of late years after a post-World War II sales boom.

DOW CHEMICALS plans to dissolve what it restrained calls the "distinctive odor" wafted on the air by its plants at Midland, Mich. Besides eliminating this chemical smell, a \$2 million outlay on anti-air pollution facilities will also curb smoke.

BEER GLASSES are chilled, with a light frost, in three minutes by a development of a Chicago machinery manufacturer. The device sprouts refrigerated cones on which the glasses are placed; an ultra-violet light provides sterilization. The maker believes it can be turned out for under \$300 for bars, restaurants.

COAL PIPELINE now is set for commercial operation by early September. Pittsburgh Consolidation's much-ballyhooed 108-mile line from an eastern Ohio mine to Cleveland Electric Illuminating Co.'s power plant got plugged on its first run of coal (in slurry form) last winter. Latest test shipments indicate to engineers the line is nearly ready for business—about six months late.

DOWNTOWN MERCHANTS in Fort Wayne, Ind., will give away stamps which can be used to defray parking fees. Shoppers will get a five-cent stamp for each \$2 purchase up to a 50-cent—or \$20 purchase—limit; parking lot operators can redeem the stamps from a fund supported by the merchants. Later, the stamps may be applicable against bus rides under an agreement with the local transit line.

GREYHOUND CORP. shoots for a triple increase in its small package freight business. Now being offered are a nationwide C.O.D. service and a joint air-bus service for small shipments. It hopes to lift volume from last year's \$11 million to over \$30 million annually.

MONTGOMERY WARD expands, but rival Sears, Roebuck spreads out faster.

Ward recently acquired The Fair chain of four stores. Its first retail addition in 16 years, and is building four new stores. But in the last 18 months Sears has added 15 retail stores, will complete six more by the end of the year. Ward fell far behind Sears on number of stores in the postwar period because its board chairman (since 1933) Sewell Avery was anti-expansion; Sears moved full steam ahead. Sears now has 722 retail stores to Ward's 563. John Barr, who succeeded Avery in May 1955, sparks the company's new expansionist movement.

Barr's regime has seen the return to Ward of over 17 executives who quit in the Avery era.

BRIEFS: A Jacksonville foreign car distributor is airlifting more than 200 cars to dealers in other Florida cities to "beat traffic jams on crowded highways." . . . Lukens Steel, which is represented in public relations by the New York City firm headed by attractive Elizabeth Manning, has etched its new contract with that firm on a steel plate. . . . A survey by the Georgia Department of Public Health discloses that one power mower injury in seven results in some permanent disability. . . . A plastic roof big enough to cover three football fields has been built by New Hampshire's Kallway Corp. for the U.S. pavilion at the 1958 Brussels World's Fair.

Union Upheaval

Bridges' and Bradley's Dockers Seek Alliance With Hoffa's Teamsters

Transport Combine's Power Could Put "Big Squeeze" On Business, Government

Whispers Become Loud Talk

BY JONATHAN SPIVAK

(Copyright 1957 by Dow Jones & Co., Inc.)

SAN FRANCISCO—Harry Bridges, the Australian-born longshoreman who has long been considered the bad boy of the West Coast labor movement, is very much inclined to join hands with a couple of other fellows who are equally powerful, just as unruly.

If his ideas are realized, he says very candidly, it would be sensational news not only for other unions but for America's businessmen and the U. S. Government. For his friends are Jimmy Hoffa, who seems likely to grab control of the Teamsters and get it bootied out of the A.F.L.-C.I.O. for corruption, and Capt. Bill Bradley, whose East Coast longshoremen's union suffered a similar fate four years ago.

"There's one thing I know," says Harry Bridges: "If the Teamsters and the two dock unions got together they'd represent more economic power than the combined A.F.L.-C.I.O."

"They are so concentrated. An economic squeeze and pressure can be exerted that puts any employer in a very tough spot—and furthermore puts the U. S. Government on a tough spot."

"If the A.F.L.-C.I.O. meets us head-on, we'd knock the stuffings out of them. We'd fight on their own ground and win."

[In New York, Capt. Bradley said his East Coast longshoremen will approach the Teamsters to negotiate creation of an amalgamated transportation union in the near future. "We're just waiting for things in the labor movement to calm down a little," he declared. But he would oppose including the West Coast dock union, at least so long as Harry Bridges heads it—because "our men are strongly opposed to Communism." See story below.]

Would Others Join Alliance?

This is a prospect that A.F.L.-C.I.O. leaders have been worrying about plenty, in private. As President George Meany has pushed a campaign to clean up his member unions, under impetus of revelations by Senate investigators, the danger that these organizations may pull out and create a new rival alliance has been apparent.

At least one of Mr. Meany's key lieutenants in Washington is predicting that if the Teamsters leave the A.F.L.-C.I.O. they will hook up not only with the dockworkers but with five other unions—all of them outfits against which the Federation's broom-wielders have acted or plan to act. These are the Distillery Workers, the Laundry Workers, the Bakery Workers, the United Textile Workers and the Allied Industrial Workers.

But up to now most such talk has been in whispers.

Harry Bridges is not whispering. Indeed he speaks, in his slight down-under dialect, with quite surprising candor—and informality. Limping slightly, he first leads a reporter to a bar around the corner from his union headquarters. He remarks that it's close to his birthday, so he's taking it easy this afternoon. A tallish, thin man with a weather-beaten face, he stares you in the eye, almost to the point of discomfort, as his sentences tumble out.

What Harry Bridges Thinks

He starts out rather negatively, saying he has never met Jimmy Hoffa, and declaring no approaches have been made by the Teamsters to the West Coast dock union—or vice versa. But soon he is saying something very positive:

"I think if a decent proposition from the Teamsters were submitted to our rank and file . . . I don't think anything I could do or advise would stop them from voting for it. I think they see the basic economic strength."

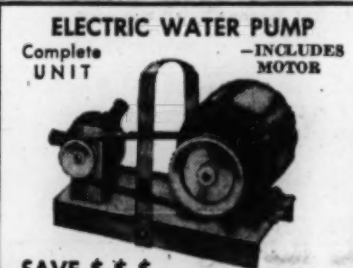
And if he has never met Mr. Hoffa, Harry Bridges has nevertheless made up his mind about the gentleman: "If you ask me if Hoffa is a crook, I'll say I don't know so . . . I see nothing in the record." How about Hoffa's recent trial for bribery? "That was an organized frame-up, as far as I'm concerned. Meany,

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Summer Clearance Sale

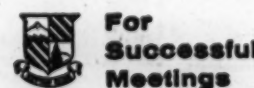
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BATHING TRUNKS BOW TIES

SUMMER SUITS
LADIES TENNIS DRESSES
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Senate Investigators Level Scathing Attack on Hoffa In Attempt to End Drive to Elect Him Teamster Chief

McClellan Says Union Officer Used Racketeers in Bid for Control of New York Port

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—Senate investigators leveled a scathing attack on James Hoffa in an obvious attempt to block the growing drive to elect the cocky Teamster leader the next president of the country's biggest union.

As the Special Senate Investigating Committee opened a new round of hearings on labor racketeering in the New York area, Chairman McClellan (D., Ark.) charged Mr. Hoffa with using racketeers in a bid for power and a "stranglehold over the Port of New York."

The New York union hoodlums, Mr. McClellan asserted, in turn at times used communists and former communists who "knew all the tricks to get memberships."

The committee's first witness, Sam Zakman, a Levittown, N. Y. lamp factory worker, backed up the committee's charge that convicted racketeer John Dioguardi controlled a New York local union which the committee claimed was a sort of parent of some Teamster units close to Mr. Hoffa.

However, the second witness, Sam Berger, a former official of the International Ladies Garment Workers Union, invoked the Fifth Amendment 40 times in refusing to answer questions about his relations with Mr. Zakman, Dioguardi and Mr. Hoffa.

In describing Mr. Hoffa's alleged activities, the Arkansas Senator painted a picture of a man seeking vast powers beyond the A.F.L.-C.I.O. Teamsters union itself. Through an alliance with the independent International Longshoremen's Association, broken up only last year, Mr. McClellan claimed, Mr. Hoffa was aiming at controlling the Port of New York, the entire Eastern seaboard and the St. Lawrence Seaway.

The New York hearings have been in the works for many months, but, until recently, Mr. Hoffa's name never figured prominently in public statements on them. Usually, the talk was that the New York hearings would deal with individual racketeers heading unions and with labor-management collusion.

But in recent weeks—especially since Mr. Hoffa was acquitted of bribery and conspiracy charges—the emphasis has switched. More and more, the plain purpose of the investigation now underway has become to link Mr. Hoffa with racketeers.

Since the labor official was acquitted, support for his candidacy to succeed Dave Beck as Teamster president has mushroomed. His foes are convinced the Senate investigators are just about their last hope to furnish the ammunition they hope would stop the Hoffa boom.

Before the first witness took the stand yesterday, Sen. McClellan issued a statement charging that Mr. Hoffa "through the help of racketeers" took over effective control of Teamsters Joint Council 16 in New York, an organization that Committee Counsel Kennedy asserted gave Mr. Hoffa and his allies a "stranglehold over the biggest city in the land."

Usually Mr. McClellan said, he refrained from commenting on the nature of the evidence before testimony was actually presented. But this time, he continued, he was making an exception after a "preliminary study of the evidence gathered by the committee." This evidence, the Arkansas Democrat asserted, "will disclose that hoodlums and racketeers came into the labor picture with the aid and assistance of certain high level union officials."

"I think before we are through with the hearings it will have been demonstrated, beyond any doubt, that these hoodlums were not in the field of labor for the benefit of the laboring man." Instead, he charged, they were out to extort money from employers and to pocket union funds.

"The initiation fees and dues of members constituted a steady source of income for these hoodlums and their henchmen who were put on the union payroll. It provided an income for the mob that worked for John Dioguardi and Antonio (Tony Ducks) Corallo."

These racketeers, Mr. McClellan went on, were used by labor leaders to further their own ends. "We expect there will be evidence to show James Hoffa, through the help of racketeers, supported John O'Rourke, who sought and did obtain control over the Joint Council 16 of the New York area, the biggest and richest labor area in the country."

"In addition, there will be evidence to show that Hoffa was going to tie up with the International Longshoremen's Association of New York, a union which had been kicked out of the A.F.L. because of its control by racketeers." This brief-lived alliance was broken up in mid-1956 by the A.F.L.-C.I.O.

Thus, the committee chairman said, "with control of Joint Council 16 and the I.L.A., Hoffa would have a strangle hold over the Port of New York. The next step would be the entire Eastern seaboard and the St. Lawrence Seaway."

The hearings, of course, will cover a lot of other people and activities besides Mr. Hoffa and his doings. For example, Mr. McClellan indicated at one point that David Dubinsky, president of the International Ladies Garment Workers Union, will be called to testify on

what he knew about another I.L.G.W.U. official who simultaneously was an officer of an A.F.L. United Auto Workers local that started convicted racketeer John Dioguardi, alias Johnny Dio, on his union career. This is a separate union from the auto union headed by Walter Reuther.

Counsel Kennedy emphasized the hundred or more witnesses who will testify at this series of hearings will furnish just little pieces of the big picture—Joint Council 16 and the fight for control of the council.

Witnesses appeared yesterday afternoon who were officials of the U.A.W. local that provided Mr. Dioguardi with his stepping stone into union life. But their testimony was overshadowed by Mr. McClellan's opening remarks and another lengthy statement delivered by Mr. Kennedy. The committee counsel, with pointer in hand and multi-colored charts before him, sketched the outlines of the big picture. He showed what the Senate inquiry expects to prove in the coming weeks.

First off, Mr. Kennedy described the power of the Teamsters, and especially of Joint Council 16. "No organization—union or business—has a greater effect on the economy than the Teamsters. If the Teamsters get in the hands of the wrong people," he said pointedly, "the economy of the country will suffer greatly."

As for Joint Council 16, Mr. Kennedy said, all the goods that come in at New York City docks, airports or railroad terminals must be trucked out. And Joint Council 16 has complete control over all these goods.

To illustrate the asserted lifetime control of the Teamsters, Mr. Kennedy cited this description by one union official: "We drive the taxi that brings the mother to the hospital to have her baby. And when the baby grows up and dies, we drive the hearse to the funeral. In between we deliver an awful lot of groceries."

Not only does the joint council control 58 Teamster locals, Mr. Kennedy asserted, but it also wields great power over all other unions in New York City because of its make-or-break power to go to the aid of these unions when they want to strike. Mr. Kennedy explained Joint Council 16 gets 25 to 40 requests each day to support strikes by other unions.

Since many businesses couldn't operate without the pickups and deliveries provided by Teamster members, Mr. Kennedy said, Teamster strike support usually means the strike will succeed. "The people who control the joint council," Mr. Kennedy charged, "couldn't have gained their power unless they had made deals one or two or four years before with racketeers and hoodlums."

After describing the council's joint powers, Mr. Kennedy went on to trace the rise of Johnny Dio and his alleged hoodlum friends as union leaders in New York City, starting in 1950. Five years later, according to Mr. Kennedy's presentation, Mr. Dio threw his support to Mr. Hoffa and his allies in their quest of control of the joint council.

Dio's Rise to Power

Mr. Kennedy described Mr. Dio's ascent this way:

The racketeer came into the union picture in 1950 as the behind-the-scenes power of Local 102, of the U.A.W., A.F.L. This union in mid-1956 was renamed the Allied Industrial Workers.

In April, 1951, Mr. Dio took over control of Local 102 and steadily rose to become director of the A.F.L. union's operations in New York, as well as president of Local 649, the big successor to Local 102.

Mr. Zakman, the first witness, detailed for the Senators how he started Local 102 with Dio's financial help, but how Dio took over control of Local 102 from him after he had started it. He originally obtained a charter for the local in 1950, he testified, but got a new charter a year later at Dio's request. The second, he found, bore a notation that all correspondence was to be with Dio, the witness said, though he still had the title of president. Counsel Kennedy asserted the union "was actually turned over to Dio at that time, though Mr. Zakman didn't leave for a while."

Mr. Zakman, who said he was a Communist until 1945, claimed he got the idea of chartering a U.A.W.-A.F.L. local union while he was working for the rival U.A.W.-C.I.O. He said he discussed the matter with Mr. Berger and got the charter through him.

Sen. Goldwater (R., Ariz.) asked whether the charter grant might have been helped by the influence of Garment Worker President David Dubinsky. Mr. Zakman replied he didn't know, but a word from Mr. Dubinsky might have helped.

Sen. Ives (R., N.Y.) promptly came to Mr. Dubinsky's defense, terming him a "high-type" labor leader. Counsel Kennedy also noted Mr. Dubinsky had fired Mr. Berger from his garment union post earlier this year on the ground he violated the A.F.L.-C.I.O. Ethical Practices Code in refusing to answer questions of a New York grand jury.

In his accounts of Dio's rise Mr. Kennedy said the racketeer installed his friends as officials of Local 649 and as heads of 15 new locals that were created as sort of subsidiaries of 649. About half of these locals were "paper" unions, that is, without any actual members and they quickly folded.

Then, according to Mr. Kennedy, in 1953, Mr. Hoffa invited Mr. Dio to bring Local 649 and its subsidiaries into the Teamsters. This was opposed by Tom Hickey, a Teamster vice president, who was sustained by Teamster

President Beck. Mr. Dio, in 1954, was kicked out of the A.F.L. union and charters of the locals he controlled were lifted by A.F.L.-U.A.W. President Lester Washburn, after Mr. Dio spent 60 days in Sing Sing for evading New York State income tax. The A.F.L.-U.A.W. executive board shortly thereafter overruled Mr. Washburn, tossed him out of office and reinstated Mr. Dio and his locals.

After all this publicity, Mr. Dio resigned from his union posts and Mr. Hoffa allegedly told Mr. Dio he could always get a job with the Teamsters, Mr. Kennedy claimed, but Mr. Dio continued to control his former locals well into 1955 through his lieutenants who continued in power.

Mr. Hoffa's Man

Counsel Kennedy then moved ahead to the February, 1956, election for president of New York Teamster Joint Council 16, pitting incumbent Martin Lacy against Mr. O'Rourke, identified as Mr. Hoffa's man. The December before that, Mr. Lacy received letters from seven New York Teamster locals he never knew existed, asking to be seated at the February election with the right to cast the seven votes each all Teamster locals were entitled to, Mr. Kennedy said.

Usually, all locals chartered in the New York area were cleared with Joint Council 16 and international organizer Tom Hickey before the international union granted charters. But in this case, Mr. Kennedy declared, the seven locals were chartered at the request of Mr. Hoffa directly by the international in Washington, under Dave Beck's signature, without the knowledge of Mr. Lacy and Mr. Hickey.

The key fact, according to Mr. Kennedy, was that of these seven locals, five were simply paper unions with only officials and the minimum seven members required for charter, and the officers of these locals and the other members were all officials of Mr. Dio's U.A.W. Local 649 or its subsidiaries.

"Dio's close friends in 649," Mr. Kennedy

asserted, "became top officials of paper locals of the Teamsters and some of these officials didn't even know their names were being used to get the charters from the Teamsters."

The votes of the paper unions were presumably cast for Mr. Hoffa's man, but, under protest by Mr. Lacy and a Federal court injunction, were not counted, the counsel said. Mr. Lacy was elected president again for 1956 but resigned before the year was out and Mr. Hoffa's candidate, John O'Rourke, took over.

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Four Labor Leaders Sentenced in Scranton Dynamiting Conspiracy

SCRANTON, Pa.—(AP)—Four labor leaders, convicted of conspiracy in the dynamiting of a house being built with non-union labor, were sentenced to one to two years in prison and fined \$500 each.

Judge Otto P. Robinson denied a defense motion to free the four in bail pending a motion for a new trial.

Those sentenced were: Joseph F. Bartell, a business representative of Local 26, United Brotherhood of Carpenters and Joiners, and president of the Scranton Building Trades Council; Philip F. Brady, a vice president of the Scranton Trades Council, and business manager of Local 81, International Brotherhood of Electrical Workers; Anthony Bonacuse, a Trades Council trustee and business agent of Local 130, Hod Carriers and Laborers Union, and John A. Durkin, secretary of the Scranton Central Labor Union, vice president of the Pennsylvania Federation of Labor and

business agent of Local 229, General Drivers & Helpers Union.

The four were convicted last October 23 of conspiring in connection with the dynamiting of the partially finished home of Andrew Bury. Paul Bradshaw, former steward for the Teamsters Union, was convicted in 1955 of the felonious use of explosives in the dynamiting. He is at liberty now awaiting a ruling on his plea for a new trial.

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AFL-CIO Hearing on Teamsters Is Postponed for Third and 'Last' Time

Beck Wins Delay on Promise
Teamster Executives Will Study Charges August 19

By a WALL STREET JOURNAL Staff Reporter
WASHINGTON—The A.F.L.-C.I.O. drive to clean up corruption in labor hummed smoothly against three relatively minor unions, but sputtered when it came up against the giant Teamsters Union.

The Federation's Ethical Practices Committee had been due to consider corruption charges against the 1,400,000-member truck union today. But at the last minute, Chairman A. J. Hayes announced yesterday the hearing had been postponed for the third time this time to August 28.

Mr. Hayes, who doubles as president of the Machinists Union, said the delay was granted when Teamster boss Dave Beck promised his executive board would consider the charges at its August 19 meeting in Los Angeles, a session that also had been postponed three times. But Mr. Hayes proclaimed it will be the last delay the Teamsters will get.

The Teamsters in general and Boss Beck in particular have been accused of corruption and misusing union funds.

Council Meets August 12

The postponement, in any case, means the A.F.L.-C.I.O.'s Executive Council won't have a final report from its Ethical Practices Committee when it meets August 12 in Chicago. But Mr. Hayes said he'll provide a preliminary report, and is pushing staff studies of the charges against the Teamsters Union.

In other cleanup developments: The Ethical Practices Committee set August 27 for a hearing into charges that top officials of the 45,000-member United Textile Workers have misused union funds.

The committee also began considering similar charges against James G. Cross, president of the 140,000-member Bakery Workers Union. A.F.L.-C.I.O. President George Meany expelled a Chicago union official whose wife allegedly made a \$100,000 annual profit from premiums on union health and welfare insurance.

The ouster order named Paul Dorfman, secretary-treasurer of the 900-member Waste Material Handlers Union. Mr. Dorfman is a close personal friend of James R. Hoffa, heir-apparent to the presidency of the giant Teamsters Union. Some of Mrs. Dorfman's insurance profits allegedly came from policies purchased by Hoffa-dominated unions.

Dorfman Was Suspended

Mr. Dorfman, who has been suspended as a union official since last December, was permanently removed from office and ousted from the local. Mr. Meany also continued a trusteeship of the local's affairs until it "is capable of conducting its affairs in conformance with the A.F.L.-C.I.O. constitution."

The Waste Material Handlers Union, unlike most locals, is affiliated directly with the A.F.L.-C.I.O., so its officials can be ousted by the Federation's high command. In most cases, however, disciplinary action by the A.F.L.-C.I.O. must be carried out through one of its international unions.

Mr. Meany's ruling upheld recommendations by Joseph A. Bieme, an A.F.L.-C.I.O. vice president who investigated the case. Mr.

Bieme held that the Chicago labor leader had "a compromising personal tie indirectly, with an agency doing business" with his union and "had such ties to his own personal advantage."

According to the A.F.L.-C.I.O. Mr. Dorfman and his wife, Rose, set up their son, Allen, in the insurance business. Allen's insurance agency, the examiner found, "made enormous profits," at least one-half of which were paid to Mrs. Dorfman.

Profit of \$228,000

For an original \$5,000 investment, Mr. Bieme declared Mrs. Dorfman made \$228,000 during a 3½ year period, and subsequently received "better" than \$100,000 a year. He labeled as "plainly nonsense" Mr. Dorfman's contention that he derived no personal advantage from his wife's insurance profits.

Young Dorfman's insurance agency, Mr. Bieme found, handled 77% of the business done by a concern now known as the Mt. Vernon Life Insurance Co. This business came from three big health and welfare policies purchased by the Central States welfare fund, the welfare fund of the Michigan Conference of Teamsters, and Local 1031 of the International Brotherhood of Electrical Workers.

The Michigan Teamsters Conference is controlled by Mr. Hoffa.

Mr. Bieme conceded that Mr. Dorfman did not turn over any of his union's insurance business to his son's agency, but he strongly implied that the son wouldn't have had any business had it not been for the elder Dorfman's influence and friendship with other labor officials.

Dorfman Criticized for Salary

Mr. Bieme also criticized Mr. Dorfman for taking a \$125 weekly salary from his union's welfare fund, in addition to the \$150 weekly paid him by the union itself.

According to Mr. Bieme, the Chicago official's union paycheck was supposed to compensate him for his welfare fund work. "It was a gross violation of the standards set forth in the A.F.L. guides for administration of health and welfare funds," Mr. Bieme declared, "for Mr. Dorfman to receive from the welfare fund a salary in addition to that received from the local union."

The Ethical Practices Committee spent almost five hours yesterday listening to bakers president Cross, and laid plans to wind up its hearings today. Chairman Hayes said he hopes the committee's final report will be in the hands of the A.F.L.-C.I.O. executive council by August 12.

Mr. Cross, who was accompanied by more than two dozen of his cronies at yesterday's session, spent most of the day telling his story. He later told reporters he "told the truth this time, because I couldn't get the full story before the Senate committee."

He was charged by the Senate Rackets Investigating Committee with negotiating a substandard contract with a company from which he had received a loan. He was also accused of misusing funds. In one case, the Senators heard he placed a girl friend on the union payroll as an organizer.

Mr. Cross refused to predict the outcome of his tiff with the Ethical Practices Committee, but insisted he has no plans to resign his union post. "I was elected for a five-year term, and, God willing, I'm going to serve it," he declared.

Teamster boss Beck gave up his plans to seek re-election this September under similar fire from the Senators and the A.F.L.-C.I.O.

Striking Hod Carriers In Southern California Agree to 5-Year Pact

By a WALL STREET JOURNAL Staff Reporter
LOS ANGELES—The first break in the month-long strikes by three building trades unions which have slowed down construction work in Southern California came yesterday when striking hod carriers agreed to a five-year contract.

The five-year pact includes a cost of living clause which will be used as a yardstick in determining wage increases after May 1, 1958. About 4,000 hod carriers began an immediate return to work yesterday. About 5,400 plasterers and 3,000 lathers who were unable to work as long as hod carriers were off the job are also returning to work, according to a Contracting Plasterers Association spokesman.

Two other strikes, involving 6,000 sheet metal workers and more than 4,000 plumbers, are still unsettled. All three strikes began July 1.

Terms of the hod carriers settlement call for a 16½ cent-an-hour wage increase effective July 30, plus 2½ cents additional in wages to be transferred from a health and welfare fund, an additional 6½ cents for wages, 10 cents for fringe benefits, and 2½ cents for health and welfare, will be paid workers effective May 1, 1958.

Details of the cost of living clause have not been completed, but will be similar to cost of living provisions in aircraft union contracts, the Plasterers Association spokesman said. Hod carriers, after the first 16½ cent raise, will make about \$29.50 a day, plus fringe benefits, the spokesman added.

John Bantick, an official of the Sheet Metal Trades Administrative Council, employer's bargaining group, said he was "very hopeful of resolving something soon" in the sheet metal strike.

Striking plumbers have not met with employers since last week, but a union spokesman said he was "hopeful" of resuming talks, at the request of Federal mediation officials, Thursday or Friday.

U. S. Expects to Double Its Uranium Oxide Output by End of '58

AEC Reports Production of Raw Material for Atomic Weapons, Fuel Rose Sharply in Half

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—The United States expects to almost double its present domestic production of uranium oxide by the end of 1958, according to the 22nd semi-annual report of the Atomic Energy Commission.

Production of uranium oxide concentrates from 12 privately owned mills during the first half of 1957 totaled 4,300 tons, compared with 3,400 tons in the last half of 1956 and 2,600 tons for the first six months of 1956. The 12 mills have a capacity of 9,210 tons of raw uranium ore a day, which yields on the average about 23 tons daily of the refined oxide.

The commission reported that 10 more processing mills either are planned or under actual construction. "The two categories of mills, operating and projected," the A.E.C. stated, "will together handle 18,305 tons of raw uranium ore a day." This would increase production of the oxide to about 45 tons a day, almost double the present rate. Estimates are that this production schedule will be reached by the end of 1958.

Production of raw uranium ore, however, actually declined in the first half of this year to about 1,620,000 tons, compared with 1,660,000 tons for the second half of 1956. The report said 1,340,000 tons were produced in the first half of 1956.

"No significant new uranium producing

area was discovered" in the period covered in the report, it was added, and the number of producing mines remained about the same.

Uranium oxide is a refined concentrate of the uranium ore and is used as the raw material for nuclear fuel materials and the uranium metal used in nuclear weapons. The report said the uranium oxide content of American ore is, on the average, about twice as high as that of Canadian ores and better than twice that of South African deposits. South Africa has the greatest known uranium reserve in the Western world and Canada ranks second.

Northern States Power Co.

MINNEAPOLIS—Northern States Power Co. will spend \$1.5 million in the next 10 months enlarging and remodeling its Minneapolis division service facilities. The expansion includes an 18,000-square-foot warehouse addition and a 76,000-square-foot garage structure.

American Exchange Seat Sold

NEW YORK—Arrangements have been made for the sale of a regular membership on the American Stock Exchange for \$25,000, unchanged from the previous sale. Seats are now quoted at \$23,000 bid, \$29,800 asked.

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President to Offer Plan For Repaying Owners of Seized Alien Property

Congress to Get Proposal Next Year; No Details Disclosed by White House

By a WALL STREET JOURNAL Staff Reporter
WASHINGTON—The White House announced the Administration intends to present Congress next year with a new plan for repaying former owners of alien property taken over by Uncle Sam during World War II.

The White House failed to spell out any details of the plan and Presidential Press Secretary Hagerty said he couldn't say if there was a specific plan worked out. Mr. Hagerty called today's statement one of "intention."

The U. S. Government holds several million dollars worth of former enemy-owned property as well as money received from sale of many of these assets in past year. Various groups led by German Chancellor Adenauer are pressing the U. S. to return the assets or their value to former owners. Up to now, the Administration has proposed only return of up to \$10,000 in assets to any one individual. But, in recent weeks, the Administration has been restudying its policy.

Mr. Hagerty said the White House issued the statement because it had had many queries on the subject and wanted to dispel rumors. The announcement said:

"It is contemplated that this plan would provide for the payment in full of all legitimate war claims of Americans against Germany and would permit, as an act of grace, an equitable monetary return to former owners of vested assets. Subject to the applicable provisions of law, the present program of liquidating vested assets will be completed at the earliest possible time."

The White House said the Administration plans to hand the measure to Congress "as a matter of priority."

"An increase since June of 1955, in the amount of funds available, and which it is expected will be realized from the liquidation of vested assets, should facilitate an equitable and final solution of these problems," the statement said.

Phillips Petroleum Develops New Type of Rocket Motor

DALLAS—A new type of rocket motor having extremely long firing duration, in excess of eight minutes, employing solid fuel, has been developed and successfully tested by its Rocket Fuels division, Phillips Petroleum Co. announced.

The new rocket motor is intended for small, very high speed flight systems, the company said. It added the same principles have wide application to many other rocket propulsion and gas generating systems.

The rocket motor employs propellants made from readily available low-cost petroleum products, such as synthetic rubber, fertilizer grade ammonium nitrate, and carbon black.

Merck & Co. Division Triples Output Goals Of Asiatic Flu Vaccine

PHILADELPHIA—Merck Sharp & Dohme, division of Merck & Co., has tripled its production goal of Asiatic strain flu vaccine for September and October delivery.

A company spokesman confirmed reports that the firm is adding "upwards of 200 additional workers" to its Asiatic influenza vaccine program. He declined to state the number of doses the firm expects to manufacture, but he commented that incubated chicken eggs, used in the new influenza vaccine, are expected to be used at the rate of 150,000 a day beginning in September against original plans calling for about 50,000 eggs a day.

He added that the increased production, expected during September and October, will be of a monovalent vaccine based on the Asiatic strain only and will not be effective against other types of influenza. The firm could also make a polyvalent vaccine combining four other strains of influenza virus with the Asiatic strain, he said, but "decided against it."

Treasury Invites Bids

WASHINGTON—The Treasury invited bids for \$1.7 billion of 91-day bills for cash and in exchange for a like amount of bills coming due August 8. The new series of bills will bear that date and will mature November 7, 1957. Bids will be received at Federal Reserve banks and branches until 1:30 p.m. (E.D.S.T.), Monday, August 5.

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President Backs Federal Efforts To Stimulate Search for Oil in U. S.

Also Notes Difficulty of Fill-
ing Government Jobs;
Plans New School Bill

By a WALL STREET JOURNAL Staff Reporter
WASHINGTON — President Eisenhower
planted himself firmly behind Federal efforts
to stimulate the search for more oil supplies
in the U. S.

Mr. Eisenhower told his news conference,
in his most vigorous public expression of senti-
ment on this subject, that such a policy is
necessary in the interest of national defense.
(Transcript of the President's news conference
is on Page 8.)

In a press conference highlighted by the
President's unqualified endorsement of the
Senate's civil rights bill as it now stands, with-
out a jury-trial provision, Mr. Eisenhower
touched on a wide range of domestic topics.
He talked of the difficulty in recruiting busi-
nessmen for Federal posts, his plans to hand
Congress a new Federal school construction
bill next year, his desire for passage of his
foreign aid proposals and even his personal
wealth.

He approached the oil question as some-
thing to which he has given considerable
study recently. On Monday the Chief Execu-
tive approved a Cabinet committee report
which called for major oil importing companies
to voluntarily reduce their imports of crude
oil. President's discussion yesterday was
in the nature of a personal explanation of policy.

Mr. Eisenhower said his Administration's
"whole present approach to this business of
controlling our oil imports arises out of one
thing: Consideration of the national security."
Such action probably couldn't be justified
by straight economic or foreign policy reasons,
he conceded.

"But the national security demands this: A
healthy oil industry in the United States in
event of emergency," he declared.

It might be a cheap and simple policy to
simply shut off all U. S. wells and import oil,
saving U. S. resources for wartime, the Presi-
dent theorized. "But," he cautioned in dem-
onstrating his opposition to this tack, "you would
strangle the oil industry and there would be
none in this country, and so when an emer-
gency came, it would not be a flourishing in-
dustry, and you couldn't depend on it."

Some Senators complaining about the oil
importation cut the 27 1/2% depletion al-
lowance allowed oil producers in figuring their
Federal income taxes is designed to stimulate
exploration, the President was told.

So it is, he said. "But the facts are that
when you have allowances in the great pro-
ducing states reduced to about 12 or 13 days
a month, they get to the point that they are
not interested in further exploration."

The matter has been a tough one to solve,
the President said. He described the effect
of his current policy as probably helping little
firms, rather than the big international oil
companies which import most of the crude.

Another big headache for him, the Presi-
dent told his listeners, is the problem of getting
the type of men he wants for high Federal

Want to Stop Smoking? Here's Eisenhower Method

By a WALL STREET JOURNAL Staff Reporter
WASHINGTON—Want to quit smoking?
Try the Eisenhower cure.

Quit thinking about smoking, think
about something else. Quit pitying your-
self.

If you follow this cure you won't find
it "nearly as hard to quit smoking" as
you think, the President promised at his
news conference yesterday.

He got into the smoking subject when a
reporter told him many people were try-
ing to quit but were having a tough time
of it. Did he have any advice, seeing as
how he had quit successfully?

He did, noting that he had once been a
very heavy smoker. He said when doctors
told him he ought to be more moderate
about smoking he found it easier to stop
altogether. No doctor ever told him he
should quit smoking, the President added.

Said the Chief Executive of himself,
"I'm a little like the fellow who once said,
'I don't know whether I will start smoking,
but I will never stop again.'"

He pinned much of the blame on the
conflict of interest law.

This law, which lawmakers have told him
is out of date, should be reviewed by Congress,
the President declared. The measure gener-
ally requires Federal employees to divest them-
selves of private business interest which might
profit from decisions the bureaucrat might in-
fluence. This is the law that, in its most ce-
lebrated use, required Defense Secretary Wilson
to rid himself of millions of dollars worth of
stock in General Motors Corp. and other firms
in 1953.

Time and again, Mr. Eisenhower said, the
law has blocked him from getting some bright
prospects from business.

"It reaches into such details of a man's
life and business," the President complained,
"that if you want to get a younger effective
executive from out of business to do one of the
jobs here, you are practically ruining his
business career and his future."

The Chief Executive explained that he's not
affected personally because he's an elected
official. But he went on to make clear that
he's taken steps to rid himself of any valid
suspicion along these lines. He said that when
he became President he put all his security
holdings and other assets in an irrevocable
trust. He gets a report once a year, he said.

His finances came up when a reporter told
the President that a writer had estimated the
Eisenhower worth at about \$1 million.

"If that man who knows so much about my
business will offer me a million dollars to
sell out, he is going to make a sale in a
hurry," the President exclaimed. He didn't
join in the general and prolonged laughter that
followed.

U. S.-Bulgaria Radiotelephone

NEW YORK—Radiotelephone service has
been made available between the United States
and Bulgaria, the American Telephone & Tele-
graph Co. announced.

U. S. Rubber Earnings Rose in Second Quarter Though Sales Declined

Rise Laid to Non-Recurring Profit
From Sale of Wire and Cable
Business; First Half Net Fell

By a WALL STREET JOURNAL Staff Reporter
NEW YORK—United States Rubber Co. re-
ported for the second quarter a decline in sales
but an increase in net because of a non-re-
curring profit.

Sales totaled \$219,073,735, compared with
\$234,445,800 in the same period of 1956.

Net equaled \$1.55 a share (including 42
cents a share profit from the sale of the com-
pany's wire and cable business), compared
with \$1.50 a share in the second quarter of last
year.

Sales for the first half came to \$451,298,696
against \$464,095,454 in the first half of 1956.

First half profits equaled \$2.77 a share of
common stock, compared with \$2.91 a share in
the same 1956 period.

"Several factors accounted for the decline
in profits particularly in the second quarter,"
H. E. Humphreys Jr., president, said.

"Included," he explained, "were the con-
tinued decline in General Motors' sales which
affected our sales of tires, foam, coated fabrics
and other products for their cars; a five
weeks strike in our Detroit tire plant and slow-
downs in some other plants which affected re-
placement sales and an accrual of additional
vacation pay granted in April, 1957, to em-
ployees retroactive to January 1, 1956."

UNITED STATES RUBBER CO. and subsidiaries re-
port for quarter ended June 30:

	1957	1956
a-Earnings per common share	\$1.55	c-\$1.50
Net sales	219,073,735	234,445,800
Net income after taxes	e-9,969,473	9,355,758
Six months ended June 30:		
a-Earnings per common share	\$2.77	c-\$2.91
Net sales	451,298,696	464,095,454
Net before income taxes, etc.	36,178,191	40,330,805
Income taxes & renegotiation	17,449,533	20,542,036
b-Earnings of foreign operations	91,714	1,540,301
Minority interests	85,680	88,782
Net income	e-18,140,234	18,659,108
a-After preferred dividend requirements. b-Unremitted earnings, net, of certain foreign operations. c-Adjusted to reflect payment of 2% stock dividend in December, 1956. d-Includes net gain after taxes of \$3,500,000, or 62 cents a common share, resulting from the sale of the company's wire and cable business.		

Parker Plans to Market 'Non-Skid' Ballpoint Pen

NEW YORK—Parker Pen Co. announced a
"non-skid" ballpoint pen that will write on
greasy and slippery surfaces.

The company said the new pen is equipped
with a porous metal tip that will grip the writ-
ing surface and prevent ink from skipping over
it. The greatest customer complaint against
ballpoint pens has been that they do not write
on areas smeared with grease or perspiration,
Parker said.

Daniel Parker, executive vice president,
said the company expects the new product to
help increase ballpoint pen volume from 25%
of Parker's business to 35% by mid-1958. Called
the T-Ball Jotter, the pen will go on sale late
this month for \$1.95 and \$2.95.

The new product has a sintered writing ball
with a textured surface similar to a sponge.
The company said the tip has some grippers to
provide traction with the writing surface, which
prevents skipping. The point's porous quality

also permits ink to be held in small recesses
inside the tip, Parker said, providing a more
readily available ink supply.

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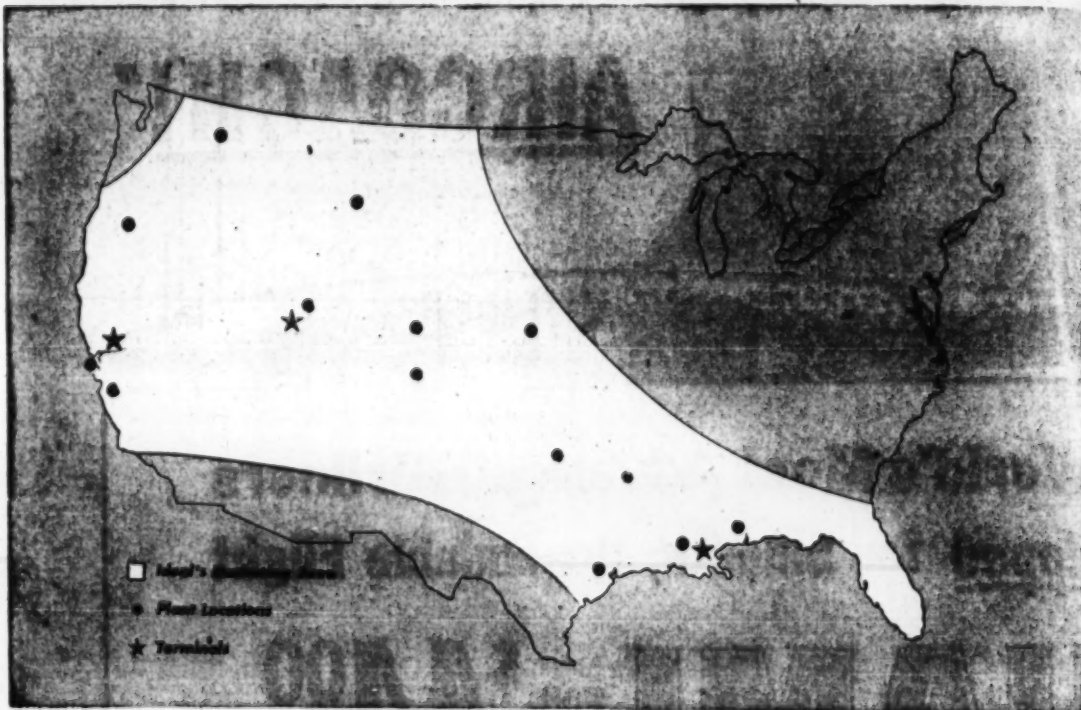
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first new cement plant to be built in the United
States following World War II. This was at the
site of the company's pioneer plant in Colorado.

Another new plant, a duplicate of the first, was
completed in Utah in 1949. In 1950, a new plant
was started at Baton Rouge and a terminal at
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increased at Mobile, at the Arkansas plant, and
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Today, new plants are under construction in
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plant and terminal facilities are being expanded
and modernized. Thus, Ideal continues to grow
with the increasing cement demands of our
growing economy.



For more than 50 years, Ideal stock (and that of its pro-
ducer companies) has been on the Over-the-Counter
market. Listing has now been effected on the New York
Stock Exchange and the Pacific Coast Stock Exchange.

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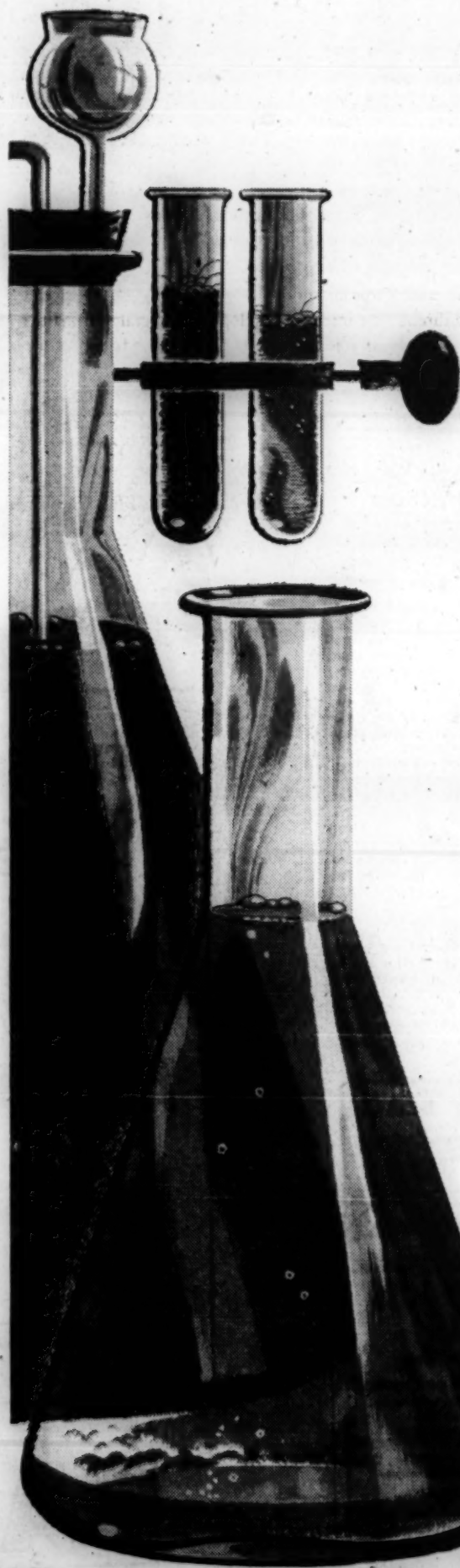


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Alpha Portland Cement Plans No Price Boost Despite Pay Increases

Official Cites Need to Curb Inflation; Ideal, Medusa Have Predicted Rises

A WALL STREET JOURNAL News Roundup

Alpha Portland Cement Co., dissenting from the views of at least two other producers, said it will hold the line on prices this year although its labor and other costs are up.

With pay boosts being granted by cement producers in settling strikes that hit a large part of the industry for more than five weeks, Ideal Cement Co. and Medusa Portland Cement Co. have predicted price increases in the fourth quarter this year.

Struck cement companies this week have been settling with the A.F.L.-C.I.O. United Cement Workers Union along a pattern set last weekend by Universal Atlas Cement Co., a United States Steel Corp. subsidiary that is one of the largest in the industry.

Universal Atlas Pay Hike

Universal Atlas granted pay and other benefits figured at 16½ cents an hour, with 10 cents of the hourly pay increase retroactive to expiration of its old plant contracts, generally May. The company has declined so far to comment on its price plans, and continued that silence yesterday.

In Easton, Pa., however, J. F. McGee, chairman of Alpha Portland Cement, issued a statement: "We feel the inflationary trend should be curbed. Our net income for the first six months of 1957 was considerably less than for the same period of 1956. However, in spite of increased operating costs and now, higher wages, we intend to hold the line on prices at least for the remainder of the year."

"Granting union leaders their demands and then raising prices to compensate is the easy way out," Mr. McGee asserted. He noted that when he issued the statement, six of Alpha's eight struck plants had settled.

The strike stemmed chiefly from industry resistance to two union demands: A retroactive pay boost, and curbs on how much work the companies could subcontract to other concerns. The union got 10 cents of the direct 13.6 cents hourly in pay increases on a retroactive basis, and the companies won continuance of a clause which gives them wide latitude on deciding what work will be subcontracted.

Alpha Portland previously reported that its net profit fell to \$1.28 a share in the first six months this year from \$1.43 a share a year earlier. The 1956 figure is before a credit stemming from adjustments in former years' figures.

Cement prices are generally set for each quarter and don't change during that period. They are quoted on the basis of a barrel—37½ pounds—of cement, without delivery charges.

Three Boosts in '57

There have been three boosts of 15 cents a barrel in the past year, the latest by Eastern mills to about \$3.35 a barrel for the second quarter of 1957.

Ellery Sedgwick, Jr., president of Medusa Portland, has asserted, however, that the company's latest 15-cent rise last winter didn't cover cost increases, and he predicted a further price increase this fall. He did not specify the amount, and said Medusa might not go up until November or December in areas where it is the "dominant shipper."

"In other areas," he said, "we would be likely to tag along should other producers raise prices sooner."

President Cris Dobbins of Ideal Cement cited "substantial" rises in costs of oil and natural gas, used as fuels for cement kilns in the West, where Ideal has many of its 14 plants. Ideal announced it would raise four quarter prices, but also did not specify how much.

Two Medusa plants at York, Pa., were among those where new settlements have been reported. They were scheduled to resume work quickly.

Kaiser, Reynolds Metals Follow Alcoa's Lead, Hike Aluminum Price

A WALL STREET JOURNAL News Roundup

The other two members of the Big Three aluminum producers followed Aluminum Co. of America's boost in prices.

Reynolds Metals Co. announced in Richmond, Va., its base price for aluminum pig will go up a cent a pound today to 26 cents. Richard S. Reynolds, Jr., president, said other aluminum products will reflect in most cases a proportional price rise.

In Oakland, Calif., Kaiser Aluminum & Chemical Corp. raised its prices effective Saturday of primary aluminum pig, ingot and billet a cent a pound. It said mill products would rise about 4%.

Alcoa announced earlier this week it is raising its pig aluminum price a cent a pound today to 26 cents and its other products an average of about 4%.

It said the rises would cover wage increases that go into effect today under a three-year contract signed last year with the A.F.L.-C.I.O. United Steelworkers Union. It added that the increase would not, however, offset completely rises in other costs since the previous price boost about a year ago.

Reynolds and Kaiser also start paying higher labor bills now under their union contracts.

Philco Denies It Infringed Patents as RCA Charged

PHILADELPHIA—Philco Corp. denied in U. S. District Court that it infringed on Radio Corp. of America patents and charged that these patents are "unenforceable." Philco also asked for dismissal of a treble-damage suit filed against it by RCA.

Philco's assertions came in a reply to a counter-claim which RCA filed in answer to a \$150 million antitrust suit brought last January by Philco.

In its original suit, Philco and Lansdale Tube Co., a subsidiary, charged RCA with monopolistic practices in connection with a patent pool in radio, television and other phases of electronics.

In its reply to RCA's counter-claim, Philco charged that "because of violation of the antitrust laws and abuse of patents and patent rights," as charged in its original suit, the RCA counter-claims are "unenforceable and RCA is barred from the enforcement thereof."

J. J. Rogers Drops Plans For Pulp Mill in Colorado

DENVER — J. J. Rogers Co. of Au Sable Forks, N. Y., has notified the U. S. Forest Service here it has abandoned plans to build a pulp mill in Western Colorado, according to Donald E. Clark, regional forester.

Mr. Clark said the company notified him it is unable to provide evidence of ability to build the mill, so the Forest Service has cancelled a contract with the company for the purchase of 3,000,000 cords of beetle-killed spruce timber.

Mr. Clark said the Forest Service will keep

half of the company's \$50,000 surety bond as liquidated damages, and will readvertise the timber for sale "as soon as we can find bona fide and interested parties."

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Dun's Review and Modern Industry

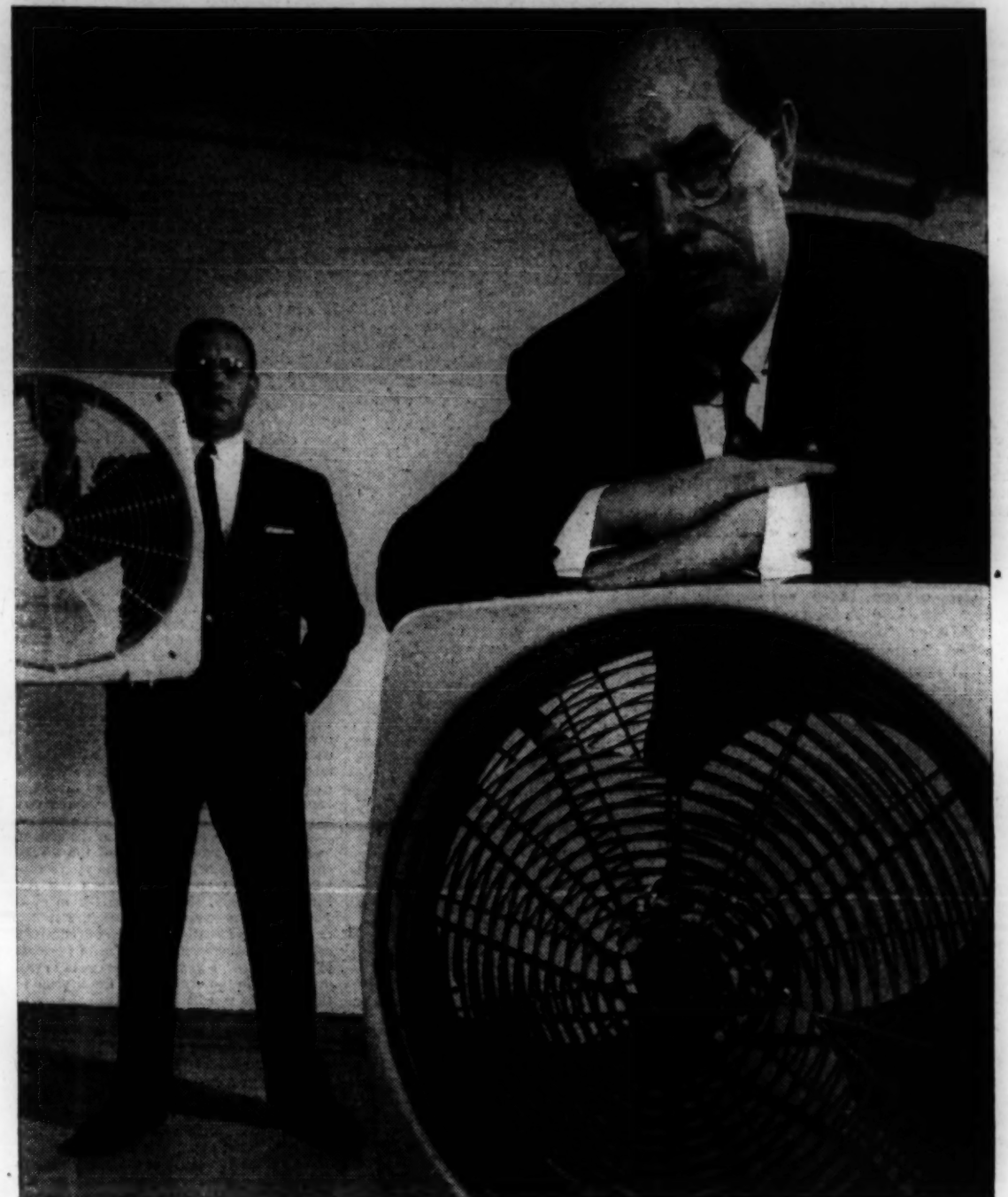
Just a short time back, many manufacturers could profitably turn out the same unchanged product year after year. Today, there are too many disturbing factors—new materials, automation, spiralling costs, dynamic market conditions, changing buying habits.

Today, the manufacturer must make changes. He must improve his product's appearance and/or performance—quickly—or face problems of obsolescence.

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At Amos Molded Plastics, Edinburg, Indiana design is the first step. Here are Frank Deli, Sales Manager and J. C. Kazimier, Director of Research and Development with a new M-22 plastic fan case that weighs 11 pounds less than the old one and increases efficiency by 56% through elimination of pockets and provision of smooth uninterrupted air flow surface. At the same time assembly was simplified and plastics' ability to absorb shock through flexibility was utilized to give increased resistance to breakage.



In design the first consideration is the precision mold or die. Amos' own design department takes into consideration consumer appeal as well as other factors such as size and shape of the piece, size and type of molding equipment, and the characteristics of the plastic molding material.



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REVIEW and OUTLOOK

Wrong Reason, Worse Remedy

The logic of those who would put strict controls on the imports of oil, it seems to us, rests upon a strange syllogism.

It runs something like this: Oil is a basic raw material, necessary in peace and absolutely essential in war. Known U.S. oil reserves are insufficient for the long future; we now see only about an eleven year supply. Therefore we must cut down on the influx of foreign oil as a defense measure.

The conclusion is startling, even if all the assumptions are correct. If a raw material is in short supply at home, one might suppose that is all the more reason why we should conserve it for future use by increasing our imports now.

Actually, the advocates of import restrictions concede as much. But they say the problem is to get more exploration for new oil at home; there won't be any exploration unless oil prices are encouragingly high; and oil prices won't be high unless we restrict cheaper foreign oil.

This might be a persuasive argument if the plan was to find new wells and then cap them to save their oil for future emergencies. But that, of course, is not the idea. In practice, any hidden oil reserves will be better conserved by being left alone; the untapped oil is not going to go away.

So it seems to us that this kind of argument for import controls founders on the fact that the way to conserve your own supply is to use somebody else's. This argument for controls seems more a rationalization for another, and more familiar, argument.

It is unquestionably true that the importation of foreign oil is painful to domestic producers. In most oil states production is restricted (in the name of conservation) already. Today oil can be pumped out of Kuwait, shipped across the ocean and sold in the U.S. cheaper than the domestic price. This

is not encouraging to those who have oil wells or who want to search for new ones. And we are not unsympathetic to this aspect of the case of the domestic oil producing states. Cheaper foreign imports are always painful to those who produce the commodity in question here at home.

But this does not strike us as a sufficient reason for the Government to restrict oil imports.

For one thing, the intended effect of the restriction is to support the price of oil. The price rise that helps the producer hurts the consumer. In effect, the consumer is told that he cannot buy his oil cheaper from Kuwait; he has to pay whatever is determined to be the "proper" domestic price. As in the case of tariffs or other restrictive devices on any industry, the whole economy is denied the benefits of a free market.

Equally important, it seems to us that the Government has undertaken a hopeless task. Even the domestic oil producers, as Mr. Logan reports this morning, concede we need some foreign imports. The Government has now taken upon itself the responsibility of deciding precisely how many barrels of foreign oil is exactly the "right" amount.

This brings a tremendous area of the oil industry under the thumb of Government. With the authority to turn on and off the faucet of foreign imports, the Government will have a powerful lever which can be used to the disadvantage as well as the advantage of the domestic oil industry, a thing that the industry itself might think more about. It will also have a lever that will play havoc if the officials in charge happen to push it the wrong way.

The argument that all of this is necessary in the name of conservation is hardly convincing. And the remedy of coercive state planning is always dangerous.

The Sultan and the Imam

One of our letter writers, Mr. Henry Patrick, asks in verse:

"If the Sultan of Oman is in,
And the Imam of Oman is out,
Will somebody please begin
To tell us what it's about?"

Well, we'll try. The Sultan of Muscat and Oman is an ally of the British. He is temporal leader of his people. The sand-swamp sheikdom lies athwart the Persian Gulf, entrance to some of the world's richest oil deposits.

The Imam of Oman is spiritual leader, but he is allied to the King of Saudi Arabia, who is said to have ambitions to control the whole peninsula. King Saud is friendly to the United States and some Britons mutter that he is using U. S. arms to supply the rebels led by the Imam of Oman who is trying to overthrow their ally, the Sultan of Oman. The present

fighting began when rebels seized control of the interior, including the oasis of Buraimi and the town of Nizwa. The British sent some jets and troops to help put down the revolt.

Britain feels that she must support her alliance with the Sultan of Oman or other Middle East sheiks, chieftains, kings and potentates will think British pacts are worthless. The State Department, seeking peace and quiet in the Middle East, is disturbed a bit by the whole affair.

Just now it's pretty hard to say whether the Sultan is really in and the Imam is really out, and it isn't at all clear whether they'll stay whatever way they are, considering the way tribal allegiance sometimes switches.

What is clear is that right now the U.S. is not mixed in the quarrel. And that for our own good we'd best stay out.

Lesson in Waste

A not so little lesson in how to waste public funds is provided by the House-Senate Atomic Energy Committee. Though badly split, the group nonetheless voted to have the Government build seven nuclear reactors and study another big one.

This proposal is not as grandiose as the one the public power enthusiasts wanted. All the same, it is hardly modest; if approved by Congress it would require the taxpayer to pick up the tab for almost \$200 million worth of Federal construction of reactors and related projects.

The program is not only unnecessary. It may actually impede the development of this country's atomic industry.

Take, for instance, the contemplated \$40 million reactor which would be similar to Britain's Calder Hall. Experts believe this type is far less promising than a variety of kinds American private enterprise is developing. It's no secret that Britain is using comparatively crude technology in order to get output fast because it is running out of conventional fuels—a situa-

tion that does not pertain to the United States.

So why imitate Britain and build an atomic furnace that will soon be obsolete? The reason advanced is that we can't let Britain get ahead of us—in quantity of kilowatts atomically generated, that is. If we pursue that reasoning, we will certainly lose the international atomic race because in the long run it will be decided not by quantity but by the efficiency of reactors, which is what the United States is now working toward.

Since the argument for Federal construction does not stand up on logical or scientific grounds, it is permissible to surmise that there is another reason for pushing the program. This is simply that the public power lobbyists are determined to get the Government's massive foot in the door even if it tramples atomic progress.

That is a poor basis for determining policy. It is certainly no excuse for throwing away tax money on the wrong reactors at the wrong time in the wrong place—and built by the wrong people.

of Philadelphia was granted \$231,325, Warren J. Sheets of East Chicago, Ind., \$226,691, and John and Fannie K. Hertz, Cary, Ill., \$103,253. Corporation refunds in many instances went back to years when the excess profits tax was still on the books.

In addition to American Viscose, these corporate rebates headed the list: Celanese Corp. of America got back \$8,169,501; Coca-Cola Co., \$8,099,309; Western Union Telegraph Co., \$7,147,396; and Overland Corp. of Toledo (formerly Willlys-Overland), \$6,622,690.

Other corporations in the over-\$1 million refund bracket were:

American Hawaiian Steamship Co., \$1,503,359; Ethyl Corp., \$1,892,029; General Electric Co. and affiliated companies, \$1,011,451; Empire Ordnance Corp., \$1,513,939; Sylvania Electric Products, Inc., \$1,642,348; Dearborn Motors Corp. of Birmingham, Mich., \$1,742,951; American Benberg Corp., \$1,864,524; A. M. Byers Co. of Pittsburgh, \$2,770,609; Great Lakes Steel Corp., \$3,169,850; U. S. News Publishing Corp. of Washington, D. C., \$1,928,980.

Budd Co., \$2,222,025; American Airlines, \$2,265,517; Olympic Insurance Co., \$3,960,580; Trunkline Gas Co. of Houston, \$1,230,136; Philadelphia Electric Co., \$1,234,088; Taylor-Wharton Iron & Steel Co. of Easton, Pa., \$1,331,656.

Western Electric Corp., \$2,290,538; Armour & Co. (Illinois), \$5,525,648; General American Transportation Corp., Chicago, \$2,154,623; Matson Navigation Co., San Francisco, \$3,239,460; Northwestern Steel & Wire Co., \$1,354,839; Lone Star Steel Co., \$1,307,373.

Letters

To the Editor

Bad Government the Villain

Editor, The Wall Street Journal:

I always read with much interest Mr. Shea's weekly Outlook column. On July 22 he mentioned in passing the current future about inflation and speculated as to its cause, extent and duration.

This is a subject upon which I, like many other people, have an opinion, which may or may not be sound. As I see it, the cause of inflation is bad government. The Government buys things that are not worth the money, such as wars, preparations for war, foreign alliances or diplomatic victories. It fosters monopolies in the field of union labor and agricultural production thus creating artificial scarcities. The duration of this condition, in my opinion, is always. It always has been and always will be. Switzerland, which in modern times has not invested in wars, alliances or costly diplomacy, possesses the only currency that has been stable during the Twentieth Century.

The logical result of this view is that an investor should normally strive to acquire ownership of tangible property as distinguished from intangible. This view, it seems to me, was valid five years ago and will be valid from now on.

OSMAN E. SWARTZ

Charleston, W. Va.

Cooperation

Editor, The Wall Street Journal:

Business, labor, government. In fact every normal person in the United States is interested in inflation or depression, but nobody seems to know just what to do about it. All are very deeply concerned in the future of this great country.

Certainly government, labor and business do not wish a depression or inflation. It seems to me that these three could sit down together and figure out a way to coordinate their efforts so that prosperity may continue without a rise in this and a rise in that. It seems to me that the debt can be paid off a little at a time but it must be sincere. I have written this suggestion to President Eisenhower in the hope that some cooperative effort might be made for the benefit of all.

CARLTON S. NASH

South Hadley, Mass.

Some More "X"s

Editor, The Wall Street Journal:

I, a secretary, read your paper every morning for my own pleasure and to bring pertinent articles to my employer's attention. Most of the time I'm in accord with you, but your editorial "The 'X' in Social Security" (July 25) irked me to the point of dropping everything to write you.

It is most inadequate in its presentation of "inequities." Why concentrate on women who draw benefits at 62? I didn't miss that sarcastic connotation, "why not at 52?" You should have been more specific in noting that it is only widows (who get a free ride on their husband's insurance) who draw full benefits at 62, not the working women who have contributed for at least 20 years or so.

And while we are speaking of inequities, how about the gross inequity of the family coverage on the sole basis of one man's contribution? A single woman pays the full benefit premium, the same as the men. I have paid into it almost 20 years. If I live to be 65 then I shall collect. But I can only collect full benefits if I continue to work up to at least 60—the 23 years I have paid in will not count. In the event of my death prior to 65 my estate will be paid a nominal sum of a couple of hundred dollars, although I will have paid several thousands up to 60 or 64.

Men are constantly whining in the press about this so-called favoritism. Favoritism indeed! Men have a lot to complain about considering the fact that on one premium—the same as a single woman pays on a like amount—he covers his widow and his various children. What about that inequity?

Why don't you speak of the gross inequity of current day elderly people drawing full benefits after having paid premiums for as little as two years, while younger generations have and will have paid into it for decades at increasingly, shockingly high premium rates?

L. E. WILLETT

Los Angeles, Calif.

Pass the Salary, Too

Editor, The Wall Street Journal:

In this lopsided economy of ours there is one part which can be effectively corrected. In years when corporations pass dividends and the market price of the representative stock or security drops, salaries and other payments to directors and management of such corporations should be escalated downward in the same manner labor wages drop as when geared to the index of the H.C.I. when it drops. Why should stockholders bear the brunt of losses alone?

JACOB WAGNER

Miami Beach, Fla.

The Canadian Dollar

Editor, The Wall Street Journal:

What does it mean to Canada to have the Canadian dollar stronger than the U. S. dollar? Having just returned from a vacation in Canada, my observations are fresh.

Let's pass over its effect on large industries and big business. I like to think about the ordinary merchant who waits around all year for the tourist dollar. The answer was easy to find. We went into shop after shop, and in most cases found no customers, not even "lookers." Sure the nickel postcard shops had buyers, but the shops that sell cashmere sweaters, wool socks, the English importations, the antiques, and other things the tourist from the U. S. likes to buy and bring home, were empty.

These merchants are suffering the penalty of the 5% stronger Canadian dollar and the 5% sales tax as well. We learned from other vacationers that they were not spending a penny more than it cost to pay their food and lodging bills.

Another observation. On both our inbound flight and our return flight we noted about half the passengers were Canadians. Multiply this many times daily and it will be seen that many Canadians are not spending their vacation dollars in Canada.

If you don't think you suddenly feel inferior, offer the Airline bus driver a U. S. dollar, and watch him hold out his hand for the extra nickel it cost you to spend that dollar in Canada.

ADOLPH SCHWARTZ

Jersey City, N. J.

Boiling Oil

The Long Simmering Question of Imports Flares Up — But Provides Little Light

By RICHARD H. LOGAN

DALLAS — The furious fussing over oil imports came to a boil this week with President Eisenhower's warning that major importers must cut down or face the prospect of direct Federal controls. Yet the "solution" of Government regulation is one that appeals to few people on either side of the controversy.

That is only one of the curious features of the issue. It is, in fact, both a complex and a foggy fight — as well as an important one. It involves more than the tranquility of the domestic crude oil producers or the profits in foreign oil to be derived by a comparatively small group of importers. Oil products are so essential to modern living and modern warfare that the question touches everyone.

Arguments are strong both for curbing imports and for opening the door wider. The world is curbing, for example, contend an excessive inflow of foreign oil will discourage domestic discoveries; the import expansionists maintain more foreign oil is needed to help conserve this country's resources.

But who is on which side is not always clear. Oil importing companies are also domestic producers with heavy investments in exploration, refining and marketing. And a growing number of anti-big-oil importers are themselves seeking oil overseas.

Ghostly Issue

Even more baffling is the seeming absence, in the last analysis, of any real issue at all. Major oil importers frankly assert that the flow of foreign oil must not be allowed to impair a strong home industry. Domestic producers equally candidly acknowledge that imports must not be shut off entirely and must be allowed to supplement United States output. Thus the whole question takes on a ghostly form—especially when it is considered that domestic demand for petroleum products is steadily growing and is expected, a decade or so hence, to provide a ready market for both imports and home-dug crude oil.

Right now, U. S. consumption of petroleum from all supply sources is running at more than eight million barrels a day. By 1968 it's calculated to reach beyond 12 million barrels daily. Overseas oil now entering the U. S. comes to about 1.2 million barrels a day—a gain of some 53% in the last two years. Production of crude oil in this country currently amounts to some seven million barrels a day and it could, if necessary, be jacked to some nine million.

These statistics indicate that the U. S. will be needing at least three million barrels of crude a day from foreign lands just by 1965. After that, the ratio of outside oil will likely be larger. So what, it may be asked, is the problem?

The problem is the here and now, not the future. Until there are enough automobiles, trucks, home furnaces and petrochemical plants demanding more crude oil than domestic producers can comfortably provide, agitation about how high imports should be is bound to continue. Once it's conceded the question, how high, is a real one, then the question becomes, who is to decide? This is the point at which it becomes convenient for the Federal Government to enter the picture.

Lengthy Probes

The Office of Defense Mobilization has probed the problem at length and recommended "voluntary" industry curbs on imports without dramatic success. More recently, the O.D.M. advised the President that the rate of imports is jeopardizing national security. Now the Cabinet committee the President put to work on the matter has reported, and it is on the basis of this report that Mr. Eisenhower issued his warning the other day.

The committee recommended that the major importers, with the exception of those on the West Coast, slash their imports approximately 10% below the 1954-56 level, but about 22% below the amount they planned to bring in during the second half of this year. Firms which only recently started to bring crude from abroad could continue to increase their imports.

This plan falls far short of satisfying everybody; indeed, the general feeling among industry men is doubt that the "vol-

untary" curbs will work. If so, that leaves Government controls; the President already has the power to restrict imports. And regarding this prospect both the leading oil company importers and the small army of independent producers and refiners are in considerable agreement; they don't like the idea of Government regulation. Yet it is they, and particularly the independent producers, who are bickering about just that possibility.

The independent producers' contentions are understandable and there are statistics to support their conclusions. Probably the most basic is the argument that "excessive" oil imports tend to corrupt the domestic market, weakening prices and withering refiners' profits.

This erosion of domestic crude oil prices lessens the financial gain from the increasingly expensive job of searching and digging for oil, which in turn discourages the quest for oil, threatening reserves and making the country more and more dependent on imports. All this, it's argued, puts the nation's security in danger.

Wasting Resources?

The independent producers also claim that over-indulgence in foreign oil promotes waste of our own natural resources. The Texas Independent Producers and Royalty Owners Association, one of the more militant groups advocating import restriction, notes that some 37% of the U. S. total output of crude comes from so-called "stripper" wells.

These are wells that are about played out; to obtain their oil means higher unit costs than for oil from prolific producers. The result of an import-weakened crude oil price, says J. J. O'Brien, T.I.P.R.O. president, is that such wells are capped and the oil consequently lost for use.

That the cost of finding and producing oil in this country is steadily rising is undeniable. The days of wildcat gushers spewing black oil high in the air from shallow wells appear about over. Nowadays the hunt goes farther afield, into offshore waters or mountainous terrain or deeper into the earth.

The major importers, however, think this merely argues for broadening the search to foreign lands. Their success in finding oil in abundance and bringing it to the U. S. unquestionably has been a factor in maintaining "reasonable" consumer prices. And the logic of this reasoning has stimulated overseas oil hunting by a growing number of smaller companies and independent producers.

Limited Reserves

B. Brewster Jennings, chairman of Socony Mobil Oil Co., one of the leading importers, puts the importers' somewhat ambiguous position in the following way. "The most important fact," he says, "is that the U. S. consumes 60% of the oil used in the free world, but has only 20% of the crude reserves." To Mr. Jennings, the national interest therefore requires both a reasonable level of imports and a domestic producing industry which is a going concern.

To be sure, the profit incentive in foreign oil is also considerable. In tiny Kuwait, crude oil brings \$1.85 a barrel compared with \$2.97 in the U. S. One big importer figures that foreign crude can be brought into this country for 25 to 30 cents a barrel under the domestic petroleum price. The reason is simply supply; Kuwait, for example, has 50% more proved reserves of crude than all the U.S. and Mideast oil wells are extremely prolific.

Aside from national and industry interest, there is the somewhat more elusive consideration of promoting foreign trade. Money Americans spend for oil abroad returns in good measure for exported U. S. products. Thus Venezuela, presently supplying the U. S. with more oil than any other single country, spends an overwhelming bulk of its petroleum income for U. S. goods.

In an era of fewer world tensions and more buccanering-type enterprise, the suggestion of a Government lid on oil imports probably would never arise. But having become a vital ingredient in a fidgety age, oil now seems to have scant chance of escaping Government regulation. If that is the eventual upshot of the Cabinet committee's report, though, it is hardly likely to end the sometimes obscure battling over oil imports.

plant and a pipeline to transport liquid hydrocarbons between the two.

Both plants are scheduled to be in production by late 1958. The extraction unit will be built at Kenova, W. Va., and the fractionation facilities will be put up at Sileom, Ky.

The extraction plant, to cost about \$8 million, will be owned and operated by United Fuel Gas Co., a Columbia subsidiary. The unit is designed to recover heavier hydrocarbons from 170 million cubic feet of natural gas a day.

George S. Young, president, said Columbia will build an extraction plant, a fractionation

Reading for Pleasure

The Inside Story

"all Hands gave the Braceros one good hardy dam & started for Buchanan." The writer was a Texas cowboy, George C. Duffield, driving cattle north to Iowa markets, and fording the Brazos River had just cost the drovers most of their camping equipment.

The story of the cattle drive is familiar in American legend, but never have we seen it recreated so graphically as in Mr. Duffield's writing. A few lines somehow manage to convey what would be a few thousand words in most novels.

"followed a man that drove off one of his Beavers & got him," Duffield writes. He does not specify how he "got" the ruttler, but tradition has given us an idea. And there arises this image of fantastic patience, almost beyond belief in our time, when only a century after Duffield's lines were written the talk is of 2,000 mile-an-hour airliners: "We left the Beebe Road & started due west . . . to try to go around Kansas & strike Iowa." Around Kansas—at a few miles a day. A little over a month later he "took a good look over into Iowa."

We don't know much about George C. Duffield except his profession and the fact that he kept a diary, and that his entries quoted above recreated a time and a mode of life that was beyond our experience. But scrutiny of his writings helps us infer some things about Duffield. Plainly he had great energy and considerable intelligence, though he was unlettered and suffered "a continual nagging weariness. He also was long on courage and even longer on determination. But still he continually battled fear, discouragement and depression. His scribbles, illiterate as they may be, 'get part of their power from the man, but they get most of it because he was writing from hard personal experience."

That is the pleasure in diary reading—tasting almost first-hand times which have disappeared and detecting, in and between the lines, things about the diarist. If you would like to try this gentle sport, leaf the pages of "A Treasury of Great Diaries." It contains excerpts from the journals of 80 or so people, some famous, some notorious, some as obscure as George Duffield.

This volume, edited by Philip Dunway and Mel Evans, with an introduction by Louis Untermeyer, has been edited for pleasurable reading. There is something for almost everyone, for the diarists come from diverse worlds and their chronicles cover such specialties as politics, literature, love, religion, the theatre, manners and war, to name a few. Heavy editing has removed the main hazard of diary reading—the long obscure sections of little interest to anyone but the diarist or perhaps his biographer.

Naturally the diary is a prime source of information for the biographer, or for the historian. Presumably the diarist is writing for himself only, and hence will put down what he really feels and thinks rather than what he believes he ought to feel and think. And thus the picture of the diarist, as reflected in his diary, is supposed to be an accurate one.

We take this with a grain of salt where famous people are concerned, for nowadays at least they write in their diaries with the knowledge that what they write will probably find a publisher. In contrast, the best-known diarists—Pepys and Boswell—were relatively unimportant in their own times.

What the famous have to say about other famous people they knew is always interesting, even if it must be discounted by an unknown amount because of some personal conflict between the two. For example, one glimpses such a paragon as Thomas Jefferson through the eyes of another paragon, who didn't consider Jefferson such a paragon, namely John Quincy Adams of the somewhat bitter pen.

Jefferson, says Adams, claimed at dinner that he had learned Spanish in 19 days. "But Mr. Jefferson tells false stories . . ." Adams wrote. And later: "At dinner (with President Jefferson) there was, as usual, a dissertation upon wines; not very edifying . . ." He also commented caustically on Jefferson's "Memoirs": "Read about fifty pages of the first volume . . . There are no confessions. He tells nothing but what redounds to his own credit . . . always in the right. This is not uncommon to writers of their own lives."

One is struck by this thought of Adams, as the motivation behind the writing of diaries as well as "memoirs." It is hard to find a diarist among the "world's great" of this collection who is not involved in justifying himself to himself. Such diverse individuals as Sir Walter Scott, the monk Thomas Merton, Countess Tolstoy, John Barrymore and Col. Augustus C. Brown of the Union Army all but recognize this.

Thus it is understandable that the main thing to be found in diary reading is word pictures and emotions rather than objectivity. For on-the-scene reactions to times past they surpass most literature, but for the "inside story" on great events they are only one of many sources.

—JOHN F. BRIDGE

A Treasury of the World's Great Diaries. Edited by Philip Dunway and Mel Evans. New York: Doubleday, \$3.95.

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Federal Tax Rebates Topping \$1 Million in '56 Go to 27 Companies

American Viscose Wins Refund Of \$20,287,225 to Lead the List, Congressional Unit Reports

WASHINGTON — (AP) — Twenty seven American corporations won Federal tax rebates in excess of a million dollars each during 1956, the Congressional Committee on Internal Revenue Taxation reported.

They topped the list of taxpayers who received individual refunds or tax credits exceeding \$100,000 and totaling \$136,264,344 for the year.

The company getting the biggest single rebate for 1956 was the American Viscose Corp. of Philadelphia, with refunds and credits totaling \$20,287,225.

The law requires the Treasury to notify Congress before allowing any tax refund or credit in excess of \$100,000.

Refunds and credits reported for 1956 represented claims on years going back as far as 1941.

The estate of the late Lamont du Pont was granted a tax refund of \$803,033 as the largest non-corporate return. Mary Ethel Pew

PEPPER....and Salt

Day At the Beach
Should I, perhaps, seem somewhat flumm.

From looking near and far,
It's not the shape of things to come.
But shape of things that are.
—Richard Armour.

Power of Advertising

During dinner conversation one day, Carol, the older daughter, was counting her blessings aloud. "I'm lucky to have a mother and father to bring my problems to," she said. "What if I were an orphan? What would I do without a mother and father?"

Jo Ann, the baby of the family, looked up from her badly mangled pork chop, and said gravely, "Well, you could go see your friendly banker."

"Functation!"

There are some people who plaster their correspondence with punctuation the way the rest of us plaster hot dogs with mustard.

My aunt, for example, is an exclamation mark. Here is an extract from her last letter: "He has been hot here! Your uncle is sitting in the garden right now doing nothing!! He



"Where's the financial crisis?"

Westinghouse Net And Sales Climbed In June Quarter

First-Half Earnings Topped
\$30 Million, Up From Loss
In Strike-Bound 1956

Price Reports High Backlogs

By a WALL STREET JOURNAL Staff Reporter
NEW YORK—Profit of Westinghouse Electric Corp. in the quarter ended June 30 amounted to \$16,417,000 equal to 95 cents a share on the 16,755,998 common shares outstanding at mid-year.

A year ago when the company was emerging from a crippling 156-day strike, income in the second quarter was \$6,862,000, equal to 38 cents a share on the 16,849,531 shares then outstanding.

Second quarter sales this year were the largest for any similar period in the company's history, totaling \$507,253,000. A year ago they amounted to \$380,731,000.

Earnings for the first six months amounted to \$30,615,000, equal to \$1.77, compared with a loss of \$11,713,000 a year ago. Sales for the period totaled \$982,939,000, the largest for an first half-year.

Gwilym A. Price, chairman and president reported that the incoming rate of new orders is maintaining backlogs at very high level—especially in the apparatus, atomic and general products groups.

Mr. Price added that increases in defense orders and shipments are anticipated in the second half of this year when a moderate increase in appliance and television is expected also.

WESTINGHOUSE ELECTRIC CORP. reports for quarter ended June 30:

	1957	1956
Earnings per common share	\$1.95	\$1.33
Net sales billed	\$507,253,000	\$380,731,000
Net income	\$16,417,000	\$6,862,000
Common shares	16,755,998	16,849,531
Six months ended June 30:		
Earnings per common share	\$1.77	\$1.33
Net sales billed	\$982,939,000	\$688,997,000
Net income	\$30,615,000	\$11,713,000
After preferred dividends	\$29,415,000	\$11,713,000
After preferred dividends, d-Net loss after giving effect to \$16,000,000 tax credit		

NEW YORK—Westinghouse Electric International Co. signed an agreement with Fiat S.p.A. one of Italy's largest manufacturers famous for its automobiles, to build and sell full-scale atomic power plants under license from the company.

The agreement, similar to the one signed last week with the Belgium firm, Ateliers de Constructions Electriques de Charleroi, gives rights to Fiat to build nuclear, non-military reactors developed by Westinghouse. Fiat will handle sales of the reactors outside Italy as well as within, the announcement said.

"According to present estimates," W. E. Knox, president of Westinghouse International, said: "Fiat will be in a position to have a nuclear power plant in operation before 1964."

Hackensack Water

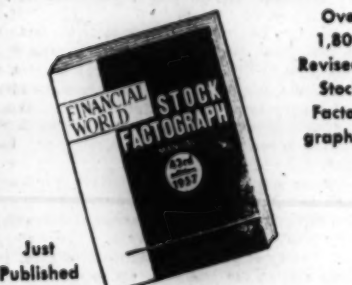
HACKENSACK WATER CO. and subsidiaries report for six months ended June 30:

	1957	1956	1955
Earnings per share	\$1.37	\$1.58	\$1.52
Gross operating revs.	\$314,218	\$389,587	\$423,878
Net before income tax	1,115,678	1,212,434	1,320,777
Federal income taxes	321,000	484,439	618,597
Net income after taxes	392,678	727,995	702,180
Capital shares	432,432	432,432	432,432
For quarter ended March 31, last, net income was \$254,371, equal to 58 cents a share, compared with \$208,379, or 55 cents a share in like period of preceding year.			

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So quiet
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You won't know it's a jet!

The new CURTISS-WRIGHT ZEPHYR JET ENGINE

The new standard of low noise level established by the Curtiss-Wright Zephyr turbojet engine was demonstrated to representatives of leading airlines and airframe manufacturers on July 16 and 17 at Reno, Nevada under conditions closely simulating those of large metropolitan airport areas. The low noise level characteristics of the Zephyr not only make this engine superior to other jet engines, but place the Zephyr well below the noise levels currently experienced with piston-engine transports. Even lower noise levels will be achieved as a result of current developments now being evaluated.

The Zephyr is a new concept turbojet which establishes the trend for jet engines of the future. It is a joint engineering development of Curtiss-Wright and the Bristol Aeroplane Company, Ltd. of England.

Over the last decade, the jet engine has progressed under the sponsorship of our military services. To provide for the satisfactory accomplishment of military missions, the emphasis of design and development engineers has been directed to maximum performance. This emphasis has forced engineers to resort to increasingly high jet velocity, high fuel consumption and high turbine temperature to satisfy the ever increasing military need for performance at high supersonic speeds. In meeting immediate military requirements, the jet engine has become expensive to build and operate and has fallen short in public acceptance and efficiency for commercial application.

More Efficient Thrust

A major feature of the Zephyr, is its low jet velocity. The propulsion of a jet engine comes from the jet of hot gases directed rearward from the engine. A small high-velocity jet is not as efficient as a large low-velocity jet. (Every marine engineer knows that a large, square, low-speed propeller on a vessel gives more efficient thrust than a small, high-speed propeller.) In the Zephyr design, the engine airflow characteristics were so selected that a large low-velocity jet is produced with the resultant maximum propulsion efficiency and best overall economy. This low jet velocity results in the low noise level of the engine.

Another key feature for a quiet, low-velocity jet is low temperature in the turbine which drives the compressor supplying air to the combustion chamber. In the military turbojet, it has been necessary to increase the temperature to get higher thrust for supersonic operation. In concentrating on high power for military application during the past decade, engineers have, of necessity, resorted to high temperatures and high temperature alloys that require the use of cobalt, columbium, molybdenum, and other critical and expensive materials that are in short supply.

Thus, in adapting military type engines to commercial service where performance is obtained

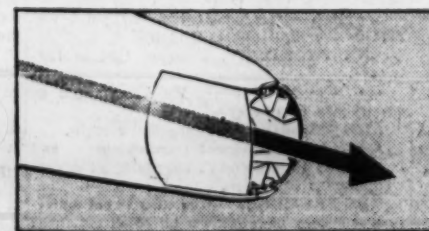
through the medium of high turbine temperatures, the airline operator must accept the cost and risk of high-temperature distortion, high-temperature creep, high-temperature fatigue and the resultant high maintenance costs. For example, turbine blades subject to these very high temperatures may have to be replaced at each overhaul of the engine. In such cases the short life of these blades will limit the operating life of the engine. In the Zephyr, temperatures will be low and blade life will be independent of temperature. This factor will contribute greatly to reliability, long overhaul periods and low maintenance cost.

Fewer Parts—Lower Maintenance

The basic design of the Zephyr is based on a minimum number of parts. In the compressor and turbine area alone, the Zephyr has one-third fewer blades than in the conventional military type turbojet. This results in an engine lower in first cost which is important because blades amount to as much as 30 percent of the total cost of the engine. The fewer number of blades also result in an engine of lower maintenance cost. The blades in the Zephyr have demonstrated their ability to sustain foreign object damage without failure or replacement; thus, the compound effect of fewer, more durable blades will significantly contribute to lower parts replacement and reduced maintenance costs.

In addition to lower first cost and lower maintenance costs, the Zephyr has lower operating cost because it uses less fuel. In taxiing and ground operation, it uses 40 percent less fuel than military type jet engines. In climb and cruise, it uses 6 percent less fuel. In a transcontinental flight from New York to Los Angeles the lower fuel consumption of the Zephyr will amount to 3000 pounds of fuel saved per airplane.

The small number of compressor and turbine blades and the low-temperature features of the Zephyr also help to provide an engine of lighter weight. A Zephyr engine will weigh from 750 to 1700 pounds less than competing military type engines. This lower engine weight will reduce the gross weight of the airplane by 3500 to 7000 pounds. This weight reduction will again contribute to the



The new Curtiss-Wright thrust reverser is installed around the noise suppressing nozzle and does not affect engine power or performance.

economics of airplane operation by reducing the fuel requirements for every flight.

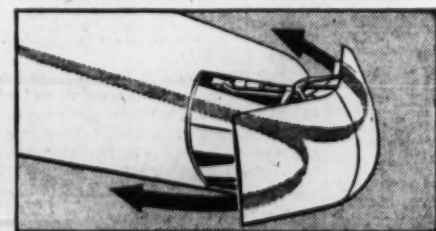
Because of the low operating temperature the Zephyr has reserve power for airports above sea level and at atmospheric temperatures above 60°F. For example: on a 100°F. day, a long-range continental jet transport powered by Zephyr engines will take-off with full payload from Denver, Colorado, an elevation of 5330 feet. At airports at altitudes above sea level or when the temperature is above 60°F., the Zephyr-powered airliner will not be compelled to reduce its payload. Also because of this reserve power the airliner using Zephyr engines will operate from existing airport runways.

In addition, the Zephyr is fitted with a thrust reverser that allows the airplane to be stopped on a dry runway in 35% less runway distance and on an icy runway in 70% less runway distance. This device will permit the aircraft to approach the airport at a higher altitude and by use of the thrust reverser as an air brake, a more direct and quiet landing can be made. The use of this device also will provide instant availability of full power for emergency go-around.

Points the Way for the Future

In summarizing, it is apparent that the Zephyr commercial turbojet varies widely from the current military type engines. In the past decade, the requirements of the military have compelled jet engine development to go in the direction of high temperature and high fuel consumption to obtain high thrust, and high engine weight to provide supersonic flight capability essential to modern defense. On the other hand, commercial air transportation has reached the status and volume that it can support equipment designed to meet commercial standards of reliability, economy and quietness which are essential for the airline operator, airline passenger, airport commissioner and the airline investor. The Zephyr is a commercial engine, tailored to meet the requirements of the commercial airline industry.

The Zephyr points the way to the development of military turbojet engines in the next decade.



In closed position, the reverser deflects gases forward to shorten landing runs as much as 70% — permitting operation from existing runways.

CURTISS-WRIGHT 
CORPORATION

WOOD-RIDGE • NEW JERSEY

Transcript of the President's News Conference

WASHINGTON—Following is the transcript of President Eisenhower's news conference yesterday:

THE PRESIDENT: Please sit down; please sit down.

I want to speak briefly again of the tragic loss that the Western world suffered in the death of President Castillo Armas in Guatemala. Personally and officially, I feel his passing. He was a good friend, and he was certainly a champion of freedom and a strong anti-Communist.

I am sure that all Americans, all citizens of this country as well as all of the Americas, share our feelings of deep regret at his tragic death.

I have no other announcements.

Civil Rights Amendment

Q—(Edward F. Creagh, Associated Press): Mr. President, do you have anything you wish to say on the civil rights bill at this stage, and the anti- or rather, the jury trial amendments in particular?

THE PRESIDENT: I will make one statement on civil rights this morning, and then we will end it there.

I made my position, my personal position, very clear in the statement on July 18th, and I think, which was furnished to each of you people.

I believe that the United States must make certain that every citizen who is entitled to vote under the Constitution is given actually that right.

I believe also that in sustaining that right, we must sustain the power of the Federal judges in whose hands such cases would fall. So, I do not believe in any amendment to the Section 4 of the bill. I believe that we should preserve the traditional method to the Federal judges for enforcing their orders, and this, I am informed, or I am told, that it is 36 different laws where these contempt cases do not demand trial by jury.

I think we should apply the same method here, and I do not believe that any amendment should be made.

So, I support the bill as it now stands, earnestly, and I hope that it will be passed soon.

That is my last word on civil rights.

Status of Appropriations

Q—(Merriman Smith, United Press): Mr. President, plans for brief detour around civil rights in the Senate to consider such legislation as extension of the Small Business Act and various appropriations bills, plans for this detour, or a one-day delay, have run into trouble.

Now, what, in your opinion, does this mean to the Government? Do you think it might be necessary, for instance, to lay off any Government employees because of the stop on some Government money?

THE PRESIDENT: Well, it is a very serious thing on the first thing that happens, and the agency most desperately hit is one with which we are greatly concerned, that's the Small Business Administration.

There the authorization for the agency itself runs out tonight and this is the 31st, isn't it?

Q—(No Name): Yes, sir.

THE PRESIDENT: (Continuing)—runs out tonight, and so that 1,200 employees working there can continue to work only on request and without any assurance they will ever get paid, whatever, unless the authorization is continued, and the funds for their maintenance are continued.

Now, on top of this, all of the projected and future loans of the agency itself to small business are stopped right in their tracks. And so it is very serious for that organization.

Now, there are a number of others, I believe there are 1,250,000 civil workers and 2,800,000 people in the Defense Department, in the uniformed services, whose pay cannot go on after tonight until some continuing resolution or their appropriation bills are passed.

So, it is not—I hope that nothing disastrous comes out of it, that they will act as rapidly as they can; but that is the situation as of this moment.

School Construction Bill

Q—(Peter J. Kump, Baltimore Sun): Mr. President, sir, there has been some confusion about your stand on the school construction aid bill. You are reported willing to accept the bill that was before the House, but none of your spokesmen said that you would urge Republicans to vote for it, and this attitude has been blamed by some of your critics on Capitol Hill as responsible for defeating the bill which, as you know, lost by five votes.

Could you explain to us, sir, your position on that?

THE PRESIDENT: Why, it is very simple. I think if you will go back to the campaign of 1952, I have stood for one thing: The supplying of America's great deficiency in school buildings by bringing the Federal Government into it only to the extent of helping States meet this emergency.

Now, the education of our children is of national concern, and if they are not educated properly, it is a national calamity.

The reasons that we have deficiencies in our classrooms are partially national in character, wars and depressions, so I felt, and still feel, that in spite of the fact that this is a local function, properly speaking, this is a place where Federal aid should be given to meet the emergency.

Now, in doing so, and in order that we would not get a plan we would call another give-away or another dipping of state hands and elbows into the Federal Treasury, we stress the item of need. Let's put the thing honestly before the American public as it is, something to help the needy states and the needy districts where this is impossible, where building is impossible for one reason or another unless the Federal Government does help.

But, if you try to make every state believe that they are getting something for nothing out of such a bill, then I would doubt its ability to terminate the operation of the bill at the end of the five-year period. At least, I would be fearful, and certainly at the end of that time I am not going to be around to veto any extension of the thing, so I did say this: That in the event of falling to stress need properly, I thought this bill was deficient, but that I was so concerned about the bill, about the shortage, I would sign even this bill, but the bill—remember this—that I thoroughly favored was the Hobby Bill, the first one we ever put in, the so-called Hobby Bill.

Then, a year ago, we made a further concession to the theory of grant.

This year we made still a further, and I thought I had compromised the principles for which I stood, as far as I could. I stand exactly where I have always stood on this subject.

Q—(Edward T. Follard, Washington Post): Mr. President, as I understand it, just before the House killed that school bill, the Democrats

came around to the support of the Administration's bill. They were willing to go along with your bill; and their complaint is that you failed to go to bat for the legislation so to speak.

THE PRESIDENT: I never heard that, Mr. Follard. If that is true, why you are telling me something I never heard.

Q—(Mr. Follard): They say had you spoken up the legislation it would have passed.

THE PRESIDENT: I spoke up plenty of times for the principles in which I believe. But, I say, I realize I can't get exactly what I want, so I have compromised twice in the proposals that I have placed before the Congress, and I was even ready to accept even further proposals, but I am getting to the point where I can't be too enthusiastic about something that I think is likely to fasten a sort of an albatross, another one, around the neck of the Federal Government. I don't believe it should be done. But I do believe that we should take a look at this question of need honestly, and meet it and meet it today and I tell you this: I will have another bill ready for the next session of Congress.

Use of Presidential Influence

Q—(Mrs. Mary Craig, Portland, Maine, Press Herald): Half of my question has been asked.

The friends of the school bill say that you failed to use your influence, and if you had, you could have got the bill you wanted, which would be offered by Mr. Ayers.

On the other hand, in the Senate yesterday Senator Russell complained because he said you were using your influence for the civil rights.

Could you compare where you do and when you don't use your influence?

THE PRESIDENT: Well, I'll tell you, Mrs. Craig: Now, with respect to the school bill it is true, I put it in two or three State of the Union speeches. I went before the public on television speeches about the budget and put this item before the public again.

I went over to the Statler Hotel and addressed a large educational meeting on the same thing. I have never wavered in exactly what I am trying to do.

Mostly the work of a President with Congress in my opinion is done in a quiet conversational way by the telephone and informal meetings. You don't influence Congress, in my opinion, by threats, by anything except trying to convince them of the soundness and the logic of your views.

Now, in one case here, I have done it. In the other case, I have also done it; but in one case apparently your words are more publicized and people get an idea you are more for this than that. I don't make distinctions of that kind. I am trying to get through a program that I have constantly put before the Congress and I believe to be for the good of the United States, and I will talk to any Congressman that is on the Hill about these things if he has got an honest difference of conviction with me, I try to do it, and I try to win their votes over, but I don't get up and make statements every twenty minutes. I don't think that is good business.

Mutual Security Authorization

Q—(William H. Lawrence, New York Times): Mr. President, what did the legislative leaders tell you about the prospects for getting a Mutual Security Authorization Bill in a form such as you asked—the including development funds?

THE PRESIDENT: Well, Mr. Lawrence, I don't believe anyone has given me an actual prophecy in specific terms. Every one of them knows the depth of my feeling that the Mutual Security Bill, its authorization and appropriations, are absolutely essential to the security of the United States in today's world. I couldn't believe anything more.

I think there is no other subject on which I talked more, both to legislative leaders and with private citizens and in public. I am particularly concerned about the development, long-term development bill, because for a long time we have been trying to get our aid more into the loan basis and less into the grant, so that if we can get that bill and take up loans with all of our friends, I think that we will be on a sounder footing.

We will have, in essence, a revolving fund, although in the early years I would say that would be a lot more out-go than income; but finally we will have a much sounder basis and we will help these countries help themselves.

Remember this: If there is not economic development in countries that are recently freed, those countries cannot stay free forever. There has got to be economic development. It is to our interest to help them. It is to our own interest to help these countries develop, both from a commercial standpoint and from the political standpoint. And that is what I believe we should keep our eye on more than on the details of these things.

Now, I know this: Our leaders are prepared to go along with me, go down the line and to insist upon these values, these requirements, and I think that I am certainly very hopeful that we will get something out, because it has been a bipartisan thing. This thing was started long before I came in. I embraced it, I endorsed it, and I have supported it and stood for it, and I believe that if every American will study the thing logically, see what we are trying to do in the world, and what the world is going to do if we don't do it, study this thing in terms of its alternatives, I think we will get greater support.

Atomic Commission Nominations

Q—(Pat Munroe, Salt Lake City Desert News): Mr. President, six weeks ago you nominated Mr. Floberg and Mr. Graham for places on the Atomic Energy Commission. The Joint Committee of Congress appears to be on a sit-down strike, so far as acting on their names.

Is it true—are the reports true that the efficiency of the Commission is affected by the current impasse?

THE PRESIDENT: Well, I think most certainly that in a commission of this sort you should have your full membership present.

I nominated men who, from every record and report I could get on them, were good men, and I hope that they will soon be confirmed.

Ambassador to Ceylon

Q—(Chalmers M. Roberts, Washington Post): In reference to another nomination, sir, were you aware when you nominated Mr. Gluck to be Ambassador to Ceylon, of either the extent of his contribution to the Republican Party or his now recorded ignorance of affairs in that part of the world?

THE PRESIDENT: Well, now, Mr. Roberts, in the first place, if anybody is ever recommended to me on the basis of any contribution he has ever made to any political party, that man will never be considered. I never heard it mentioned to me as a con-

sideration, and I don't take it very kindly as suggesting I would be influenced by such things.

Now, as to the man's ignorance, this is the way he was appointed: He was selected from a group of men that were recommended highly by a number of people I respect. His business career was examined, the FBI reports on him were all good. Of course, we knew he had never been to Ceylon, he wasn't thoroughly familiar with it; but certainly he can learn if he is the kind of character and kind of man we believe him to be.

Difficulty in Recruiting

Q—(Ray L. Scherer, NBC): Mr. President, in view of what appears to be your present difficulty in filling top positions in the Administration, I'm thinking of the Secretary of Defense and ICA jobs, could you discuss the difficulties of inducing good men to come to Washington; and do you think the business community should make some arrangement to make it easier for their men to assume Government positions?

THE PRESIDENT: No, I don't believe business can do much.

As a matter of fact, I have never yet suggested to a man he come to an important post in the Government that he hasn't expressed the very greatest satisfaction in having been tendered such a post, and if he found it necessary to decline, he has done it with the utmost, and I know, sincere regret.

Business, in general, has been cooperative in trying to make it possible for these people so to work, but you do have this: You have this conflict of interest law which I have heard many Congressmen and many Senators say is really antiquated and out of date. But it reaches into such details of a man's life and business that if you want to get a younger effective executive from out of business to do one of the jobs here, you are practically ruining his business career and his future.

So, it is only among a few that are not so affected that you can really ask them to make the sacrifice.

Q—(Mr. Scherer): Would you welcome some change in the conflict of interest law?

THE PRESIDENT: Well, I haven't studied it in detail sufficiently to say exactly how I would recommend it. I would like to see Congress look it all over, because I know in many cases I have had Senators call me up and say, "This looks like a conflict of interest. It's too bad, because here is a wonderful man, we'd like to have him."

I would like to have them review the thing themselves.

Mr. Eisenhower's Personal Finances

Q—(Robert E. Clark, I.N.S.): Mr. President, the current series of articles dealing with your personal finances estimates your total worth, including your stock holdings, at about a million dollars.

Could you tell us, perhaps as a guide to other persons entering Government service, how you assure that the conflict of interest problem never arises in your own case?

THE PRESIDENT: Well, first of all, if that man who knows so much about my business will offer me a million dollars to sell out, he is going to make a sale in a hurry.

Now, the second thing is, and I think I announced this when I first took office, although I am an elected official and therefore the conflict of interest law does not apply to me, I did, when I came down here, took everything I owned except for a little cash in the bank, and put it in an irrevocable trust so that during the period that I am President, I do not even know what I own, so that no judgment of mine can ever be influenced by any financial advantage I could get out of my relatively modest holdings in anything.

So, as of this day, the only reports I have from private investments are at the end of the year, reports as to what I owe in taxes, and that is all.

Oil Import Recommendations

Q—(Sarah McClendon, El Paso Times): Mr. President, sir, your President's Fuel Study Committee last week corroborated a policy that you have had for some years, that oil for the West Coast should come from other countries, and it comes by water, and there have been several instances of testimony on Capitol Hill that in time of war, and submarine warfare, that would be very unsafe.

Would you comment on that?

THE PRESIDENT: Well, I will only say this: That the whole present approach to this business of controlling our oil imports, regulating oil imports, arises out of one thing: Consideration of the national security.

As a straight economic or as a straight political question affecting our relationships with other countries economically and commercially, it probably is not a good thing to touch, we ought to deal otherwise. But the national security demands this. A healthy oil industry in the United States is in the event of emergency.

We have established, I think, beyond doubt, that in emergency the Western Hemisphere can supply the petroleum needs, requirements of the Western world for a limited time, but we cannot do it forever, but we can do that only if there is continued exploration and maintenance of reserves in this country.

If it were simple, so simple that you could say "Let's close up all our wells, import all our oil," that might be a very cheap and temporarily successful policy. But, you would strangle the oil industry and there would be none in this country, and so when an emergency came, it would not be a flourishing industry, and you couldn't depend on it.

Q—(Mrs. McClendon): Yes, sir. But my point is—

THE PRESIDENT: Now, in Section 4, the national security features of that whole thing have been studied and the recommendations made to me are as in the report that you saw.

Q—(Mrs. McClendon): Sir, my point was that on the West Coast, though—

THE PRESIDENT: I know, that is District 4.

Q—(Mrs. McClendon): We still depend on waterborne commerce—

THE PRESIDENT: Yes, that's right.

Q—(Mrs. McClendon): (continuing)—and in wartime they wouldn't have any oil except what comes by water.

THE PRESIDENT: Well, that is not entirely true. They have quite a bit of oil out there themselves and, in addition to that, we are going to have to depend on water, we are going to have to depend on Venezuela oil, make no mistake, we are not going to supply all of the oil that we produce anywhere.

(The President confers with Mr. Hagerty.)

THE PRESIDENT: Oh, District 5 instead of 4.

Criticism of Oil Price

Q—(Ronald W. May, Capital Times, Madison, Wis.): Mr. President, Senator Wiley from Wisconsin and some Senators from New

England have criticized these import quotas on oil, and they say, for one thing, that the 27½ percent depletion allowance on taxes is supposed to be a compensation for this exploration that you spoke of.

I wonder if that is true.

THE PRESIDENT: Well, I think that the 27½ percent depletion allowance was put into the law for that purpose, to encourage exploration, and it certainly does. But the facts are that when you have allowances in the great producing states reduced to about 12 or 13 days a month, they get to the point that they are not interested in further exploration.

Now, this thing has been under study for three years. There is no easy answer. I tell you, if it were an easy one, you wouldn't have to study it this long.

It isn't a question of trying to help big oil companies, I assure you. The big oil companies are the ones that are cut back. It is the large domestic producers and importers who are cut back under this plan, and it is the small local producers, and I say small, relatively small, who ought to profit.

Foreign Aid Liaison

Q—(Raymond P. Brandt, St. Louis Post Dispatch): Certain influential Democrats have said that they could not get cooperation from the White House on the Mutual Security Bill.

We were told that during the debate in the House on the Mutual Security Bill, John B. Hollister, the Administrator, was out at Bohemia Grove.

Whom do the Democrats work with when they want to help you on the Mutual Security Bill?

THE PRESIDENT: This is the first time I ever heard such a thing, Mr. Brandt.

Now, to start with, we had one bi-partisan meeting in the White House here some weeks back on this subject exclusively, where I explained to everyone present exactly how I saw this national security aspects, what it meant to us and to our future to go ahead with this program.

I had the Secretary of State there, who went into very great detail.

Now, Mr. Hollister, according to my information, had finished his testimony before the Houses, they had finished with him in both committees, and he went on a short leave and came back, I believe, today.

Now, actually, if anybody wants to cooperate with us, first of all, I have a staff of liaison officers, and Mr. Hollister has deputies, so I don't see any—and besides, through the liaison officers, any Congressman and Senator can get to me. I don't know of any reason why they say they can't get an opportunity to cooperate.

Q—(Mr. Brandt): The two most influential Democrats were Senator Mansfield and Senator Fulbright, and both made public statements on it to that effect.

THE PRESIDENT: Well, that is their opinion.

Eastern Drought Relief

Q—(Rod MacLeish, Westinghouse Broadcasting Co.): Sir, on July 26 Governor Furcolo of Massachusetts sent you a telegram asking his state be declared a disaster state, under Public Law 575 of the 81st Congress.

Has any decision been reached on this, and similar requests from other Eastern states in the drought belt?

THE PRESIDENT: When such requests come in, they are subject, unless there is a sudden emergency, to complete and thorough examination, and it comes about through both the Department of Agriculture and through the Civil Defense Administration. Until those are completed, I don't get the recommendations, and I have not seen them yet.

Ban on Atomic Tests

Q—(John Scall, Associated Press): Mr. President, on June 5, at your news conference, in discussing the problem of atomic tests, you said that you would like to ally anxiety in the world about this problem by a total and complete ban of all testing, with proper safeguards, based upon total disarmament in this field.

Secretary Dulles in his speech last week said, "It is not practicable to assure the abolition of nuclear weapons. Therefore, we must make our plans on the assumption that the nations which now have nuclear weapons will use them in war."

THE PRESIDENT: Well, I expressed an aspiration, and he is expressing some of the realities of the world today. I don't know of any way, and I would like to hear of one, how atomic bombs already manufactured can be discovered and brought to the attention of any investigating team.

It seems to me you couldn't assure that even if you had years.

So, he was talking about realities. I was expressing a very great hope because this is what I believe. The great struggle of our age is to free men of terrible fear, men are living—men and women—all over the world, are living in fear of one kind or another, and I think we have got to help relieve that burden.

So, I would repeat the same aspiration, but I don't say that at this moment it is within the realm of practicality.

How to Stop Smoking

Q—(Pat Wiggins, United Press): A lot of people are trying to give up cigarette smoking for one reason or another these days and are finding it a pretty difficult thing to do.

Seeing you did it successfully, do you have any helpful advice you might offer?

THE PRESIDENT: Well, I am a little like the fellow who said once, "I don't know whether I will start smoking, but I will never stop again."

Actually, of course, I was a very heavy smoker, probably brought about through my life in the military and war, and all that I was asked to do was to be more moderate about it. No doctor ever told me I should stop.

But, for me, it was easier to stop, and I will only say this: I really believe if a person turns their mind to something else and quits pitying themselves about it, they won't find it nearly as hard to quit smoking as they think it is.

Return of Alien Property

Q—(Spencer Davis, Associated Press): Mr. President, could you give an idea of your feeling now toward the return of German and Japanese wartime assets that were received by this country?

THE PRESIDENT: Well, as you know, it has been under study four and a half years now, and was under study before we came here.

Actually, there is a statement to be issued this afternoon, and we think we have made great progress that will be helpful to everybody in the statement to be issued then.

Q—(Merriman Smith, United Press): Thank you, Mr. President.

Woodpile Wonder: Particle Board Rivals Plywood; Profits Are Slim

Continued From First Page

roofs of homes. In such cases insulation board is cheaper. Hardboard, being much thinner and smoother, is able to squeeze into spots such as drawer bottoms in furniture and as underlayment where a thin board is desired. Some particle board makers, however, see their product as a contender against hardboard in the wall paneling field. Decorative flakeboards, made with large shavings, for example, are more attractive for paneling and should sell even though slightly more costly than hardboard, they claim.

And the Long-Bell division of International Paper Co. makes a board with such small particles that it greatly resembles hardboards.

There's plenty of testimony, though, that the particle board industry does not lie entirely in a bed of soft boughs, particularly with so many new mills rushing in.

"We're not running steadily and when we do it's only for two shifts a day," says an executive of Chipboard Products, Inc., of Grants Pass, Ore. "We might run three weeks and then shut down for a week."

Three Shifts Make Money

Adds another mill man: "With one shift you lose money; on two shifts you break even and with three you make money." One company figures that on its present single-shift operation it costs \$118 to make 1,000 square feet of board that sells for \$132. The cost drops to \$92 per thousand on a three shift operation.

In addition particle board lacks standardization in an industry where standards mean markets. "There are almost as many different kinds of particle boards as there are plants," says one engineer. Some particle boards look like cork, although they are much heavier. Others have a definite woody appearance.

Some producers turn out particle boards of small particles while others produce flakeboards with large particles and still others make layered boards, resembling plywood, with all sizes of particles.

With so much variety, there are large variations in strength and warp-resistance. Some of the weaker boards are not even made by the pressing process, but are extruded—made by squeezing the binder-wood shaving mixture through a mold, like toothpaste out of a tube.

As a result of such differences in methods and materials, a thousand square feet of ¾-inch particle board has no standard price. One type may sell for \$90 while another will bring \$180. Consequently, the Federal Housing Administration, which has okayed particle board for use beneath floor tile and linoleum, will not approve it for such functions as roof and wall sheathing. About one-third of all fir plywood output goes into such sheathing.

Asking for Standards

A newly-formed Particle Board Association now is setting up standards for approval by the U. S. Department of Commerce, which producers say would help open the market governed by F.H.A. rules. But there are other arguments for caution.

"Butchers, barbers and bankers are suckers to invest their money in particle board mills," claims one pessimistic western Oregon lumberman. "It looks like a bonanza because of all the low cost waste wood for raw material. But a lot of mills are under-financed, make no market survey, or sew up no guaranteed raw material supply. Another poor lumber month like last one (lumber orders were off 4.3% from a year ago and some mills were threatening to close down temporarily this winter) and a lot of lumber mills won't be producing the raw material particle board mills need."

In fact, here in Oregon, there have been at least three stymied attempts to start new mills. Two fell through when they attempted to raise money by stock sales.

"We sold about \$200,000 worth of stock to about 75 persons—half of it paid," laments Floyd Bunn, real estate and insurance man in Williams, and director of Columbia Wood Products, Inc. "We reached the screw date without hitting our money-raising goal and 75% of our stockholders have now withdrawn their support." Lane Pacific Wood Products, of Junction City, also has been unable to complete fund raising.

The third company, Red Blanket Lumber Co. of White City, is being held up by lumber company owners who have apparently changed their minds about a particle board plant at the present.

Who's News

Personnel Notes—
Management—Electric Output Slid
A Bit Last Week After
Three Consecutive GainsDr. Alex Stewart Named
President of R-N Corp.

NEW YORK—Dr. Alex Stewart, former director of research for National Lead Co. and supervisor of its atomic energy activities, has been made president and general manager of R-N Corp., owned equally by National Lead and Republic Steel Corp. C. M. White, Republic's chairman, is chairman of the new corporation.

R-N Corp., recently formed, controls a new direct reduction process for producing high-metal iron products from the treatment of natural iron ores. The process is available to other companies through a license agreement.

Vice presidents of the new company are: Alfred H. Drewes, vice president and director of National Lead, and Peter Robertson, Republic's vice president in charge of research and planning. John B. Henrich, secretary of National Lead, is secretary and treasurer, and Willis Boyer, Republic's treasurer, is assistant secretary and assistant treasurer.

Directors are Mr. White, Dr. Stewart, Mr. Robertson, Mr. Drewes, Joseph A. Martino, president of National Lead, T. F. Patton, president of Republic, E. R. Johnson, operating vice president of Republic and Dr. Harold K. Work of New York University.

Commerce and Industry
Luna Laminates, Inc. (Huntington Station, L.I., N.Y.)—John A. Vornbaum has been appointed treasurer of this manufacturer of plastic parts.

Flour Mills of America, Inc. (Kansas City)—J. R. Mulroy was elected president to succeed his father, M. F. Mulroy, who retired. John W. Diamond was named controller.

Miller Publishing Co. (Minneapolis)—Milton B. Kihlstrom was elected president, and W. E. Lingren succeeds Mr. Kihlstrom as executive

vice president of this publisher of trade papers. California Oil Co. (Perth Amboy, N. J.)—J. O. DeLancey has been appointed secretary-treasurer to replace F. W. Mayer, who will retire September 1.

Munswear, Inc. (Minneapolis)—L. N. Pederson, general sales manager, was elected a vice president of this manufacturer of underwear, sleepwear and foundation garments. Oxford Paper Co. (Rumford, Maine)—Donald Appleton was elected a director, a member of the executive committee and vice president.

McCall Corp. (New York)—James R. Tippet has been named circulation director of this magazine publishing company.

ABC Vending Corp. (New York)—Donald M. Crawford has been elected controller and treasurer of this concern which sells a variety of products in vending machines.

Mount Vernon Co. (Mount Vernon, Ohio)—Ivan A. Bickelhaup has been elected president to succeed Clyde G. Conley, who has been elected chairman of the executive committee. James G. Blessing was elected executive vice president. The company makes iron and steel structural products.

Finance

E. F. Hutton (New York)—Henry H. Cate, formerly chairman of the board for Flour Mills of America Inc., has been named manager of this brokerage firm's commodity department.

New Jersey Power & Light
NEW JERSEY POWER & LIGHT CO. (a subsidiary of General Public Utilities Corp.) reports for 12 months ended June 30:

	1957	1956
Earnings per common share	\$2.23	\$2.12
Operating revenues	\$469,003	\$469,003
Net income	\$1,146,686	\$1,146,686
Dividend per share	\$1.00	\$1.00
Dividend yield	4.00%	4.00%
Dividend coverage	103.50%	103.50%

Twelve months ended June 30:

	1957	1956
Earnings per common share	\$2.23	\$2.12
Operating revenues	\$469,003	\$469,003
Net income	\$1,146,686	\$1,146,686
Dividend per share	\$1.00	\$1.00
Dividend yield	4.00%	4.00%
Dividend coverage	103.50%	103.50%

After taxes and charges. b-All owned by General Public Utilities Corp.

Classified THE WALL STREET JOURNAL Advertising
NATIONAL BUSINESS EXCHANGE FOR PERSONNEL, PRODUCTS, SERVICES, AND IDEAS

Employers and Employees Meeting Place

POSITIONS AVAILABLE—MALE

MECHANICAL DEVELOPMENT
ENGINEER

Outstanding opportunity for a graduate engineer to direct the operation of a new mechanical development group. Some functions will be to conceive, design and develop intricate mechanisms and specialized manufacturing and packaging equipment, not otherwise available. Will define projects and arrange for their contracting to outside research and development agencies. Will investigate possible applications of the principles of automation throughout the plant. We are only interested in a man possessing the following minimum qualifications:

Supervisory experience in development work, knowledge of machine shop techniques, experience in packaging machinery is highly desirable. Applicants should have a good imagination, and a genuine interest in developing new equipment.

Salary from \$10,000, liberal benefit program, secure employment. Send complete resume to:

EMPLOYMENT MANAGER,
PARKER, DAVIS & COMPANY

Box 118, R.P. Annex, Detroit 32, Michigan

PRODUCTION
ENGINEERING
SUPERINTENDENT

Manufacturing executive with thorough knowledge of aircraft tool engineering, planning and tool design. Fast-growing, Southern California manufacturer of major airframe components.

Opportunity for advancement commensurate with ability. Send written summary of experience and education to:

Box 108-U
THE WALL STREET JOURNAL
2909 W. 6th St.
Los Angeles 5, Calif.

Sales Executive
Energetic—willing to travel part of season organizing and handling sales of our well introduced lines of agricultural twines, baling wire, barbed wire, nails, field fence and other agricultural steel products. Preferable with a following among feed—farm implement co-ops and agricultural supply dealers and distributors—excellent opportunity for right person in rapidly growing national organization. Salary plus profit-sharing. Reply in strict confidence.

Emile Reguiera Co. (USA) Inc.
418 Lexington Avenue
New York 17, N.Y.

GENERAL MANAGER
To take complete charge of large established electric-welded steel tube mill in Middle West. Must be aggressive, active, well rounded and experienced in production and other phases of management and have ability to direct and supervise all personnel.
Liberal salary and bonus to man who produces results.
Please write full particulars, age, experience, home telephone number for immediate interview. Our employees know of this ad. All replies will be held confidential.

Box B-141, The Wall Street Journal

EXECUTIVE VICE PRESIDENT

For extremely large volume metal-working job shop with proprietary products in New England. Excellent opportunity for highly experienced well-qualified administrator.

Box C-30, Wall Street Journal

ADMINISTRATIVE ASSISTANT

For steel fabricating company, headquarters Pittsburgh area—mechanical engineering background preferred—business administration education or experience essential—age 35-40.

Box B-306, The Wall Street Journal

GENERAL SALES MANAGER

WESTINGHOUSE CREDIT CORP. Nationwide sales responsibility. Will only consider applicants having thorough knowledge appliance TV financing—extensive travel.

Box B-165, The Wall Street Journal

NOTICE—Correspondence to all blind box numbers that appear without any address should be mailed to BOX NO. C-30 THE WALL STREET JOURNAL 15 Broad Street, New York 4, N. Y.

POSITIONS AVAILABLE—MALE

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ENGINEER

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Salary from \$10,000, liberal benefit program, secure employment. Send complete resume to:

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POSITIONS WANTED—MALE

MECHANICAL DEVELOPMENT
ENGINEER

College graduate, 27, veteran. Degree in Journalism. Desires opportunity to prove self in business. Assets include ability to work with others, an inquiring mind, and a desire to learn, willing to travel, including overseas. Contact:

George C. Goggin, 3406 Tulane Drive, Hyattsville, Md.

DIVERSIFIED—Executive, 31, offers seven years Wall St. & corporate exp. for growth situation in management, personnel, capital or investment. Asst. to Pres. stimulated 50% increase in retail chain operation.

Box Z-35, The Wall Street Journal

Executive—Accounting, Finance, seeks challenging responsible position, experienced all phases accounting, finance, administration, previously Asst. Treasurer of listed company, age 41.

Box Z-36, The Wall Street Journal

CHARTERED ACCOUNTANT, grad. law, exp. financial investigations, reorganizations, reports, wishes opportunity to venture, capital or banking co. \$6-7,500. Alberta Smyth Agency, 150 Fulton St., NYC, RE 2-8788. Attn: Loretta Broderick.

Wharton Graduate, age 22, mature, ambitious, presentable, desires permanent position with established firm, or financial institution.

Box B-208, The Wall Street Journal

Asst. Controller, age 31, excellent exp. all phases publishing industry, 25,000.

Box B-209, The Wall Street Journal

Robert Half Personnel Agency, 120 West 42 St., NYC 36, LO 4-3834

PROFESSIONAL SERVICE

We are successfully operating a New Jersey seashore resort hotel, restaurant, and lounge. Our key staff of 12 persons will be available beginning October 1 for similar operation in Florida or Bahamas. On the basis of responsibility and experience covering administration, rooms, restaurant, bar, entertainment and maintenance. Can handle any size operation, but would prefer 1,000 rooms, and other facilities in proportion. Not interested in Miami Beach.

Box B-191, The Wall Street Journal

CASH TO HEIR

on Leica—Travis—Vested or Contingent Remainder Interests in Trusts—Tomorrow's Money Today. Allied Investment Co., Phila. 2, Pa.

Box B-192, The Wall Street Journal

POSITION WANTED—FEMALE

Aide to Active Executive—Known how to administer planning, organizing and coordinating. 20 years experience working with people at all levels in Promotion allied fields. Single, career-minded.

Bureau—MC-8718-N.Y.C.

POSITIONS WANTED—MALE

H. S. Chemical Engineering, M. S. Statistics

Over ten years of industrial experience as staff advisor and consultant to top management in:

• Atomic Energy
• Market Research
• Company Development

Present income level is over \$20,000 per year, salary desired is about \$15,000 with room to grow.

Box B-202, Wall Street Journal

CREDIT MANAGER

Capable Accountant—Bookkeeper—Office Man—Sla Order processing supervisor. Experienced gained in mfg & food import-export fields. Vigorous 50 yrs. Accommodated to heavy volume. Very personable. \$2,500-\$6,500. For further information call E. A. Broderick, Alberta Smyth Agency, 150 Fulton St., NYC, RE 2-8788. Attn: Loretta Broderick.

Box B-203, Wall Street Journal

FLYING REPRESENTATIVE

Sales or regional representative for Florida. Age 34. Pilot—Could cover larger territory if airplane purchased. Experience in sales, advertising, public relations, state & federal tax analysis. Have creative ability. Write:

Box B-201, The Wall Street Journal

TRAVEL—Comp. Long & short term

travels. Responsible all acctg. financial statements, federal & state taxes. Personnel, benefits, Alberta Smyth Agency, 150 Fulton St., NYC, RE 2-8788. Attn: Loretta Broderick.

Box B-185, The Wall Street Journal

Administrator

Industrial Sales and Mechanical Engineering background, Unmarried, Will travel.

Box B-185, The Wall Street Journal

ADMINISTRATIVE ASSISTANT

For steel fabricating company, headquarters Pittsburgh area—mechanical engineering background preferred—business administration education or experience essential—age 35-40.

Box B-306, The Wall Street Journal

GENERAL SALES MANAGER

WESTINGHOUSE CREDIT CORP. Nationwide sales responsibility. Will only consider applicants having thorough knowledge appliance TV financing—extensive travel.

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GENERAL SALES MANAGER

WESTINGHOUSE CREDIT CORP. Nationwide sales responsibility. Will only consider applicants having thorough knowledge appliance TV financing—extensive travel.

Box B-165, The Wall Street Journal

BUSINESS CONNECTIONS

Manufacturer's representative, Cincinnati trading area, requires miscellaneous items with possible sales to machine shops and other industrial plants, commission only. Satisfactory bank references, etc. Reply: Box C-68, The Wall Street Journal 711 W. Monroe, Chicago 90, Ill.

Consulting Engineer, registered mechanical, civil, spending Sept.-Oct. in Europe on business. Will accept limited number special investigations. Replies confidential.

Box D-8 The Wall Street Journal

CAPITAL WANTED

OIL & GAS CONSULTANTS, INC.
A personal consulting service
Oil and Gas Properties
120 Wall Street WH 4-2940

BUSINESS OPPORTUNITIES

TIRE BUSINESS

Established (22 years) profitable, well advertised, good reputation. Recapping plant most modern and complete. Nationally known and acceptable new tire franchise, excellent building and service facilities including new service trucks. Will sell at inventory cost and fair appraisal value of equipment, etc., approximately \$200,000. Located in North Central Texas City of 100,000 plus population. Can be financed on reasonable and acceptable terms. Real estate can be purchased or leased. This business with NO DEBTS OF ANY DESCRIPTION, volume of more than \$300,000 annually, having always shown excellent return on investment, is available only because of health of owner who must retire. Will trade for equivalent in rural land.

Box B-200, The Wall Street Journal

UNUSUAL OPPORTUNITY

for

TRENDING PROFITS in new no-disrobing slenderizing salons with chain name having unlimited expansion possibilities.

NO EXPERIENCE NECESSARY

We back you with management guidance, proven advertising, effective business strategy, layout, personnel, field locations.

UNSOLICITED EDITORIALS and many actual success stories supporting our claims or no-disrobing salons.

Many LOCATIONS national and in New York state available.

Ideal for active or ABSENTEE MANAGEMENT.

For full particulars write Box B-144, The Wall Street Journal, or phone MU 3-8200.

Box C-31, The Wall Street Journal

WILL BUY BUSINESS

Sales 1/2 to Million

Will retain management.

QUICK ACTION

Box B-165, The Wall Street Journal

BUSINESS CONNECTIONS

WANTED

A "can do" organization that is capable of designing a machine for paper conversion work from a patented process. This is a challenge.

Box D-7 Wall Street Journal

CHAS. Attorney, Harvard, established Ghana prospecting business possibilities. Highest connections, accepted surveys special fields, also representation well established firms. Ghana American Associates, P.O. Box 376, Accra, Ghana, Africa.

MANUFACTURER'S REPRESENTATIVE WANTED

To represent on comm. basis 40-man Detroit Mich. tool and die shop in Eastern and Southeastern states.

Box B-157, The Wall Street Journal

C.P.A.

Controllanship experience desired. Affiliation with CPA firm to initiate systems, budgets and government contracts with auditing department.

Box C-32, The Wall Street Journal

EXPAND IN THE SOUTH

Have client with 10,000 sq. ft. mfg. building, plus land for expansion, who will also make sizable investment in a sound manufacturing business. Write:

R. T. Isley,
Box 823, Gastonia, N. C.

period as a yardstick equal to 100, rated last week's electricity distribution at 230.7 compared with 213.0 during the like week a year ago.

Percentage increases in the past two weeks, from a year ago, by major geographic regions, follow:

	Week ended July 27	Week ended July 20
New England	+5.5	+7.4
Mid-Atlantic	+8.1	+8.9
Central Industrial	+10.3	+12.4
West Central	+15.1	+23.9
Southeast	+4.5	+6.1
South Central	+13.0	+14.3
Rocky Mountain	+4.7	+8.0
Pacific Northwest	+8.0	+9.1
Pacific Southwest	+8.9	+10.2
Total U. S.	+8.4	+10.6

ABC Vending

ABC VENDING CORP. and subsidiaries report for 12 weeks ended June 30:

	1957	1956
Earnings per share	\$2.23	\$2.12
Sales	\$13,585,272	\$13,585,272
Net before income taxes	\$1,146,686	\$1,146,686
Net income after taxes	\$1,146,686	\$1,146,686
Capital shares	1,019,190	1,019,190

Twenty-six weeks ended June 30:

	26 weeks ended June 30, 1957	26 weeks ended June 30, 1956
Earnings per share	\$2.23	\$2.12
Sales	\$24,906,219	\$24,906,219
Net before income taxes	\$2,150,781	\$2,150,781
Net income after taxes	\$2,150,781	\$2,150,781
Capital shares	997,774	997,774

When and as read, this advertisement definitely should be construed as a bona fide offer of sale, from outlets as may lawfully offer this product in this State

Illustrated Prospectus prescribing the proper method of mixing a balanced portfolio of Elegant drinks is available free upon written request from the undersigned, 150 Fifth Avenue (Address Dept. SE-1).

SCHENLEY DISTILLERS CO., N. Y. C.

Grant Bldg., Pittsburgh 19, Pa.

PITTSBURGH COKE & CHEMICAL CO.

Grant Bldg., Pittsburgh 19, Pa.

6 Basic and Integrated Divisions to Serve You

★ Industrial Chemicals Division

★ Protective Coatings Division

★ Activated Carbon Division

★ Coke & Iron Division

★ Cement Division

★ Neville Concrete Pipe Company

APPALACHIAN ELECTRIC POWER CO. (controlled by American Gas & Electric Co.) reports for 12 months ended June 30:

	1957	1956	1955
Earnings per share	\$46.04	\$43.31	\$38.99
Sales	\$7,879,131	\$6,840,251	\$6,200,253
Net before income taxes	\$1,619,819	\$1,357,220	\$1,144,429
Net income	\$1,619,819	\$1,357,220	\$1,144,429
Capital shares	1,019,190	1,019,190	1,019,190

After taxes and charges. b-All owned by American Gas & Electric Co.

When and as read, this advertisement definitely should be construed as a bona fide offer of sale, from outlets as may lawfully offer this product in this State

Illustrated Prospectus prescribing the proper method of mixing a balanced portfolio of Elegant drinks is available free

Union Upheaval: Longshore Chiefs Seek an Alliance With Teamsters

Continued From First Page

thing... the secret referendum vote. Any movement that wants to take this away from them... they don't want any part of it."

Perhaps there is some doubt in Harry Bridges' mind as to whether the Teamsters are inclined to such democracy. At any rate, he says he'd have to "weigh and assess" any Teamster proposal for joining forces. And yet he's so attracted by the idea that he even offers to sacrifice himself, if need be.

"My rank and file has been told time and time again, when they see a deal that's to their advantage and I or any other officer stands in the way... they've been told to bump those officers, they're impatient. They've been told frequently by me... if you can make a decent deal with the Teamsters or anybody else and have that right (the secret ballot) assured and the Teamsters or anyone else says get rid of Bridges, I'd say get rid of Bridges. I'd get back to work on the San Francisco waterfront and I'll get more money than now."

Harry Bridges is equally enthusiastic about encouraging Captain Bradley's East Coast dock workers' union, the International Longshoremen's Association (whose membership is also heavily along Gulf of Mexico ports), to link its destinies with Mr. Hoffa's.

"I'm all for an alliance between the Teamsters and I.L.A.... it'd be a good thing for both and a good thing for the labor movement in the U.S." He recalls that months ago Mr. Hoffa made a pact to help the I.L.A., though the A.F.L.-C.I.O. forced its cancellation. "That was a good agreement," in Mr. Bridges' opinion. "Hoffa was doing a good job in trying to help out the leadership as well as rank and file of East Coast longshoremen while they were in a tough position."

What kind of contact has Harry Bridges made thus far with the Eastern dockworkers? "We have kind of a long distance informal... working together... nothing official. Here and there our interests are common in certain things. We kind of work together as we work separately to advance certain things."

"I'm not satisfied with the results. The East Coast I.L.A. officers and rank and file are afraid of us. There's been such a job done... red-baiting. But the longshoremen of the East and Gulf coasts are the same guys as us... they want the same things as us."

Mr. Bridges, like Mr. Hoffa, has become familiar with the interiors of courtrooms—but for entirely different reasons than Mr. Hoffa.

He has been the central figure of two Federal court trials and numerous investigations by immigration officials. Having become an American citizen in 1945, he was indicted on grounds of fraud and conspiracy for having sworn in naturalization papers that he had never been a Communist Party member. He was found guilty, his citizenship was revoked, and he was sentenced to five years in prison. He served 21 days. He appealed and the judgment was overturned by the Supreme Court. In a second case—a civil suit—the Government tried to revoke his citizenship. Mr. Bridges won that fight, too, in 1955. But the C.I.O. threw his union out of the fold in 1950, as being Communist dominated.

A History of Feuding

The enthusiasm which Harry Bridges' union now displays for the Teamsters is the more astonishing because the two have in the past engaged in a flaming feud.

Back in 1936—in days when the Depression was still on and the labor movement was surging—the Bridges forces began their so-called "march inland." Some say it aimed eventually at sweeping up most of the Coast workers; at any rate it was certainly intended to enlist warehouse employees.

Dave Beck, now the discredited international president of the Teamsters, at about that time began setting up the union's powerful Western Conference—and extended it to warehouse workers. Mr. Beck has often taken credit—especially when talking to business leaders—for having "stopped Harry Bridges."

Neither side won a complete victory. Mr. Bridges' union today claims to include 35,000 warehousemen—actually outnumbering by far the 16,000 longshoremen members on the Pacific Coast and Alaska. (In addition, it boasts 23,000 members in Hawaii, doing everything including work on pineapple plantations.) And the Teamsters, of course, also have heavy membership in the warehouses.

Mr. Bridges still maintains his enmity toward Mr. Beck, personally, but it has been apparent he was willing to do business with the Teamsters. The two unions agreed recently neither would sign a contract with employers in the warehouse field without consulting the other.

Conservatives and a Communist Tinge

There is no reason to believe the Teamsters would necessarily shy away from allying itself with the Bridges union just because it might have a Communist tinge. Back in December, 1955, right at the time of the A.F.L. merger with the C.I.O., the Teamsters announced a mutual assistance pact with the redish Mine, Mill & Smelter Workers. The pact was only called off under pressure from horrified A.F.L.-C.I.O. officials.

The Teamsters have been equally broad-minded about dealing with labor unions labeled "corrupt."

When the East Coast longshoremen's union was thrown out of the A.F.L. in 1953 as being under the domination of gangsters, the Teamsters at first cooperated with other A.F.L. unions in an attempt to supersede the I.L.A. with a rival, "clean" longshoremen's union. But the embattled I.L.A. was not to be downed. And in November, 1955, Jimmy Hoffa and Capt. Bradley of the dockers signed a four-year mutual help agreement. The Teamsters were to lend the I.L.A. \$400,000.

Once again the A.F.L.-C.I.O. was outraged, and applied pressure for cancellation of the deal. In April of last year it was washed out. It was Capt. Bradley who announced he was releasing the Teamsters union from its obligations; Jimmy Hoffa never did repudiate the scheme.

Huddle in Chicago

Then in June of this year Capt. Bradley huddled in Chicago with Mr. Hoffa and obtained assurances the I.L.A. will have Teamster support when it begins organizing efforts in the Great Lakes ports. (At about the same time he met also with three emissaries of Harry Bridges; said it was a social visit.) Most plier workers in the area are now represented by the International Brotherhood of Longshoremen, which is the "clean" union set up by the A.F.L.-C.I.O.

Another indication of an incipient alliance between the Teamsters and the eastern Longshoremen is that the two have bargained

jointly, on at least one occasion, for a contract covering "fishback" transport. They signed a long-term pact with Pan-Atlantic Steamship Corp., a subsidiary of McLean Industries, Inc., covering an operation in which loaded truck-trailers are hauled to docks and loaded onto specially-designed ships.

Seeing all these straws in the wind, will the A.F.L.-C.I.O. have the courage to go through with its clean-up program—and risk encouraging the creation of an alliance of rival unions?

In Washington, you can hear opinions either way, from key men inside the Federation. It's perhaps significant that yesterday the A.F.L.-C.I.O. Ethical Practices Committee again put off action against the Teamsters. By giving the Teamsters more time to at least go through the motions of cleaning up, this could lead to peaceful containment of the big rough union within the Federation. But there are those who doubt it. Says one insider:

"Meany is not a compromiser; the Teamsters are permeated with bad boys." This expert would not give better than even odds on keeping America's biggest union within the A.F.L.-C.I.O.

Capt. Bradley Plans Approach to Teamsters

By LOUIS KRAAR

Staff Reporter of THE WALL STREET JOURNAL
NEW YORK—L.L.A. Boss William Bradley said he will approach the Teamsters to negotiate creation of an amalgamated transportation union in the near future.

"The possibility of merger with the Teamsters was always there," he declared. "The two unions have always been friendly and have always worked together. We're just waiting for things in the labor movement to calm down a little. We've always advocated one big transportation union." By one big transportation union, he means an organization that would include both Teamsters and longshoremen.

The 54-year-old former tugboat captain talked while seated on an ancient desk in the union's Fourteenth Street offices, just a few shabby, simply furnished rooms. He was busy in answering a reporter's questions, then excused himself because he said his public relations man did all his talking for him. But before he left, he did discuss terms for a possible merger with the Teamsters.

"Naturally," he said, "we would have our own economy. I mean separate budgets. We would support each other's picket lines. We would get together to see what each was going to do."

Already One Promise

Capt. Bradley proclaimed he already has a promise from Jim Hoffa for help in organizing longshoremen in the Great Lakes region. In return, he said, the I.L.A. would help the Teamsters in the South. Asked how strong an I.L.A.-Teamsters union might be, he replied: "How strong is anything? Take our own organization. We were so successful with the strike (earlier this year) that we tied up shipping from Portland, Me., to Brownsville, Texas. It's not our ambition to tie up the country to show how strong we are," he stated.

Capt. Bradley had some strong words about the A.F.L.-C.I.O. He charged the federation is "building up its own forces to fight labor, instead of employers as they should be doing." Turning to the topic of Jimmy Hoffa, the I.L.A. chief said: "We think Hoffa has proven himself a good leader. We think he's more interested in being a labor leader than a police commissioner, as some other union figures are."

Having expressed this sentiment, he slapped the reporter on the knee with a hefty hand and exclaimed: "How about that?"—well impressed by his own words.

But would he team up with Harry Bridges? This was Capt. Bradley's reply: "I don't think there'll ever be a day that the longshoremen will accept an alliance with Harry Bridges."

Opposed to Communism

Why? "Our men are strongly opposed to Communism. And we have every reason to believe Bridges himself is controlled by Communists. If Bridges and his Communist friends ever got out of the leadership of the West Coast longshoremen, then there would be a possibility (of merger)," he said.

Why his eagerness for a merger between the I.L.A. and the Teamsters? He put it this way:

"If the Teamsters don't take the goods from the piers, what's the hell?" By this, Capt. Bradley no doubt meant to suggest that the Teamsters could exert economic pressure during a longshoremen's labor dispute simply by not moving wares off the docks.

Pointing to the friendship between teamsters and the longshoremen, Capt. Bradley observed: "The boys go have beers together after work. There has always been a clannishness between longshoremen and truck drivers. Lots of them are brothers and cousins."

Bradley said the I.L.A. membership now is about 75,000 to 85,000, including 30,000 in the New York area.

Haile Mines to Suspend Dividends; Acquires Firm

NEW YORK—Haile Mines, Inc., a producer of tungsten in the U. S., voted to suspend payment of dividends on the common stock, W. Lunsford Long, president announced. The company paid dividends of 10 cents each in February and May.

At the same time directors authorized the acquisition of Frank Samuel & Co., through an exchange of stock. Frank Samuel is a 68-year-old Philadelphia mineral, metal and chemical export-import firm and manufacturer of refractories. Under the terms of agreement 370,975 shares of Haile common stock will be exchanged for all the outstanding shares in Frank Samuel, a closed corporation with 10 stockholders.

Mr. Long explaining the suspension of common dividend payments said: "Although the company's cash position is good many factors contributed to the decision—the failure of Congress to appropriate additional money for the continuance of the tungsten price support program, the current tight money market, and the conservation of cash which places the company in a position to attract and develop sound situations."

In a letter to stockholders, Mr. Long said that in the acquisition of Frank Samuel & Co., Inc., Haile would for the first time acquire business outside government-subsidized metal markets and an organization that will aid product and market diversification.

Vitro Engineering Says It Will Design Nuclear Power Reactor in Italy

By a WALL STREET JOURNAL Staff Reporter

NEW YORK—Vitro Engineering Co., division of Vitro Corp. of America, said it has contracted with SIMEA, Societa Italiana Meridionale Energia Atomica, to design and engineer construction in Italy of a nuclear power reactor to yield 140,000 kilowatts of electric power.

Total cost of the project is put at \$48,400,000 and includes instalment of the reactor, steam generating equipment and reactor fuel elements. Preliminary estimates indicate the project will begin in the early part of 1962.

J. Carlton Ward, president of Vitro, said the reactor will be of the pressurized water type, such as the one being built for the Atomic Energy Commission by Westinghouse Electric Corp. at Shippingport, Pa. The reactor proposed for Italy is designed to produce about 500,000 kilowatts of heat energy, or 140,000 kilowatts of electric power, which would make it considerably larger than the one being installed at Shippingport. The reactor at Shippingport will produce a maximum 100,000 kilowatts of electric power but will operate at about 60,000 kilowatts.

The reactor to be designed by Vitro will be located near Rome, and is to be part of an electric power station, it was reported. Vitro will provide design, procurement and management services to SIMEA, and operating subsidiary of Agip Nucleare, during the reactor's development and construction stage.

It is understood that the "primary loop," or reactor core, steam generating equipment and fuel elements will be purchased in the U. S., although spokesmen for Westinghouse Electric said several British concerns also are being considered for the job. Officials of Westinghouse and Babcock & Wilcox Co. said they had bid to supply the proposed reactor with this equipment.

Wilson Orders Cuts In Outlays Below Likely Congress Appropriation

Services to Trim Certain Spending To 45% of Budget Request in 1st Half of Fiscal '58

WASHINGTON—Defense Secretary Wilson ordered the armed services to spend less on operations and maintenance in the last half of 1957 than Congress appears willing to provide.

The three services in January asked a total of \$10.4 billion for the new fiscal year for operations and maintenance, which includes such items as fuel for planes and ships, salaries for the majority of the Defense Department's 1,200,000 civilian employees and spare parts for equipment.

Senate-House conferees have agreed to provide \$9.9 billion for this item in a defense bill totaling \$33.8 billion.

Last Saturday, it was learned, Mr. Wilson directed the services, in the July-December half of the new fiscal year, to trim maintenance and operations spending to about 45% of the amount requested in January for the full fiscal year. Reason for the directive, it was learned, was to see if the services could "get along" on less money throughout the entire fiscal year.

This spending ceiling, if kept in effect during the entire fiscal year, would limit outlays in this category to about \$9.4 billion or 6% less than the \$9.9 billion agreed on by Senate-House conferees. It would put the spending rate about 10% under the \$10.4 billion which President Eisenhower requested in his budget last January.

The cuts have been ordered on a priority basis, officials said, to make sure essential activities, such as the Strategic Air Command, are kept in readiness for an attack on this country. If the effect on the service is too severe, the ceiling might be revised at the end of six months or sooner.

Over \$2 billion of operations and maintenance funds goes each fiscal year for purchases from business firms of petroleum products, operating equipment and supplies and spare parts. Over \$3 billion goes for salaries of the armed services' civilian employees. Officials said the cuts undoubtedly will force the services to trim their civilian payrolls and to reduce purchases of supplies and parts.

Shore-Based Sailors Sail Into Blueprint Files, Scuttle Same

Continued From First Page

A small company, by investing only \$25,000, could have a cheaper version of the system that still would retain many space saving advantages.

The microfilm library in Philadelphia already has 400,000 punch cards mounted with microfilmed drawings. Later on, a dozen Naval Aviation repair stations around the country will be supplied with their own "decks of cards" and printing machines so they can make working drawings on the spot instead of sending to Philadelphia for them. Still later, according to present plans, as many as 100 facilities—including aircraft carriers—will have card files and machines for printing drawings or at least magnifying the cards so they can be studied by repair workers.

Most expensive gadget in the present system is the electrostatic printer. The Navy is comparing the Haloid Co.'s Xerox Copyflo printer, housed in Philadelphia, and an R.C.A. Electrofax in use at the Alameda, Calif., naval air station. Both machines are oversize electrostatic printers that enlarge a microfilm print to 30 times its size and print it on paper 24 inches wide.

The present printing machines, Navy men say, cost around \$85,000 each. Production models, however, might cost only half this sum. The machines require neither water, chemicals nor darkroom. Prints are dry as they come from the machine and can be used immediately.

Currently supplying microfilmed drawings to the Navy are such major suppliers as Douglas Aircraft Co., North American Aviation, Inc., Chance-Vought Aircraft, Inc., Lockheed Aircraft Corp. and Grumman Aircraft Engineering Corp. These contractors supply only microfilm negatives made from their own full-sized plans, plus a prepared punch card corresponding to each "frame" or "print" in the microfilm roll. The sailors, at Philadelphia, do the rest.

Goodyear Raises Tire Prices 3%; Other Items Boosted as Much as 6%

Company Cites Higher Wages, Freight Costs; Other Rubber Firms Expected to Follow

Special to THE WALL STREET JOURNAL

AKRON—Goodyear Tire & Rubber Co. announced price increases of 3% on tires and 3% to 6% on "its other products," effective today.

The company stated the price boosts were necessary to meet in part recent advances in wages, materials, freight and other operating costs. The increase was triggered primarily by a recent 6% wage boost granted by the industry. Goodyear was the first rubber company to agree with the A.F.L.-C.I.O. United Rubber Workers union on the pay boost, which amounted to a 15-cent hourly package.

Other major rubber companies are expected to follow Goodyear's lead in advancing rubber products prices. However, companies checked yesterday said it might be anywhere from a day to a week before they acted.

There was some confusion as to the extent of the Goodyear boost on its products other than tires. Goodyear declined to specify the many other products besides tires that would be affected by the price boost. An official of Goodyear said that it would cover "most products" made by Goodyear, but conceded that there would be exceptions, without specifying them.

Other sources in Akron said the increases undoubtedly covered most other rubber products, including conveyor belts, footwear and many molded rubber products for consumer and industrial use. It was not immediately clear whether the increases covered chemicals and plastics, of which Goodyear, as well as other rubber companies, are major producers.

Goodyear's announced tire price increases differed slightly from reports circulating among dealers earlier this week. While Goodyear announced a 3% boost for all tires, dealers had heard the increase would be 3% on passenger tires and 5% on truck tires.

A 3% boost in tire prices will add from 80 cents to \$3 to the retail cost of a passenger car tire and from about \$2.50 to \$5 on truck tires. For example a rayon, blackwall tubeless tire of so-called "First line" quality, now carrying a list price of around \$30, will go up about 90 cents in price.

The increase in rubber products prices is the first general boost for the industry this year. Last year passenger tires went up 2%, while truck tires rose 3½% following wage increases. B. F. Goodrich, which was the initial target of the U.R.W. last summer, initiated the 1956 price increases.

Manufacturers' Sales, Orders Fell in June; Inventories Rose a Bit

Most of Decline in Orders Was In Durable Goods Industries, Commerce Agency Reports

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—Incoming business fell 4% during June for manufacturers, the Commerce Department reported. Sales declined 1%, and inventories rose slightly.

After adjustment for seasonal factors and trading day difference, the department said manufacturers received \$27.2 billion of new orders in June. This was \$1.2 billion below the May level with most of the decline coming in the durable goods industries.

The report said manufacturers sold \$28.4 billion of goods last month, on a seasonally adjusted basis. This was \$200 million less than the previous month, the decline being shared equally by durable and non-durable goods producers.

Manufacturers added about \$100 million to the book value of their inventories from May to June, the department said. After seasonal adjustment, end-of-June inventories totaled \$54 billion.

MANUFACTURERS' SALES, ORDERS & INVENTORIES (Billions of dollars)			
	Unadjusted 1956	Adjusted 1956	Adjusted 1957
SALES:			
All manufacturing	28.4	28.4	28.4
Durable-goods industries	14.3	14.3	14.3
Non-durable-goods industries	14.1	14.1	14.1
INVENTORIES:			
All manufacturing	50.1	54.0	54.0
Durable-goods industries	29.3	31.9	31.9
Non-durable-goods industries	20.8	22.1	22.1
NEW ORDERS:			
All manufacturing	29.9	28.4	28.4
Durable-goods industries	15.3	13.8	13.8
Non-durable-goods industries	14.6	14.6	14.6
UNFILED ORDERS:			
All manufacturing	67.4	61.1	61.1
Durable-goods industries	37.3	30.0	30.0
Non-durable-goods industries	3.0	3.1	3.1
n.a.—Not Available.			

AEC Plans to License GE to Operate Private Nuclear Power Reactor

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—The Atomic Energy Commission announced it plans to give General Electric Co. the nation's first license for operation of a private developmental nuclear power reactor.

The license, which will be issued August 30 unless a request for a hearing is made before then, authorizes operation of a relatively small plant that would serve as a prototype for a much bigger facility. The proposed license would be effective until May 14, 1963.

G. E. is now conducting low-power tests with the facility, located near Livermore, Calif. The boiling water reactor is expected to operate initially at a thermal power level of 20,000 kilowatts, furnishing heat for producing 5,000 kilowatts of electricity.

Steam produced in the reactor will be furnished to a turbine generator owned and operated at the site by Pacific Gas & Electric Co. The electricity produced will then be fed into the utility's transmission system.

A major purpose of the plant, whose cost is unofficially estimated at under \$5 million, will be to provide water reactor G. E. is building for Commonwealth Edison Co. about 50 miles southwest of Chicago. The \$45 million Midwest facility, financed mainly by Commonwealth, but assisted by several other companies including G. E., would turn out 180,000 kilowatts.

Washington at Work

Congress

Social Security: The House passed and sent to the Senate five bills making technical changes in the Social Security laws, including one (H.R. 8755) to permit bridge and port authorities and other interstate instrumentalities to have their employees covered by the Federal Social Security System and another (H.R. 8753) to authorize California, Connecticut and Rhode Island to have just part of their employees covered.

Grain Standards: The Senate Agriculture Committee approved a bill (S. 2007) that would let an individual who thinks his grain is of a higher grade than the Agriculture Department determines get a fast review by the farm agency if he pays for this extra work.

Mica: The House passed and sent to the Senate a bill (H.R. 8894) to reduce the tariff on unmanufactured mica and to provide duty-free imports of certain types of mica films and splittings.

Minerals: Western state lawmakers and mining industry spokesmen, testifying before a Senate subcommittee, said an Administration long-range program to aid the minerals industry was inadequate and proposed greater Federal help.

Meat Packers: Agriculture Department officials testified before the House Agriculture Committee in support of a compromise bill to clarify the Agriculture Department's jurisdiction over meat packers.

Football: An attorney for the National Football League players association told a House Judiciary subcommittee his group was considering asking the National Labor Relations Board to order the football teams to bargain with his group.

Holding Company: The House passed and sent to the Senate a bill (H.R. 7762) to provide that personal holding company income should not include certain types of rental income.

Debt Policy: Senator Kerr (D., Okla.) began examining Under Secretary of the Treasury Burgess as the Senate Finance Committee continued its investigation of Federal debt policy and other economic subjects.

Metal Manufacturers: The House passed and sent to the Senate a bill (H.R. 8628) to give tax relief to the Bridgeport Brass Company and certain other metal manufacturers who were forced to draw down their inventories during the Korean war.

Alien Property: A House Commerce subcommittee scheduled hearings starting Wednesday, August 7, on legislation to return seized property to its German or Japanese owners.

Sen Sen: The House passed and sent to the Senate a bill (H.R. 8658) to exempt aromatic cachaous, used in Sen Sen, from the 10% retail tax on toilet preparations.

Records: The House passed and sent to the Senate a bill (H.R. 8560) to exempt children's phonograph records retailing for 25 cents or less from the 10% Federal manufacturers tax.

Niagara Power: The House tentatively approved a bill to let the New York State Power Authority build a \$600 million power project at Niagara Falls, but put off a final vote until today.

Breach of Contract: The House passed and

Tomlinson Takes Fight Over Control of Loew's To Court in Delaware

He Seeks to 'Determine Validity' Of Election of Two Directors Called 'Illegal' by Vogel

By a WALL STREET JOURNAL Staff Reporter

WILMINGTON, Del.—Disident Loew's, Inc. shareholder George Tomlinson took the controversy over control of the movie-maker to court here.

A petition was filed by Mr. Tomlinson in the Delaware Court of Chancery to "determine the validity" of the election of two new directors at a special meeting of Loew's board in New York Tuesday.

Named as defendants in the complaint were Loew's, Louis B. Mayer and Samuel Briskin, the two directors elected by a five-man segment of the company's board.

Mr. Tomlinson himself has headed the five directors who elected Messrs. Mayer and Briskin. Election of the latter two has been branded as "illegal" by Loew's President Joseph R. Vogel.

A Wilmington attorney representing Mr. Tomlinson contends the election of Mr. Mayer and Mr. Briskin to the board was allowable under both Delaware corporation law and Loew's by-laws.

The petition contends, he said, "a vacancy on the board of directors may be filled by the directors in office, although they may be less than a quorum."

At the special meeting of the directors in New York Tuesday, five board members made a bid to gain control of the company by electing two new board members and gaining the necessary seven-man quorum which the board needs to transact business. Four directors allied with Mr. Vogel and his management did not attend the meeting.

The seven directors—including the two new ones—then passed a resolution that the concern's executive committee be "suspended" and its authority "withdrawn for the time being... until the board fills the remaining vacancies on the board, or names a full executive committee of the board."

Two vacancies on the executive committee were also filled during the meeting, with the appointment of Mr. Tomlinson and Stanley Meyer. The committee's other two members are Mr. Vogel and George L. Kilson, a Loew's director and a Vogel supporter.

Mr. Vogel's faction contended the election of the two new directors—needed to make up the seven-man quorum—was illegal, and thus any business transacted during the meeting was also out of order.

At Tuesday's meeting, Mr. Vogel was also directed by the seven members present to cancel a special stockholders' meeting on September 12, called to consider dropping Mr. Tomlinson and Mr. Meyer from the board.

Mr. Tomlinson, with his supporters on the board, K. T. Keller, Ray Lawson, Louis A.

sent to the Senate a bill (H.R. 232) permitting a taxpayer who receives a large award of damages in a breach of contract suit to spread the amount out for tax purposes over the period during which it would have normally been received.

Bureaus

New York Mail: The Court of Claims held invalid a Post Office Department contract for the transportation of mail by pneumatic tube in New York City.

Dixon-Yates: The Court of Claims set September 23 in New York City as the opening date of its trial of a \$3,534,788 suit against the Government stemming from its cancellation last year of the controversial Dixon-Yates power contract.

Air Fares: Eight major airlines laid their final arguments for an interim 6% increase in passenger fares before the Civil Aeronautics Board, contending they need the proposed boost to shore up dwindling profits margins and to finance transitions to jet aircraft.

Private Reactor: The Atomic Energy Commission announced it plans to give General Electric Co. the nation's first license for operation of a private developmental nuclear power reactor. The facility is located near Livermore, Calif.

Equipment

Wallace & Tiernan

WALLACE & TIERNAN, INC., reports for six months ended June 30:

	1957	1956	1955
a-Earnings per share	\$1.28	\$1.07	\$0.83
Sales	23,907,711	21,866,171	19,674,712
Net before income taxes	3,500,669	3,051,494	2,387,620
Net income	1,804,806	1,629,274	1,236,704
Net income after taxes	1,685,863	1,525,408	1,130,736

a-Based in all periods on 1,277,300 shares of capital stock outstanding as of June 30, 1957.

For quarter ended March 31, last, net income was \$677,445, equal to 48 cents a share on 1,277,300 shares of capital stock, compared with \$513,554 or 39 cents a share on like number of shares in corresponding period of preceding year.

Hewitt-Robins

HEWITT-ROBINS, INC., reports for quarter ended June 30:

	1957	1956
a-Earnings per common share	\$0.83	\$0.52
Net sales	13,546,980	12,285,333
Profit before income taxes	238,648	449,134
Net income after taxes	239,648	221,654

Six months ended June 30:

	1957	1956
a-Earnings per common share	\$1.44	\$1.23
Net sales	29,883,329	25,615,350
Profit before income taxes	1,215,229	1,049,213
Net income after taxes	990,229	815,213

a-After preferred dividends and based in all periods on the 355,128 common shares outstanding June 30, 1956.

FERRANTI LIMITED

ORDERS AN
ALL-TIME RECORD

The 52nd annual general meeting of Ferranti Ltd., was held on July 25 in London, Sir Vincent de Ferranti, M.C., M.L.E.E., chairman and managing director presiding.

The following is an extract from his circulated statement for the year to March 31, 1957:

The Consolidated profit for the year amounts to £495,223, as compared with £1,311,323.

A Dividend on the Ordinary Stock of 6% is recommended.

During the year under review the figure for unexecuted orders reached an all-time record of £21 million.

Last year stress was laid on the vital importance of an extensive programme of research and development. We have built up a team of over two hundred engineers and mathematicians for the development and exploitation of Electronic Digital Computers.

In conjunction with Bristol Aeroplane Company Limited another team, forming one of the largest combined workforces on Guided Weapons in Europe, has been built up. Ferranti developing and manufacturing the indispensable Radar and Electronic Circuits, Servo-Mechanisms, Gyroscopes, and other highly specialized equipment which control the weapons in flight. Some details of the Bristol/Ferranti Bloodhound have now been released. This is more than just a surface-to-air Guided Missile, it is a complete defence system.

Turning to the field of Power Transformers: Input has once again reached a record figure, and this includes the largest transformer contract yet placed in this country by an overseas buyer. Output shows a slight increase.

The input of High-Voltage Testing Equipment has also been a record.

The input of Electricity Meters both from home and overseas customers has remained steady.

The report and accounts were adopted.

FERRANTI LIMITED

CONSOLIDATED ACCOUNTS FOR THE YEAR ENDED 31st MARCH, 1957.

	£	CAPITAL AND RESERVES	
The net profits of the Group amount to	12,822	ISSUED CAPITAL	
To which is added:		£500,000 7 per cent Cumulative	
Taxation provisions no longer required	121,237	£1,000,000 5 per cent Second Redeemable Cumulative Preference Stock	
Balance brought forward	185,934	£500,000 5 1/2 per cent Third Cumulative Preference Stock	
Making a total of	279,993	£3,000,000	
Deduct Preference Dividends for the year to 31st March, 1957, less tax	61,687	RESERVES AND SURPLUS	3,000,000
Leaving available	£218,306	MINORITY INTERESTS in Subsidiary Company	2,284
			£5,710,149
		ASSETS	
Payment of Dividend of 6 per cent. on the Ordinary Stock, less tax	\$1,500	FIXED ASSETS	5,625,124
Transfer to Capital Reserve Account, Taxation Relief on Investment Allowances	\$5,889	NET CURRENT ASSETS (after allowing for Deferred Liabilities and Provisions £879,624)	1,085,025
Transfer to General Reserve Account	300,000		£5,710,149
Balance to be carried forward	£181,917		
	£181,917		

FERRANTI LTD. Manufacturers of Transformers and Equipment for the National Grid, Meters, Electrical measuring and Aircraft Instruments, Servo mechanisms, Electronic Digital Computers, S. G. and Grey Iron and NOMAG Castings, Insulation, Electric Fuses, Valves, Cathode Ray Tubes, Silicon Controls, Radar, Electronic Devices, Gyroscopes, Guided Missiles and Machine Tool Control.

We are pleased to announce the admission of

GEORGE KRANZ
AND
AUGUST BOGE

as general partners in our firm

GRIMM & Co.

Members New York Stock Exchange

44 Wall Street, New York 5, N. Y.
CLEARWATER ORLANDO ST. PETERSBURG SARASOTA
NEW HAVEN ROCHESTER BROOKLYN

August 1, 1957

We are pleased to announce the association with us of

J. R. DENWORTH
and his appointment as a
VICE PRESIDENT
of this organization

H. A. RIECKE & CO., INC.

Member Philadelphia-Baltimore Stock Exchange

1519 Walnut Street • Philadelphia 2, Penna.
CLEARFIELD SHAMOKIN

WE WISH TO ANNOUNCE THAT

MR. MOWBRAY W. DIETZER

HAS BECOME ASSOCIATED WITH US AS
A REGISTERED REPRESENTATIVE IN THE
SALES DEPARTMENT

W. C. Langley & Co.

115 BROADWAY NEW YORK 6, N. Y.

We are pleased to announce that

Mr. Quing Non Robert Wong
has become associated with us as an
ACCOUNT EXECUTIVE

FILOR, BULLARD & SMYTH

ESTABLISHED 1915

Members: New York Stock Exchange

American Stock Exchange

26 Broadway New York

August 1, 1957

DIVIDEND NOTICE

THE WICKES CORPORATION
SAGINAW, MICHIGAN

63 YEARS OF CONSECUTIVE DIVIDENDS

THE REGULAR QUARTERLY DIVIDEND OF 15¢ PER
SHARE WILL BE PAID ON SEPTEMBER 10, 1957
TO SHAREHOLDERS OF RECORD AUGUST 15, 1957

American Motors
June Quarter Loss
Was Below 1956

Sales Increased \$7,500,000;
Auto-Profits Affected by
Losses in Other Divisions

Rambler Sales Up 35% in '57

By a WALL STREET JOURNAL Staff Reporter

DETROIT—Net loss for American Motors Corp. during the three months ended June 30 totaled \$1,135,455, down substantially from the net loss reported in the like year-ago period of \$7,044,247, after a non-recurring profit of \$3,510,309.

Sales in the June quarter, third of the company's fiscal year, climbed sharply to \$101,492,069, compared with \$93,922,379 last year.

For the nine months ended June 30, the company reported a net loss of \$6,467,926. In the comparable period last year, the company had a loss of \$7,871,802, after a non-recurring profit of \$10,852,229 on the sale of its stock in Ramco, Inc.

Sales for the first nine months of the current fiscal year totaled \$288,424,452 compared with \$319,841,661 in 1956.

The corporation as a whole cut its operating losses in the first nine months by two-thirds compared with the like year-ago period, it announced. The company's automotive division, boosted by a 35% increase in Rambler sales this year, operated in the black during the third quarter, the company said. However, it added, operating results were adversely affected by losses in the company's special products and appliance divisions.

The company said foreign operations of its Kelvintor International subsidiary continued to show good results.

AMERICAN MOTORS CORP. reports for quarter ended June 30:

	1957	1956
Net sales	\$101,492,069	\$93,922,379
Loss after charges	1,135,455	10,354,508
Non-recurring profit	3,510,309	3,510,309
Net loss	1,135,455	7,044,247
Common shares	5,387,801	5,670,430

Nine months ended June 30:

	1957	1956
Net sales	\$288,424,452	\$319,841,661
Loss after giving effect to a non-recurring profit of \$10,852,229	\$6,467,926	\$7,871,802

Wheeling Steel Profit
Fell Sharply in Half,
2nd Quarter From '56

Sales Declined in Both Periods
But Officials Expect "Marked"
Upturn in Rest of Year

By a WALL STREET JOURNAL Staff Reporter

WHEELING, W. Va.—Wheeling Steel Corp. reported second quarter and first half earnings fell sharply from profits in the year earlier periods.

"Sales volume was affected by softening in demand from such markets as automotive, household appliances, building construction and other users of the lighter grades of steel," W. W. Holloway, chairman, and J. L. Neudorfer, president, commented.

At present "demand continues light, particularly in view of the vacation shutdowns of many of our customers during July and August," the officials said.

"However, with the indicated improvement in their business and the present low level of customers' inventories, we look forward to marked improvement during the next 60 days and particularly the last quarter of the year," they added. "Looking at the year as a whole we expect that 1957 will be a good year for Wheeling Steel."

In the second quarter, Wheeling earned \$2,834,000, equal to \$1.24 a share, on sales of \$67,994,000. This compares with net income of \$6,119,000, or \$2.93 a share, on sales of \$76,213,000 in the second quarter of 1956.

For the first half the company reported net income of \$7,393,000, or \$3.36 a share, down from \$11,599,000, or \$5.43 a share, a year earlier. Volume for the six months dropped to \$139,338,000 from \$144,068,000.

Mr. Holloway and Mr. Neudorfer said "operating dislocations during 1957 resulting from the heavy construction and improvement program" were a factor in the reduced earnings. The company spent \$16,128,000 on modernization of production facilities in the first half, and the outlay is expected to result in lower costs in 1958, the officials said.

They also noted that the "unusually high rate of steel demand in the second quarter a year ago and particularly the pre-strike buying in the month of June" should be considered when comparing results for the latest quarter with those for the 1956 period.

Wheeling's steel mills operated at 92% of capacity the first six months this year, compared with a rate of 105.5% a year earlier. The operating rate in the second quarter was 82.6%, which was below the industry-wide rate of 87.2%.

WHEELING STEEL CORP. and subsidiaries report for quarter ended June 30:

	1957	1956
a-Earnings per common share	\$1.24	\$2.93
Net sales	67,994,000	76,213,000
Net before income taxes	3,852,000	12,002,000
Income taxes	1,018,000	5,883,000
Net income	2,834,000	6,119,000
Common shares	1,936,352	1,909,866

Six months ended June 30:

	1957	1956
a-Earnings per common share	\$3.36	\$5.43
Net sales	139,338,000	144,068,000
Net before income taxes	15,413,000	25,525,000
Income taxes	8,020,000	13,126,000
Net income	7,393,000	11,399,000

a-After preferred dividends and based in all periods on the 1,936,352 common shares outstanding June 30, 1957.

Reed Roller Bit

REED ROLLER BIT CO. reports for quarter ended June 30:

	1957	1956
a-Earnings per share	\$4.41	\$3.80
Net sales	1,184,333	8,496,476
Net before income taxes	590,240	1,106,349
Net income after taxes	575,891	513,052
Capital shares	670,285	661,500

a-Based, in both periods on the 670,285 shares now outstanding.

Duplan Corp.

DUPLAN CORP. and consolidated subsidiaries report:

	June 30, '57	June 30, '56
Net sales	\$148,620,000	\$147,675,000
Net loss from operations	8,000	119,000

The above results include the operations of the company's Canadian subsidiary and are not comparable to results furnished for the like period a year ago.

Spokane Int'l R.R.

SPOKANE INTERNATIONAL RAILROAD reports:

	1957	1956	1955
June gross	\$267,000	\$214,130	\$216,182
Net operating income	56,380	56,380	54,386
Six months gross	1,699,322	1,229,742	1,756,471
Net operating income	271,324	225,309	346,561

TWA June Air Travel
Set Record, Boosted
Pre-Tax Net Sharply

Deficit for First Half Cut Below
Loss in '56 Period; Second Quarter Profit Rose

By a WALL STREET JOURNAL Staff Reporter

KANSAS CITY — Air travel in June set a new record for Trans World Airlines and the month produced earnings of \$4,018,000 before provision for income taxes, compared with \$2,714,000 a year before.

As result of the good showing in June, the deficit for the first half of 1957 was reduced to \$1,114,000, compared with a loss of \$1,700,000 a year earlier. Operating-revenues for the six months were \$119,524,000, compared with \$112,110,000 in 1956.

For the second quarter ended June 30, net profit was \$2,119,000, compared with \$908,000 a year ago. Revenues for the three months were \$67,421,000, against \$65,812,000.

Carter L. Burgess, president, said the marked improvement in June "reflected public enthusiasm for the new Jetstream aircraft which began flying non-stop transcontinental and transatlantic routes."

The six-month results, he said, indicate that the present airline fare structure, almost unchanged since 1942, needs "prompt attention from the Civil Aeronautics Board."

Commenting on the fare situation, Mr. Burgess said the airline sold nearly 7% more business than last year, kept operating expenses rigidly in line, yet wound up with a deficit for the six-month period which included its best June results on record.

"We have come to the point where costs will continue to outrun revenues unless the airlines are permitted to raise their fares in line with general consumer prices," he said.

T.W.A., along with other airlines, has applied to the C.A.B. for an interim fare increase of 6% pending a general airline fare investigation.

TRANS WORLD AIRLINES, INC. reports for quarter ended June 30:

	1957	1956
Earnings per share	\$3.36	\$2.39
Operating revenues	\$67,421,000	\$65,812,000
Net before income taxes	2,119,000	\$908,000
Capital shares	5,847,378	5,550,000
Six months ended June 30:		
Operating revenues	\$119,524,000	\$112,110,000
Net loss	1,114,000	1,700,000

Jet Airliner Plans Filed

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—Formal notice was filed that Trans World Airlines, Inc., has boosted its jet airliner program to \$320 million by including 25 more Boeing 707 planes than previously announced officially.

According to material filed with the Securities and Exchange Commission, industrialist Howard Hughes has boosted the order for TWA to 33 from eight announced earlier. In the meantime, however, it had been reported unofficially that the original order was for 29 of the Boeing Airplane Co. jets and that this had been boosted to 33.

The order was actually placed by Hughes Tool Co., which owns 75% of TWA's outstanding stock. A TWA official reported the 33 planes will cost about \$170 million. Hughes Tool last year announced an order for 30 medium 880 jets costing \$150 million from Convair division of General Dynamics Corp.

In Seattle, a Boeing spokesman said the company's backlog of 707 orders remains at the 151 total reported early in May. Boeing's policy is to identify purchasers only after the buyers themselves disclose they have placed the orders.

Trans World did not tell the S.E.C. how the \$320 million jet program is to be financed. Its prospectus for a recent stock offering slated proceeds from that issue for payments for 33 Lockheed piston-powered aircraft.

Gamble-Skogmo

GAMBLE-SKOGMO, INC.: Consolidated report for the quarter ended June 30:

	1957	1956
a-Earnings per common share	\$4.44	\$3.39
Net sales	27,169,146	25,730,877
Net before income taxes	1,822,451	1,822,451
b-Net income after taxes	1,166,583	1,040,376
Common shares	2,401,236	2,491,278

Six months ended June 30:

	1957	1956
a-Earnings per common share	\$7.70	\$6.81
Net sales	49,546,983	45,825,234
Net before income taxes	3,158,981	2,850,763
c-Net income after taxes	1,879,712	1,672,292

a-After preferred dividends. b-Includes non-recurring net income of \$245,150 or 10 cents a common share in the June quarter of 1957 and \$273,894 or 11 cents a share in the June quarter of 1956. c-Includes non-recurring net income of \$258,000 or 13 cents a common share in the first half of 1957 and \$372,608 or 15 cents a share in the first half of 1956.

Although June sales of Gamble-Skogmo were "slightly below" the same month of 1956, the retailing company noted, sales for July are exceeding those of the corresponding month last year. "Prospects for the third quarter," the company said, "therefore are encouraging." The six months' report also noted that sales of appliances have run counter to the downward national trend.

At June 30, the company had 315 company-owned stores, 37 manager-owned units and 1,793 were independent authorized dealers stores.

Commonwealth Edison

COMMONWEALTH EDISON CO. and subsidiaries report for six months ended June 30:

	1957	1956
Earnings per com shr	\$1.31	\$1.44
Electric opns revs	181,620,278	181,211,758
Net aff depr & fed tax	25,992,680	23,402,605
a-Net income	28,135,968	25,702,800
Common shares	17,864,725	17,906,517

Twelve months ended June 30:

	1957	1956
Earnings per com shr	\$2.51	\$2.72
Electric opns revs	370,614,874	359,823,451
Net aff depr & fed tax	66,240,328	62,402,304
a-Net income	31,893,223	28,743,780

a-After interest, etc. b-After allowing for dividends on preferred stock now outstanding.

Total kilowatt hour sales of Commonwealth Edison Co. increased 2.9% in the first half this year over the like 1956 period, Willis Gale, chairman, said. Sales to residential, commercial and industrial customers were up 8.6%, 9.3% and 4.1%, respectively. Lower sales to other utilities were largely responsible for the small total gain, he added. The system's net capacity at the end of June was 4,116,000 kilowatts. If the company's application for higher rates is approved by the Illinois Commerce Commission, he said, gross revenues, based on 1956 operations, would be increased about \$25 million annually and net income by "upwards" of \$10 million.

Baltimore Gas & Electric

BALTIMORE GAS & ELECTRIC CO. reports for quarter ended June 30:

	1957	1956
a-Earnings per common share	\$0.90	\$0.59
Total operating revenues	22,800,000	21,276,000
b-Net income	2,850,000	1,682,000
Net after preferred dividends	2,515,000	1,752,000
Average common shares	6,570,413	6,341,483

Twelve months ended June 30:

	1957	1956
a-Earnings per common share	\$2.41	\$2.30
Total operating revenues	136,933,000	127,123,000

Dividend News

International Silver Co. voted a dividend of 75 cents a share on the common stock, although it was not earned. The company said directors took this action in anticipation of a substantial improvement in profits over the months ahead. The current dividend is payable September 1, to stock of record August 14, and is the same as was paid in previous quarters this year.

For the second quarter 1957 the company reported net income equal to 15 cents a share on the common, compared with net income equal to 47 cents a share reported for the similar three months in 1956.

Net income for the initial six months this year was equal to 36 cents a share of common, against \$1.35 a common share reported for the first half of 1956.

Dividends Reported July 31

Company	Period	Amount	Payable	Record
Barber & Aronson RR	Q 2	25	7-27-57	8-3
Barber & Aronson RR	Q 2	25	7-27-57	8-3
Black, Sivalis & Bryson	Q 2	25	7-27-57	8-3
Black, Sivalis & Bryson	Q 2	25	7-27-57	8-3
Black, Sivalis & Bryson	Q 2	25	7-27-57	8-3
Black, Sivalis & Bryson	Q 2	25	7-27-57	8-3
Black, Sivalis & Bryson	Q 2	25	7-27-57	8-3
Black, Sivalis & Bryson	Q 2	25	7-27-57	8-3
Black, Sivalis & Bryson	Q 2	25	7-27-57	8-3
Black, Sivalis & Bryson	Q 2	25	7-27-57	8-3

Gen Tel of Wisconsin pf	Q 2	1.50	9-1-57	8-15
Georgia-Pacific	Q 2	25	9-20-57	9-5
Georgia-Pacific	Q 2	25	9-20-57	9-5
Georgia-Pacific	Q 2	25	9-20-57	9-5
Georgia-Pacific	Q 2	25	9-20-57	9-5
Georgia-Pacific	Q 2	25	9-20-57	9-5
Georgia-Pacific	Q 2	25	9-20-57	9-5
Georgia-Pacific	Q 2	25	9-20-57	9-5
Georgia-Pacific	Q 2	25	9-20-57	9-5
Georgia-Pacific	Q 2	25	9-20-57	9-5

Company	Period	Amount	Payable	Record
Freight Trailer	Stk	25	9-2-57	8-7
Freight Trailer	Stk	25	9-2-57	8-7
Freight Trailer	Stk	25	9-2-57	8-7
Freight Trailer	Stk	25	9-2-57	8-7
Freight Trailer	Stk	25	9-2-57	8-7
Freight Trailer	Stk	25	9-2-57	8-7
Freight Trailer	Stk	25	9-2-57	8-7
Freight Trailer	Stk	25	9-2-57	8-7
Freight Trailer	Stk	25	9-2-57	8-7
Freight Trailer	Stk	25	9-2-57	8-7

American Natural Gas Earnings Fell in 12 Months Ended June 30

NEW YORK—The American Natural Gas system reported earnings of \$4.13 a share for the 12 months ended June 30, on the average shares outstanding during the period. On the actual shares outstanding at the end of June the earnings were equal to \$3.88 a share.

For the comparable 1956 period the company earned \$4.65 a share on the average common shares and \$4.59 a share on the actual shares outstanding at June 30, 1956.

AMERICAN NATURAL GAS CO. and subsidiaries report for the 12 months ended June 30:

Operating revenues	\$78,837,800	146,156,397
Operating expenses	(34,850,000)	(68,100,000)
Operating income	\$43,987,800	\$78,056,397
Net after depr & fed tax	\$41,137,800	\$75,206,397
Net income	\$41,137,800	\$75,206,397
Net after preferred dividends	\$41,137,800	\$75,206,397

After preferred dividends and based on the average number of common shares outstanding during the period, company states that based on the common shares outstanding at close of each period, the per common share earnings for the 12 months ended June 30, 1957 would be \$3.88 against \$4.59 a share in the 12 months ended June 30, 1956. b-After interest, etc. c-Adjusted.

Inland Steel Expects Its Rate to Stay Near Capacity Through '57

Second Quarter, First Half Sales Rose to Records; Earnings Gained in Six-Month Period

CHICAGO—Ingot production at Inland Steel Co. is expected to remain close to capacity levels in the remainder of the year, J. L. Block, president, said in reporting record second quarter sales and earnings.

Consolidated sales and revenues for the three months ended June 30 rose to a record \$303,131,202 from \$201,968,419 in the like 1956 period, the previous high. Sales and other revenues for the six months were also at a new high of \$406,780,842, a 3.6% gain over the comparable 1956 months.

Second quarter earnings were the equivalent of \$2.68 a share on the 5,637,744 shares outstanding at the close of the period, compared with \$2.70 on 5,534,590 shares outstanding a year earlier. For the six months, earnings equaled \$5.26 a share against \$5.23 a share in 1956. Earnings for the six months amounted to 7.4% of sales, unchanged from last year.

Inland's warehousing and fabricating business has slackened somewhat, Mr. Block said, but "is still generally satisfactory."

"Demand for heavy plates and structural

shapes continues strong and has permitted us to operate our steelmaking furnaces at capacity despite the easing in demand for sheet steel and certain other mill products," he commented. "We expect to continue ingot production close to capacity during the remainder of the year."

Ingot production in the second quarter averaged 101% of Inland's current rated capacity of 5,500,000 tons. A year earlier, production averaged 104.8% of the rated capacity at the time — 5,300,000 tons. Mill shipments of finished and semi-finished products in the second quarter totaled 1,046,154 tons against 1,114,743 tons in the like 1956 months. Shipments for the six months were 2,151,616 tons, down 52,000 tons from those of the first half last year.

INLAND STEEL CO. and subsidiaries report for quarter ended June 30:

Earnings per share	\$2.68	\$2.70	\$2.40
Net sales & other revs	\$303,131,202	\$201,968,419	\$165,797,166
Profit before fed tax	\$31,480,732	\$1,007,832	\$9,738,007
Federal income taxes	(16,342,932)	(16,342,932)	(13,711,000)
Net income	\$15,137,800	\$1,007,832	\$1,007,832
Capital shares	5,637,744	5,534,590	5,400,400

Six months ended June 30:

Earnings per share	\$5.26	\$5.23	\$4.33
Net sales & other revs	\$406,780,842	\$201,968,419	\$165,797,166
Profit before fed tax	\$41,137,800	\$75,206,397	\$48,139,832
Federal income taxes	(22,500,000)	(22,500,000)	(18,720,000)
Net income	\$18,637,800	\$52,706,397	\$29,419,832

Pacific Cement & Aggregates

PACIFIC CEMENT & AGGREGATES, INC. reports for the quarter ended June 30:

Earnings per common share	\$1.33	\$1.42
Sales & other income	\$7,700,180	\$7,347,030
Net before income taxes	\$7,700,180	\$7,347,030
Federal income taxes	(2,250,000)	(2,250,000)
Net income	\$5,450,180	\$5,097,030
Common shares	1,207,124	1,207,110

Six months ended June 30:

Earnings per common share	\$2.66	\$2.82
Sales & other income	\$12,455,280	\$11,801,060
Net before income taxes	\$12,455,280	\$11,801,060
Federal income taxes	(4,190,000)	(4,190,000)
Net income	\$8,265,280	\$7,611,060
Common shares	3,068,183	3,068,183

For the 12 months ended June 30, 1957, the company reported gross income of \$27,822,000 and net income of \$1,306,640, equal to \$1.15 a common share.

House Rules Committee Clears Natural Gas Bill For Action by Chamber

WASHINGTON—The House Rules Committee cleared the hotly-disputed natural gas bill for floor action in a major victory for backers of the measure.

The panel, which has been holding hearings on the legislation for several weeks, reported it out by a 7-to-5 vote.

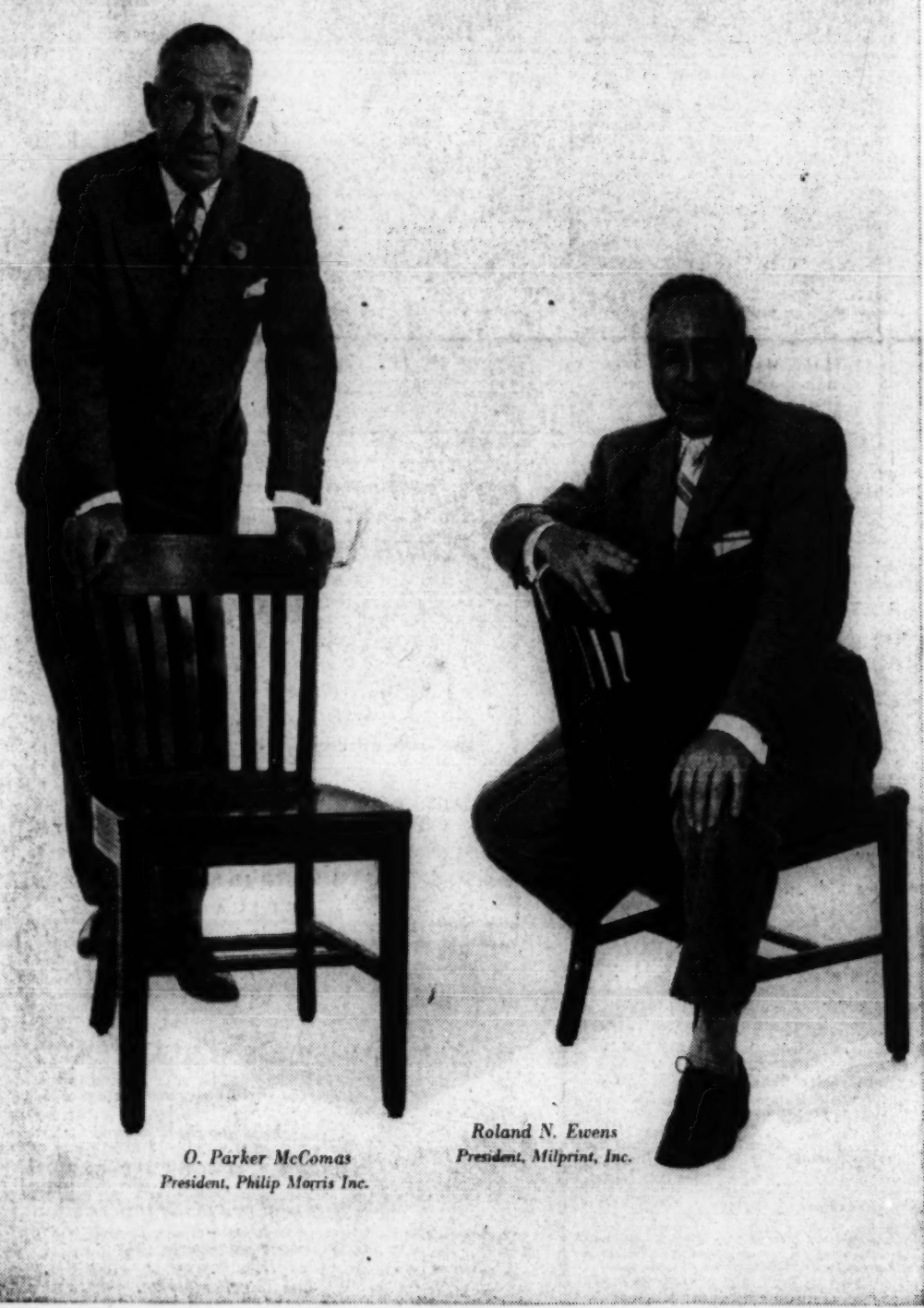
Proponents had feared the lengthy hearings were an indication the Rules group might block the measure, which would relax Federal control over natural gas producers' prices. However, at least two members of the committee, including Chairman Smith (D., Va.), voted to clear the bill even though they are opposed to it.

House Speaker Rayburn (D., Texas) said a poll of House sentiment by G.O.P. and Democratic Party leaders will determine whether the bill will be acted on by the House this year. If the vote indicates the measure would be defeated, Mr. Rayburn said it will not be brought up.

If the survey is favorable, the House will probably start considering the measure next week. Eight hours of debate was allowed by the Rules Committee, meaning that it would take the House two or three days to complete action on the bill.

Whatever the House does, there appears little likelihood the Senate could get around to the measure this year due to the lateness of the term and the civil rights dispute.

Philip Morris Inc. acquires Milprint, Inc...significance of the move



O. Parker McComas
President, Philip Morris Inc.

Roland N. Ewens
President, Milprint, Inc.

MR. McCOMAS:
On July first the Board of Directors of Philip Morris Inc. declared effective the acquisition of Milprint, Inc., long a leader in the manufacture of flexible packaging. The new association holds many benefits for all concerned. For one thing, it strengthens Philip Morris' established leadership in the packaging of tobacco products.

MR. EWENS:
With nine domestic plants and twenty-three foreign associates producing a broad range of packaging, and Milprint's over \$55,000,000 gross domestic sales last year, we are aware of how fast the packaging industry is growing. Certainly Milprint can expect to share more fully in this growth through association with Philip Morris Inc., the company that gained a 15% increase in sales last year against the cigarette industry average of only 4%.

MR. McCOMAS:
Today both Philip Morris and Milprint are pioneers. Philip Morris recently introduced the "snap-open" pack and the crush-proof, flip-top box. Launching and distributing five major brands of cigarettes in new packages during a single year, strengthened our conviction that packaging is an important factor in increasing the sales of our products. Milprint's long and seasoned experience in packaging will be invaluable to Philip Morris Inc.

MR. EWENS:
Milprint pioneered the development of the flexographic method of printing on cellophane, and a successful method of printing on polyethylene. Among Milprint's 4,000 valued customers are many top names in the food, confectionery, soft goods, hardware, and chain store industries. We will be able to serve these customers, and new ones, even better because they will benefit from the

planned expansion and integration as well as the exhaustive studies and research that Philip Morris and Milprint continue to pursue.

MR. McCOMAS:
When many present considerations are resolved, Philip Morris may be one of these new customers for Milprint, since such integration is one of the purposes of our new association. However, there will be no change in Philip Morris purchasing policies as related to present suppliers.

MR. EWENS:
It is apparent that each company can make profitable contributions to the other. In recent years, companies in many varied fields have progressed considerably through a wise program of diversification.

MR. McCOMAS:
Packaging is one of the many lines of endeavor the tobacco industry embraces. Philip Morris management continues to study avenues along which the company might further profitably diversify.

Philip Morris Incorporated and Consolidated Subsidiaries		
Statement of Income for the 6 months' period ended June 30		
	1957 (Includes Milprint, Inc.)	1956 (Does not include Milprint, Inc.)
Net Sales	\$202,844,400	\$154,261,889
Provision for Federal Income Taxes	7,674,000	6,144,000
Net Income	7,058,447	5,807,838
Earnings per Share	\$2.00	\$1.83
Number of Shares Outstanding	3,269,477	2,837,233

PHILIP MORRIS INCORPORATED

100 Park Avenue, New York

The Quality House



TO THE OWNERS AND HOLDERS OF CERTAIN REFUNDING BONDS OF 1941, SERIES H, OF CHICAGO PARK DISTRICT OF COOK COUNTY, ILLINOIS

NOTICE IS HEREBY GIVEN that the Chicago Park District has duly exercised its option to call and has called for prepayment and redemption prior to maturity at par and accrued interest on September 1, 1957, the following described Refunding Bonds of 1941, Series H, of the Chicago Park District dated March 1, 1941, and due March 1, 1941, and by their terms subject to redemption on September 1, 1957:

\$1,000 pieces—314% \$345,000
Nos. H-3711 to H-4073, inclusive.

That on and after said redemption date all interest upon said bonds so called shall cease; that upon presentation and surrender on September 1, 1957, the said bonds so called for redemption and all interest coupons due on and after September 1, 1957, thereto belonging, at the office of the treasurer of said Chicago Park District, in Chicago, Illinois, or at the First National Bank of Chicago, Illinois, or at the First National Bank of Chicago, payment for said refunding bonds so called shall be made to the holders thereof.

Dated at Chicago, Illinois, July 9, 1957, by order of the Board of Commissioners of the Chicago Park District.

JAMES H. GATELY,
President of the Chicago Park District

ATTEST: W. J. HUPPERT,
Secretary of the Chicago Park District

TO THE OWNERS AND HOLDERS OF CERTAIN REFUNDING BONDS OF 1944, SERIES J, OF CHICAGO PARK DISTRICT OF COOK COUNTY, ILLINOIS

NOTICE IS HEREBY GIVEN that the Chicago Park District has duly exercised its option to call and has called for prepayment and redemption prior to maturity at par and accrued interest on September 1, 1957, the following described Refunding Bonds of 1944, Series J, of the Chicago Park District dated March 1, 1944, and due March 1, 1944, and by their terms subject to redemption on September 1, 1957:

\$1,000 pieces—314% \$182,000
Nos. J-2026 to J-2220, inclusive.

That on and after said redemption date all interest upon said bonds so called shall cease; that upon presentation and surrender on September 1, 1957, the said bonds so called for redemption and all interest coupons due on and after September 1, 1957, thereto belonging, at the office of the treasurer of said Chicago Park District, in Chicago, Illinois, or at the First National Bank of Chicago, Illinois, or at the First National Bank of Chicago, payment for said refunding bonds so called shall be made to the holders thereof.

Dated at Chicago, Illinois, July 9, 1957, by order of the Board of Commissioners of the Chicago Park District.

JAMES H. GATELY,
President of the Chicago Park District

ATTEST: W. J. HUPPERT,
Secretary of the Chicago Park District

Boston Fund
111 Devonshire Street, Boston
83rd CONSECUTIVE QUARTERLY DIVIDEND

12 cents a share from investment income, payable August 27, 1957 to shareholders of record July 31, 1957.

NATIONAL SHIRT SHOPS OF DELAWARE, INC.
DIVIDEND NO. 64

The Board of Directors has declared a regular dividend of 10¢ per share in addition to the regular quarterly dividend of 30¢ per share on the common stock, both payable August 30, 1957 to stockholders of record August 20, 1957. The transfer books will not be closed.

Sylvan Cole
Chairman of the Board

EATON MANUFACTURING COMPANY
CLEVELAND 16, OHIO
DIVIDEND NO. 148

On July 26, 1957, the Board of Directors declared a dividend of seventy-five cents (75¢) per share on the common shares of the Company, payable August 23, 1957, to shareholders of record at the close of business August 5, 1957.

R. C. HENCKS, Secretary
Manufacturing plants in 15 cities, located in five states and Ontario

MASSACHUSETTS BONDING & INSURANCE COMPANY

The Board of Directors has declared a quarterly dividend of 40 cents per share on the Company's Capital Stock of \$5 par value per share, payable August 15, 1957, to stockholders of record at the close of business August 6, 1957.

DONALD FALVEY, Treasurer
July 30, 1957

Budd
PREFERRED DIVIDEND

A regular quarterly dividend of \$1.25 per share has been declared payable September 1, 1957 to holders of record August 22, 1957 on the \$5 preferred shares of the company.

COMMON DIVIDEND

A quarterly dividend of 35 cents per share has been declared payable September 6, 1957 to holders of record August 22, 1957 on the common shares of the company.

F. W. Norcross
Treasurer

THE BUDD COMPANY
PHILADELPHIA 22, PA.

Guaranty Trust Company of New York
Bearer Depository Receipts for
General Electric Company

Coupon No. 7 detached from the above Receipts will be payable on and after August 1 at the Main Office of the Depository in New York City or at the option of the presenter at its Branch Office at the rate of \$4.45 per Depository Share less applicable United States Withholding Tax determined by the country of residence of the presenter.

Guaranty Trust Company of New York, Depository
July 30, 1957

NOTICE TO HOLDERS OF THE LEHIGH COAL AND NAVIGATION COMPANY SINKING FUND MORTGAGE BONDS 3 1/4% SERIES "A"

Under the provisions of the Mortgage dated October 1, 1943, securing said bonds, all proceeds will be received until 3 o'clock P.M. EDT August 22, 1957, at the office of the undersigned Trustee, for the sale to it at the lowest price not exceeding 101% and accrued interest, of as many bonds as can be purchased out of the sum of \$300,000, available in the Sinking Fund. All proceeds should be addressed to the undersigned and should contain numbers of bonds tendered.

THE FIRST PENNSYLVANIA BANKING AND TRUST COMPANY, Trustee,
S. E. Cor. 15th and Chestnut Streets,
Philadelphia 1, Penna.

Wesson Oil & Snowdrift Co., Inc.
DIVIDEND NOTICE

Preferred Stock Dividend No. 7

On July 30, 1957 a regular quarterly dividend of sixty cents (60¢) per share was declared on the outstanding \$50 par value preferred stock of this company payable September 2, 1957 to stockholders of record at the close of business August 15, 1957.

C. M. CARRIÈRE, Treasurer
New Orleans

Employee Benefit Plan Trusts

We invite you to discuss the formulation and financing of a retirement or other employee benefit plan for your organization—without obligation.

THE CHASE MANHATTAN BANK

Trust Department
40 Wall Street, New York 15
Telephone: HANover 2-6000

\$290,000

Southern Pacific Company

4 1/2% Equipment Trust Certificates
Series XX

(Philadelphia Plan)

Maturing:
\$180,000 June 1963
\$110,000 June 1969

Priced to yield 4.65%

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Established 1905
61 Broadway, New York 6, N. Y.
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Life Magazine to Raise
Price at Newsstands
To 25 Cents in October

By a WALL STREET JOURNAL Staff Reporter
NEW YORK—Life magazine's newstand price will be increased to 25 cents from 20 cents in October, Andrew Heiskell, Life publisher, announced. No specific date was given. Life also announced it will increase advertising rates approximately 4%, effective with the February 3, 1958, issue. This is the second rate increase announced by the magazine this year.

Life's circulation base of six million will remain unchanged, Clay Buckhout, Life advertising director, said. Under the new ad rate schedule, a single black and white page will cost \$26.25 and the one-time, four-color page rate will be \$39,500—the most expensive in the magazine industry.

These rates compare with \$25.25 for a black and white page and \$37.75 for a four-color page, announced last March and scheduled to go into effect September 9.

Financing Business

Associates Investment \$50 Million Issue Said To Be 80% to 85% Sold

By a WALL STREET JOURNAL Staff Reporter
NEW YORK—Associates Investment Co.'s \$50 million debenture issue was said to be 80% to 85% spoken for yesterday afternoon after a public offering by Salomon Bros. & Hutzler, Lehman Brothers and associates.

The underwriters priced the 5 1/2% securities, due August 1, 1977, at par.

Associates says it is the nation's fourth largest automobile finance company. It will use the net proceeds from the offering to reduce short-term notes due within a year.

The debentures will not be optionally redeemable during their 20-year life. They will have the benefit of a sinking fund, beginning August 1, 1963, that is calculated to retire more than 93% of the issue prior to maturity.

Niagara Mohawk Plans \$50 Million Mortgage Bond Sale in September

By a WALL STREET JOURNAL Staff Reporter
SYRACUSE, N. Y.—Niagara Mohawk Power Corp. plans to sell \$50 million of general mortgage bonds in the week of September 24, according to Earle J. Machold, president.

The bonds, due 1987, will be sold at competitive bidding. Proceeds will be used by the utility company to pay outstanding bank loans and finance its current construction program.

Niagara Mohawk's last general mortgage bond issue, in May, 1956, was a \$30 million block that went at an interest cost of 3.59%.

Norfolk & Western Awards Issue to Salomon Bros. Group

PHILADELPHIA Norfolk & Western Railway awarded \$4,320,000 of equipment certifi-

Tax Exempts

Municipal Offerings Expected to Continue Heavy in Second Half

By a WALL STREET JOURNAL Staff Reporter
WASHINGTON—A continued heavy influx of municipal bond issues headed to market was predicted for the latter half of 1957 in the July Statistical Bulletin of the Investment Bankers Association of America.

Big reason for the bulletin's belief is the \$3.5 billion of bond issues authorized by the nation's voters in the year ended June 30 and as yet unsold. During this period a whopping \$4.7 billion was approved by citizens at the polls, of which only \$1.2 billion has already been disposed of in the money market.

Scotching reports that the electorate was turning sour on further bond financing, the I. B. A. bulletin cited figures for the second quarter of 1957, showing that voters had approved \$1,110,000,000 or 80% of the \$1,382,000,000 in bonds placed on the ballot during that period.

Total sale of tax-exempt municipals during 1957's first six months aggregated \$3.4 billion, a volume exceeded only once before, in 1954. This total, adjusted for seasonal fluctuation, represents an annual sale rate of \$6.3 billion.

The possibility of unusually large third-quarter bond sales is suggested by the bulletin, if prices stabilize at their present yields. Historically, the I. B. A. release noted, sharp increases in yields such as occurred in 1957's second quarter followed by a price plateau have resulted in larger volume of sales than could otherwise be expected.

Phoenix, Ariz., Awards \$6 Million Bond Issue At 3.9388% Interest

A WALL STREET JOURNAL News Roundup
A combination managed by the Harris Trust & Saving Bank, Chase Manhattan Bank and First Boston Corp., was awarded \$6 million Phoenix, Ariz., various purpose bonds.

Setting the net interest cost at 3.9388%, the group offered 100.24 for coupons of 3%, 3 1/2%, and 4%. At the reoffering the bonds were priced to yield 3.10% in 1960 out to 4% in 1978. There was no public reoffering of the 1979 maturities.

Retail sales of the bonds were termed a likely sellout by late yesterday.

Braun, Bosworth & Co., Inc., First of Michigan Corp. and associates purchased \$3 million Trenton, Mich., School District bonds.

Coupons of 3%, 4 1/2%, and 4 3/4%, placing the net interest rate at 4.57%, were offered by the group for the bonds which fall due 1958 through 1966. Reoffering of the bonds was priced to yield 2.75% to 4.80%.

An account co-managed by Blyth & Co., Inc. and Chemical Corn Exchange Bank was the buyer of \$3 million Birmingham, Ala., school bonds falling due 1958 through 1973.

For a variety of coupons establishing the net interest rate at 3.9388%, the group offered 100.02. The bonds' public reoffering, reported better than half sold by late yesterday, was scaled to yield 2.80% to 3.90%.

A syndicate led by the Northern Trust Co. was awarded \$2,400,000 Newark, Ohio, School District bonds maturing 1958 to 1977.

The group charged a net interest cost of 3.73% putting coupons of 3% on a dollar bid of 100.1647. Only \$350,000 of the bonds, reoffered priced to yield 2.70% to 3.75%, were reported left in dealer's hands by closing time last night.

Smith, Barney & Co. together with associates delivered the top offer for \$2 million Ramapo, N. Y. Central School District No. 1 bonds.

Bid for the bonds which will fall due from 1958 through 1986 was 100.0599 for 3.90% coupons. Early public response to retail reofferings, priced to yield 2.50% out to 3.90% was termed "fair."

A combination managed by Alex Brown &

co-managed by Salomon Bros. & Hutzler and associates on a bid of 98.287 for a 4 1/2% coupon. Net interest cost was 4.353%.

Halsey, Stuart & Co., Inc., offered 98.28 for the certificates, also as 4 1/2%.

The Salomon Bros. group is re-offering the securities at prices scaled to yield from 4% for December, 1957, maturities out to 4.30% in June, 1972. Retail response is described as "good."

Proceeds of the sale will finance 75% of a hopper car purchase.

Celotex Files 150,000-Share Offering of Common Stock

NEW YORK—Celotex Corp. registered a proposed public offering of 150,000 shares of common stock with the Securities and Exchange Commission. A group headed by Hornblower & Weeks and Eastman Dillon, Union Securities & Co. is expected to make the offering.

Proceeds of the sale would be added to working capital of the building materials firm. At present market levels, the stock would be worth more than \$5 million.

C & O To Open Bids August 6

CLEVELAND—Chesapeake & Ohio Railway will open bids on its \$4,300,000 of equipment certificates here August 6. The certificates, maturing from 1958 to 1972, will pay 80% of the cost of a freight car and diesel locomotive purchase.

Money Rates

NEW YORK—Bankers acceptance rates on 30-day bills were quoted 3 1/4% to 3 1/2%, 120-day bills are 3 1/2% to 3 3/4% and the 180-day bills 3 3/4% to 3 1/2%.

Federal funds bid at 2 1/4%, offered at 2 1/2%. Call money lent dealers on bills and Treasuries was quoted at 3 1/4% to 4%.

Call money on stock exchange collateral was 4 1/4% to 4 1/2%.

Commercial paper sold through dealers four to six months maturity was 3 1/4% to 4%.

Commercial papers placed directly by the major finance companies one to nine months maturity was 3 1/4% to 4%.

Bond Markets

Treasuries, in Slow Trading, Are Steady To Slightly Lower

NEW YORK—Long-term U. S. Treasury bonds were unchanged to slightly lower in slow trading.

Some dealers closed the Victory Loan 2 1/4% of December, 1967-72, at 96 3/8-3/4 bid, unchanged. The 3 1/4% of June, 1978-83, were 93 5/8-3/4 bid, off 4-3/4, and the 40-year 3s were bid at 88, off 2-3/4.

The Treasury's new 2 1/4 year 4s were quoted at 100 1/8-3/4 bid.

Investment grade corporates dropped fractionally lower on few trades. "This section of the market is reacting with the usual seasonal dullness and apathy," one trader stated.

"When the offering schedule goes down, along about August, the traditional exodus of institutional investors and professional traders takes the spark out of trading activities."

Municipal liens showed a generally firmer tone on moderate volume. Revenue bonds were mostly firm, with West Virginia issues staging a comeback from Tuesday's lows.

Rails again were quiet and easy. Convertible issues closed mixed, after early gains. Daystrom 4 1/4s continued firm.

Tokyo 6s were easy again in slow foreign bond trading.

Definitive Consolidated Edison 3 1/4s

Consolidated Edison Co. of New York, Inc., first and refunding mortgage bonds, series L,

3 1/2%, due May 1, 1966, should be available in definitive form beginning August 6, 1957. Holders of temporary bonds may exchange them at The First National City Bank of New York.

Massachusetts Pike's Tolls Trail Forecast In 6 Weeks of Operation

By a WALL STREET JOURNAL Staff Reporter
BOSTON—More passenger cars but fewer trucks than expected paid tolls on the new Massachusetts Turnpike in its first six weeks of operation.

Gross revenues from tolls, projected on an annual basis, are running at less than traffic engineers estimated for the first year, according to Turnpike Authority Chairman William Callahan. Nevertheless, he said "it appears certain that the total revenues for the first year will exceed bond interest requirements and maintenance and operating expenses."

Between May 18, when the 123-mile road opened, and June 30, a total of 1,555,875 vehicles used it, paying a total of \$1,330,183. Mr. Callahan said, "Trucks accounted for 5.5% of total traffic, a smaller proportion than will probably be shown for the first full year, he said. Mr. Callahan noted that on other toll roads, it has taken "a year or more" to swing commercial vehicles away from the long-established routes. The authority is actively selling the road's advantages to cartage companies in an effort to boost truck volume.

Nassau County, N. Y., Plans \$21 Million Bond Offering

NEW YORK—Nassau County, N. Y. will re-enter the bond market for the second time within a year with the sale August 19, of \$21,020,000 various purpose securities.

Last September 19, the county sold \$19,648,000 various purpose general obligation bonds at a net interest cost of 3.34%. The Dow-Jones municipal yield index at that time read 3%.

Johns-Manville Secondary Issue

NEW YORK—Smith, Barney & Co. offered 21,000 shares (\$984,375) of Johns-Manville Corp.'s common stock as a secondary distribution at \$46 1/2 a share. The concession for dealers was \$1 a share.

As in the case of all secondary offerings, the proceeds accrue to selling stockholders and not to the company.

Credit Exchange Acquisition

NEW YORK—Credit Exchange, Inc., a credit reporting and collection agency, has bought out the National Credit Exchange Corp., a collection agency operating in giftware and home accessories industries. Credit Exchange also took over the assets and liabilities of National Credit Exchange, Inc., a membership corporation of about 100 firms for the exchange of credit information about giftware retailers.

NEW ISSUE

\$4,320,000

(Second installment of an issue not exceeding \$12,900,000)

Norfolk and Western Railway Equipment Trust, Series B

4 1/2% Equipment Trust Certificates

(Non-callable)

To be dated June 1, 1957. To mature \$144,000 each June 1 and December 1 from December 1, 1957 to June 1, 1972.

Issued under the Philadelphia Plan with 25% cash equity

MATURITIES AND YIELDS

Dec. 1, 1957	4.00%	Dec. 1, 1966	4.30%
June 1, 1958	4.10	June 1 & Dec. 1, 1959	4.25
June 1, 1960-1972	4.30%		

These Certificates are offered subject to prior sale, when, as and if issued and received by us, subject to approval of the Interstate Commerce Commission.

SALOMON BROS. & HUTZLER

DREXEL & CO.

EASTMAN DILLON, UNION SECURITIES & CO.

STROUD & COMPANY

August 1, 1957.

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Bond Markets

Treasuries, in Slow Trading, Are Steady To Slightly Lower

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4 1/2% Equipment Trust Certificates

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Issued under the Philadelphia Plan with 25% cash equity

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Collins Radio Expects Net In Fiscal 1957 to Be Near 1956

CEDAR RAPIDS, Iowa—Collins Radio Co., expects earnings for the fiscal year ending today to approach the \$1.92 a share of last fiscal year on sales of approximately \$120 million, compared with \$125 million for the previous period," Arthur A. Collins, president, said. Net income for fiscal 1956 totaled \$3,126,001.

"Earnings in the second half of the fiscal year, as in the previous year, have been adversely affected by lower profit margins on Government contracts and by development, tooling and start-up costs, coupled with delays in beginning deliveries on a relatively large additional group of new commercial products entered into production," Mr. Collins said. "The latter circumstance will continue for at least a part of the first half of the 1958 fiscal year. Commercial sales of these items, including delivery of substantial backlog of orders, are expected to increase."

As of June 30, Collins' backlog stood at \$115 million, including \$2,200,000 of direct subcontracts. Mr. Collins told stockholders, "The net of \$112.8 million to be performed in our own facilities compares with \$92.2 million on July 31, 1956. Deliveries from second-source subcontractors will have been almost completed early in fiscal 1958, and sales of the company's own products and services are expected to increase significantly during the year," he said.

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Collins Radio Co.

AFFILIATED FUND

A Common Stock Investment Fund

Investment objectives of this Fund are possible long-term capital and income growth for its shareholders.

Ask your investment dealer for a free Booklet-Prospectus descriptive of Affiliated Fund, or write to:

LORD, ABBETT & CO.
63 Wall Street, New York 5

Please send me a free Booklet-Prospectus on Affiliated Fund.

Name _____

Address _____

City & State _____

IOWA POWER AND LIGHT COMPANY

A Regular Dividend Every Year Since Incorporation

48 CONSECUTIVE YEARS (Including Dividends)

The Board of Directors declared the following regular quarterly dividends on July 24, 1957:

PREFERRED STOCK

\$1.50 per share on 3.5% Cumulative; \$1.10 per share on 4.0% Cumulative; and \$1.05 per share on 4.5% Cumulative.

Above payable October 1, 1957 to holders of record on September 13, 1957.

COMMON STOCK

40¢ per share, payable September 26, 1957 to holders of record August 23, 1957.

N. Bernard Gussert, President

823 Walnut Street, Des Moines 2, Iowa

July 24, 1957.

ALFRED CHEMICAL

Quarterly dividend No. 146 of \$1.75 per share has been declared on the Common Stock of ALFRED CHEMICAL & DYE CORPORATION

payable September 10, 1957, to stockholders of record at the close of business August 15, 1957.

RICHARD F. HANSEN, Secretary

Continuous Cash Dividends Have Been Paid Since Organization in 1920

RAYOVAC

Dividend Notice

The Board of Directors of Ray-O-Vac Company on July 24, 1957 declared a quarterly dividend of twenty (20) cents per share on the common stock, payable August 30, 1957 to shareholders of record at the close of business on August 15, 1957.

GEORGE C. GUILD, Secretary

Madison, Wisconsin

ST. REGIS PAPER COMPANY

150 East 42nd Street, New York 17, New York

July 31, 1957

TO THE HOLDERS OF THE COMMON STOCK OF ST. PAUL AND TACOMA LUMBER COMPANY:

NOTICE IS HEREBY GIVEN that St. Regis Paper Company has declared effective as of 9:00 A.M. Pacific Standard Time, August 1, 1957, the Offer of Exchange made by it to the holders of the common stock of St. Paul and Tacoma Lumber Company pursuant to the Prospectus dated June 24, 1957, heretofore mailed to all such holders. It is expected that certificates for the initial delivery of shares of common stock of St. Regis Paper Company will be ready for delivery by the Depository and Exchange Agent not later than August 15, 1957.

St. Regis Paper Company

Roy K. Ferguson, Chairman of Board

William R. Adams, President

STANDARD PRESSED STEEL CO.

Common Share Dividend

A dividend of forty cents per share on the common stock of STANDARD PRESSED STEEL CO. has been declared, payable in cash on September 1, 1957, to shareholders of record at the close of business August 1, 1957.

THE BOARD OF DIRECTORS OF STANDARD PRESSED STEEL CO. declared a quarterly dividend of 40¢ per share on the common stock, payable September 1, 1957, to stockholders of record August 1, 1957.

JAMES V. LESTER, Treasurer

July 31, 1957

French Franc Exchange Rate Declines to 278 To the Dollar from 420

By a WALL STREET JOURNAL Staff Reporter

NEW YORK—The price of French currency in terms of the U. S. dollar in foreign exchange dealings fell to 278 francs to the dollar yesterday from 420 francs per dollar, foreign exchange dealers here reported.

They noted that the continuing drop in the French franc, determined mainly by free trading in Switzerland, came amid increasing reports of imminent devaluation of the franc. The official rate of the franc is supported at 350 to the dollar.

One foreign exchange house in New York said the franc was being quoted in Zurich at a low of 431.4 to the dollar at the close.

Meanwhile, the Associated Press reported that the price of gold rose sharply on the Paris money market yesterday—usually an indication that the French are hoarding against possible financial trouble ahead.

The growing demand for gold, AP reported, came at a time when France has just announced a new austerity program aimed at preventing a collapse of the franc, and against a background of repeated devaluation rumors—which, it noted, are being just as repeatedly denied by official sources.

According to AP, the latest price quoted yesterday for the one kilogram gold bar was 493,000 francs (\$1,408), up 9,000 francs (25.1%) from the day before. The Napoleon gold piece went from 3,760 francs to 3,810, and the Swiss gold piece from 3,430 to 3,480. The 200 piece jumped from 4,250 to 4,300.

Foreign Exchange

Wednesday, July 31, 1957

—In Dollars—

Canada (Free Dollar) 2.78 1/2

England (Pound) 2.78 1/2

30-day Futures 2.78 1/2

Transatlantic 2.78 1/2

Switzerland (Swiss) 2.78 1/2

Australia (Pound) 2.78 1/2

New Zealand (Pound) 2.78 1/2

South Africa (Pound) 2.78 1/2

Holland (Guilder) 2.78 1/2

Belgium (Belgian) 2.78 1/2

West Germany (DM) 2.78 1/2

DM (Lib. Conv.) 2.78 1/2

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N. Y. Stock Exchange Closing Bid and Asked Prices of Stocks Not Traded

They do not represent actual transactions. They are included as a guide to the range within which these securities could have been sold (indicated by the "bid") or bought (indicated by the "asked") at the time of compilation. Origin of any quotation furnished on request.

The "National" list is composed of securities which have a wide national distribution; the "Eastern" list comprises securities which have a wide distribution primarily in the Eastern region.

Wednesday, July 31, 1957

Industrial and Utility Stocks

AMP Inc. 24 1/2

Armco Steel Corp. 24 1/2

Armco Steel Corp. 24 1/2

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Over-the-Counter Markets

Wednesday, July 31, 1957

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**AMERICAN STOCK EXCHANGE
MOST ACTIVE STOCKS**

Stock	Volume	Close	Chg.
Five Cent	10,000	1/8	+1/8
Five Cent	10,000	1/8	+1/8
Five Cent	10,000	1/8	+1/8
Five Cent	10,000	1/8	+1/8
Five Cent	10,000	1/8	+1/8
Five Cent	10,000	1/8	+1/8
Five Cent	10,000	1/8	+1/8
Five Cent	10,000	1/8	+1/8
Five Cent	10,000	1/8	+1/8
Five Cent	10,000	1/8	+1/8

American Stock Exchange Transactions

Wednesday, July 31, 1957

VOLUME, 830,000 SHARES

SINCE JANUARY 1

1957	1956	1955	1954	1953	1952	1951	1950	1949	1948	1947	1946	1945	1944	1943	1942	1941	1940	1939	1938	1937	1936	1935	1934	1933	1932	1931	1930	1929	1928	1927	1926	1925	1924	1923	1922	1921	1920	1919	1918	1917	1916	1915	1914	1913	1912	1911	1910	1909	1908	1907	1906	1905	1904	1903	1902	1901	1900	1899	1898	1897	1896	1895	1894	1893	1892	1891	1890	1889	1888	1887	1886	1885	1884	1883	1882	1881	1880	1879	1878	1877	1876	1875	1874	1873	1872	1871	1870	1869	1868	1867	1866	1865	1864	1863	1862	1861	1860	1859	1858	1857	1856	1855	1854	1853	1852	1851	1850	1849	1848	1847	1846	1845	1844	1843	1842	1841	1840	1839	1838	1837	1836	1835	1834	1833	1832	1831	1830	1829	1828	1827	1826	1825	1824	1823	1822	1821	1820	1819	1818	1817	1816	1815	1814	1813	1812	1811	1810	1809	1808	1807	1806	1805	1804	1803	1802	1801	1800	1799	1798	1797	1796	1795	1794	1793	1792	1791	1790	1789	1788	1787	1786	1785	1784	1783	1782	1781	1780	1779	1778	1777	1776	1775	1774	1773	1772	1771	1770	1769	1768	1767	1766	1765	1764	1763	1762	1761	1760	1759	1758	1757	1756	1755	1754	1753	1752	1751	1750	1749	1748	1747	1746	1745	1744	1743	1742	1741	1740	1739	1738	1737	1736	1735	1734	1733	1732	1731	1730	1729	1728	1727	1726	1725	1724	1723	1722	1721	1720	1719	1718	1717	1716	1715	1714	1713	1712	1711	1710	1709	1708	1707	1706	1705	1704	1703	1702	1701	1700	1699	1698	1697	1696	1695	1694	1693	1692	1691	1690	1689	1688	1687	1686	1685	1684	1683	1682	1681	1680	1679	1678	1677	1676	1675	1674	1673	1672	1671	1670	1669	1668	1667	1666	1665	1664	1663	1662	1661	1660	1659	1658	1657	1656	1655	1654	1653	1652	1651	1650	1649	1648	1647	1646	1645	1644	1643	1642	1641	1640	1639	1638	1637	1636	1635	1634	1633	1632	1631	1630	1629	1628	1627	1626	1625	1624	1623	1622	1621	1620	1619	1618	1617	1616	1615	1614	1613	1612	1611	1610	1609	1608	1607	1606	1605	1604	1603	1602	1601	1600	1599	1598	1597	1596	1595	1594	1593	1592	1591	1590	1589	1588	1587	1586	1585	1584	1583	1582	1581	1580	1579	1578	1577	1576	1575	1574	1573	1572	1571	1570	1569	1568	1567	1566	1565	1564	1563	1562	1561	1560	1559	1558	1557	1556	1555	1554	1553	1552	1551	1550	1549	1548	1547	1546	1545	1544	1543	1542	1541	1540	1539	1538	1537	1536	1535	1534	1533	1532	1531	1530	1529	1528	1527	1526	1525	1524	1523	1522	1521	1520	1519	1518	1517	1516	1515	1514	1513	1512	1511	1510	1509	1508	1507	1506	1505	1504	1503	1502	1501	1500	1499	1498	1497	1496	1495	1494	1493	1492	1491	1490	1489	1488	1487	1486	1485	1484	1483	1482	1481	1480	1479	1478	1477	1476	1475	1474	1473	1472	1471	1470	1469	1468	1467	1466	1465	1464	1463	1462	1461	1460	1459	1458	1457	1456	1455	1454	1453	1452	1451	1450	1449	1448	1447	1446	1445	1444	1443	1442	1441	1440	1439	1438	1437	1436	1435	1434	1433	1432	1431	1430	1429	1428	1427	1426	1425	1424	1423	1422	1421	1420	1419	1418	1417	1416	1415	1414	1413	1412	1411	1410	1409	1408	1407	1406	1405	1404	1403	1402	1401	1400	1399	1398	1397	1396	1395	1394	1393	1392	1391	1390	1389	1388	1387	1386	1385	1384	1383	1382	1381	1380	1379	1378	1377	1376	1375	1374	1373	1372	1371	1370	1369	1368	1367	1366	1365	1364	1363	1362	1361	1360	1359	1358	1357	1356	1355	1354	1353	1352	1351	1350	1349	1348	1347	1346	1345	1344	1343	1342	1341	1340	1339	1338	1337	1336	1335	1334	1333	1332	1331	1330	1329	1328	1327	1326	1325	1324	1323	1322	1321	1320	1319	1318	1317	1316	1315	1314	1313	1312	1311	1310	1309	1308	1307	1306	1305	1304	1303	1302	1301	1300	1299	1298	1297	1296	1295	1294	1293	1292	1291	1290	1289	1288	1287	1286	1285	1284	1283	1282	1281	1280	1279	1278	1277	1276	1275	1274	1273	1272	1271	1270	1269	1268	1267	1266	1265	1264	1263	1262	1261	1260	1259	1258	1257	1256	1255	1254	1253	1252	1251	1250	1249	1248	1247	1246	1245	1244	1243	1242	1241	1240	1239	1238	1237	1236	1235	1234	1233	1232	1231	1230	1229	1228	1227	1226	1225	1224	1223	1222	1221	1220	1219	1218	1217	1216	1215	1214	1213	1212	1211	1210	1209	1208	1207	1206	1205	1204	1203	1202	1201	1200	1199	1198	1197	1196	1195	1194	1193	1192	1191	1190	1189	1188	1187	1186	1185	1184	1183	1182	1181	1180	1179	1178	1177	1176	1175	1174	1173	1172	1171	1170	1169	1168	1167	1166	1165	1164	1163	1162	1161	1160	1159	1158	1157	1156	1155	1154	1153	1152	1151	1150	1149	1148	1147	1146	1145	1144	1143	1142	1141	1140	1139	1138	1137	1136	1135	1134	1133	1132	1131	1130	1129	1128	1127	1126	1125	1124	1123	1122	1121	1120	1119	1118	1117	1116	1115	1114	1113	1112	1111	1110	1109	1108	1107	1106	1105	1104	1103	1102	1101	1100	1099	1098	1097	1096	1095	1094	1093	1092	1091	1090	1089	1088	1087	1086	1085	1084	1083	1082	1081	1080	1079	1078	1077	1076	1075	1074	1073	1072	1071	1070	1069	1068	1067	1066	1065	1064	1063	1062	1061	1060	1059	1058	1057	1056	1055	1054	1053	1052	1051	1050	1049	1048	1047	1046	1045	1044	1043	1042	1041	1040	1039	1038	1037	1036	1035	1034	1033	1032	1031	1030	1029	1028	1027	1026	1025	1024	1023	1022	1021	1020	1019	1018	1017	1016	1015	1014	1013	1012	1011	1010	1009	1008	1007	1006	1005	1004	1003	1002	1001	1000	999	998	997	996	995	994	993	992	991	990	989	988	987	986	985	984	983	982	981	980	979	978	977	976	975	974	973	972	971	970	969	968	967	966	965	964	963	962	961	960	959	958	957	956	955	954	953	952	951	950	949	948	94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Kerr Blames High Interest Rates On Burgess, Administration Policy

FRB Chief Martin Opposes Barring Private Bankers From Open Market Group

By a WALL STREET JOURNAL Staff Reporter
WASHINGTON—Sen. Kerr (D., Okla.) launched a new attack on what he called the Administration's "high interest rate" policy and on the role Treasury Under Secretary Burgess played in setting that policy.

Mr. Kerr spent three hours grilling Mr. Burgess as the Senate Finance Committee continued its investigation of national economic policies and problems. When he finished yesterday, he indicated he wasn't one-third through his prepared questions. Last month the Oklahoma Democrat questioned former Secretary Humphrey for two and a half days.

His questions seemed to add up yesterday to the accusation that Mr. Burgess, as "a banker's banker," has always favored high interest rates and that higher rates were therefore the natural result of Mr. Burgess' appointment as Under Secretary in 1953. He also sharply attacked the role of the Federal Reserve System as a group that sets the volume of credit in the economy but operates completely free from Congressional or Executive control and subject only to banker control.

Opening his examination of Mr. Burgess, Sen. Kerr read a long biography of the jobs the Treasury official had held. He said this proved Mr. Burgess is "not just a banker, but a banker's banker." He also recited selections of Mr. Burgess' writing and recommendations from 1920 on to show that Mr. Burgess had repeatedly urged higher interest rates.

Burgess Denies Favoritism

The Treasury official denied he had always favored high interest rates and cited instances where he had favored low rates. He said his general approach was for flexibility.

Nonetheless, Mr. Kerr kept repeating his charges. When Mr. Burgess took over Treasury debt management in 1953, the lawmaker stated, his views on interest rates and monetary policy "were firmly fixed and widely known." Any "reasonably informed investor" could have expected rising interest rates in the wake of Mr. Burgess' appointment, Mr. Kerr contended. Mr. Burgess, however, said he thought the Senator was overstating his influence and that the final decision had always been with Secretary Humphrey, who left office on Monday.

Noting Mr. Burgess' statement that high interest rates helped check over-expansion, Mr. Kerr asked how interest rates could be at a 25-year high and still have capital expenditures at record levels.

"If you had easy money lying around, you'd have more yet," Mr. Burgess replied.

"Pure Mythology"

Asked to comment on a report that the Treasury had additional plans to keep money tight, Mr. Burgess replied that this was "pure mythology."

"As far as the Treasury is concerned," he said, "we have no plans whatever to tighten or loosen money. That is not our business. We try to manage the debt and sell our securities on the market as best we can."

Smiling, he added that Sen. Kerr "and other able businessmen trying to borrow more money than was available" had just as much as the Administration to do with pushing up interest rates.

Appearing before another Congressional committee, Federal Reserve Board Chairman Martin opposed giving the Reserve Board complete control over market operations without any participation by private bankers.

He Defends Committee

Replying to criticism by Rep. Patman (D., Texas) against the board's Open Market Committee, Mr. Martin told the House Banking Committee that this group "represents an ingenious blending of public and private interest and is one of the achievements of American political science."

The Open Market Committee, composed of the seven Federal Reserve Board members and five Reserve Bank presidents, governs the day-to-day buying and selling of Government securities for the Federal Reserve's account on the open market.

Rep. Patman, outspoken critic of the board and of the Administration's fiscal policies, contended that only public officials should have any say on the "handling of billions of dollars of Government bonds every year." He said having five private bank officials on the open market group was comparable to allowing railroad owners sit on the Interstate Commerce Commission.

The Reserve Board Chairman disagreed, saying the board should have a majority, as it does now, but that it should not "ignore completely the tradition of private banks." If this were done, he said, there would be a different type of banking system with a central bank in Washington completely controlling the field.

The setup of the Open Market Committee, Mr. Martin testified, provides "a check and balance between political and private pressures" with ultimate control still in the Reserve Board.

Several committee members challenged the present requirement that member Reserve Banks purchase stock in the system and that this stock bears a 6% interest return. Mr. Patman said there's some \$300 million of such stock and that this serves no purpose except to drain money from the Federal Reserve in interest payments.

Mr. Martin conceded the stock requirement serves no monetary purpose and "we could go along without it today" from that standpoint. However, he added, it is "a very useful and effective means to provide participation of directors in the system." On the basis of the amount of stock held, banks vote for directors of the Reserve System.

Merritt-Chapman-Scott Second Quarter Profit Was Equal to '56 Period

Wolfson Notes Last Year's Total Included Four Units Since Sold; Net for Half Year Set Record

By a WALL STREET JOURNAL Staff Reporter
NEW YORK—Second quarter earnings of Merritt-Chapman & Scott Corp. equaled last year's \$3,871,000, although sales declined to \$86,866,000 from \$101,568,000 in the similar period of 1956, said Louis E. Wolfson, chairman and president.

However, Mr. Wolfson said the 1956 second quarter includes the operations of four subsidiaries disposed of during the second half of the year. Excluding these companies, second quarter earnings last year amounted to \$2,947,000, or 54 cents a share, and volume totaled \$78,335,000.

The four subsidiaries sold were Newport Steel Corp., Marion Power Shovel Co., Osgood Co. and Shoup Votling Machine Corp. Per-share earnings for the 1957 quarter were 60 cents, based on 5,569,132 shares, compared to 71 cents for the 1956 quarter, based on 5,454,976 shares.

Mr. Wolfson also reported that six-month earnings of the diversified industrial corporation were a record \$6,873,000, or \$1.23 per share, 6% higher than the \$6,492,000, or \$1.19 per share, earned in the first half of 1956. He said sales dropped to \$184,387,000 from \$199,833,000 for the six-month period.

Excluding the four former subsidiaries, Mr. Wolfson said, the 1956 first-half earnings amounted to \$4,798,000, or 88 cents a share, and sales totaled \$152,194,000.

The six-month earnings for this year did not include a special credit of \$360,000, or 7 cents a share, from the sale of 211,254 shares of the New York Shipbuilding Corp., he added. The company still owns 80.5% of New York Shipbuilding.

The chairman reported the current backlog at "approximately \$670 million," compared with \$533 million a year ago. He indicated that this figure does not include a \$109 million low bid for the construction of a sister ship to the ocean liner S.S. United States submitted by New York Shipbuilding.

MERRITT-CHAPMAN & SCOTT CORP.: Consolidated report for quarter ended June 30:

	1957	1956
Earnings per share	\$1.23	\$1.19
Gross revenues	\$184,387,000	\$199,833,000
Net before taxes	\$11,533,000	\$12,715,000
Net income after taxes	\$6,873,000	\$6,492,000
Capital share	5,569,132	5,454,976

a-Excludes operations of four subsidiaries disposed of during the second half of 1956. Excluding these companies, the report states that gross revenues amounted to \$78,335,000 and net income after taxes was \$2,947,000 or 54 cents a share.
b-Excludes special credit of \$360,000, or seven cents a share, from sale of 211,254 shares of New York Shipbuilding stock. M. C. & S. continues to hold an 80.5% interest. b-Excludes operations of four subsidiaries disposed of later in the year. Excluding these companies, the report states that gross revenues amounted to \$152,194,000 and net income after taxes was \$4,798,000 or 88 cents a share.

Prudential Insurance Building
NEWARK, N. J.—Prudential Insurance Co. of America announced plans to construct a million-dollar building to house about 350 clerical workers at Linwood, N. J., just west of Atlantic City. The new structure is in addition to a regional office building Prudential has under construction at Millville, also in southern New Jersey. The Linwood building, with 80,000 square feet of space on a 31-acre site, is due for completion in about 18 months.

Alco Products Profit Cut Sharply by Strike In Quarter to June 30

Concern Had Deficit of \$46,000 After Preferred Dividends; First Half Net Also Lower

By a WALL STREET JOURNAL Staff Reporter
NEW YORK—Net income of Alco Products, Inc., for the second quarter ended June 30 was cut to \$19,000 by a strike at three of the company's plants.

The net income was insufficient to cover preferred dividends of \$46,000 and resulted in a second quarter deficit of \$46,000.

It compared with net income of \$1,157,000, equal after preferred dividends to 62 cents a common share, in the second quarter of 1956. Alco reported net sales fell to \$35,367,000 in the quarter just ended from \$39,882,000 in the second quarter of 1956.

For the first six months of 1957, the company thus reported net income down to \$546,000, equal after preferred dividends to 23 cents a common share, on net sales of \$20,678,000. Alco earned \$1,931,000, equal after preferred dividends to \$1.02 a common share, on net sales of \$70,825,000 in the first half of 1956.

Alco's first half earnings "were sharply affected by the 11 weeks' strike at our Schenectady, Auburn and Dunkirk, N. Y., plants," P. T. Egbert, president, said. He noted that seven weeks of the strike fell during the second quarter.

"However, our present backlog of regular products amounts to \$108 million, or double the \$54 million on the books at this time last year," Mr. Egbert said. "Since resuming operations, output of our regular products has returned to the high level reached in the two months preceding the strike."

"Despite our setback for the first half," Mr. Egbert said, "we are optimistic about the future. We feel that with our substantial backlog, increased productivity, and better operating efficiencies—which will reflect in higher profit margins—shipments and earnings should reach a high level for the remainder of this year."

The company said shipments of regular products reached \$49,898,000 in the first half of 1957, compared with \$70,825,000 in the year-earlier period. In addition Alco said it shipped Army combat tanks valued at \$30,778,000 in the first half of 1957.

	1957	1956
Earnings per preferred share	\$1.51	\$1.57
Net sales	\$35,367,000	\$39,882,000
Net before income taxes	\$5,000	\$2,360,000
Income taxes	(6,000)	1,148,000
Net income	\$1,900	\$1,512,000
7% preferred shares	37,800	37,800
Common shares	1,796,544	1,794,487

Six months ended June 30:
a-Earnings per common share: \$1.23 1957, \$1.19 1956.
b-Net sales: \$70,825,000 1957, \$70,825,000 1956.
c-Net before income taxes: \$11,533,000 1957, \$12,715,000 1956.
d-Net income: \$6,873,000 1957, \$6,492,000 1956.
e-After preferred dividends: \$546,000 1957, \$1,931,000 1956.
f-Includes shipments of Army combat tanks amounting to \$30,778,000.

New Electric Shaver

NEW YORK—Schick, Inc., announced a new men's electric shaver and said it has twice the power and shaving surface of the standard Schick.

Called the Powershaver, it will be placed on sale this fall. It will retail for \$29.95, or 45 cents more than the standard Schick.

Schick said the shaver's increased power will enable it to shave the toughest beard at top speed.

New York Airways

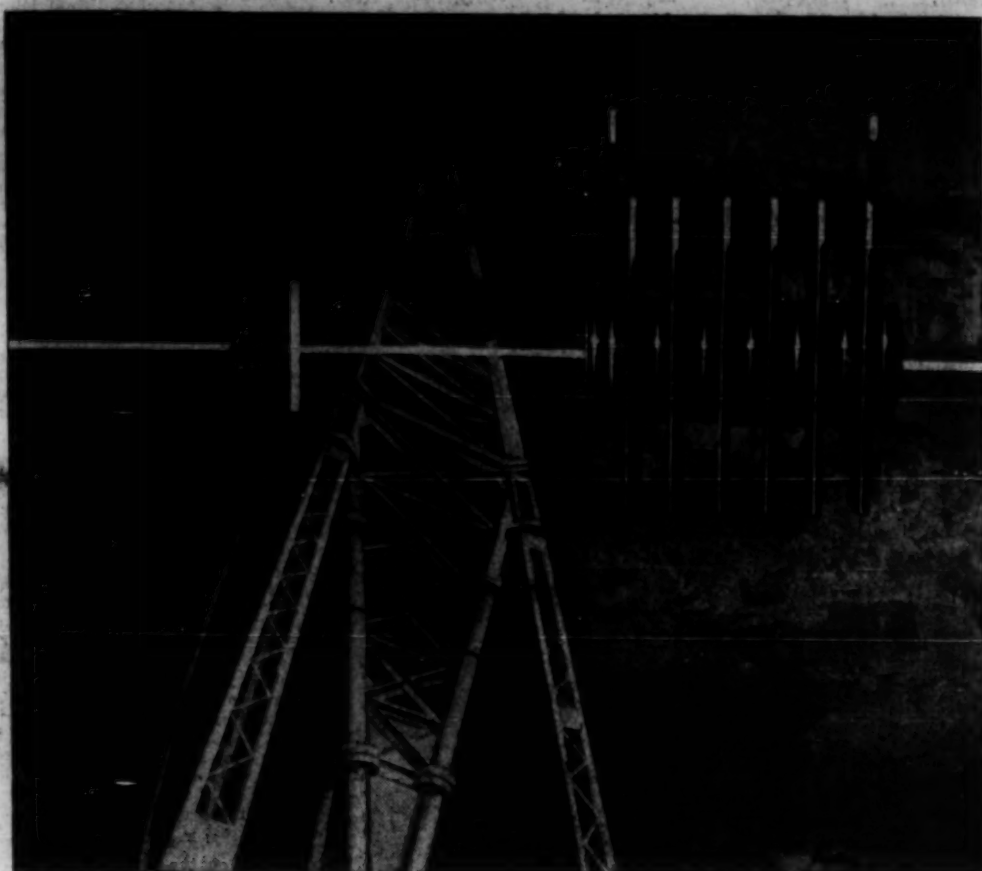
NEW YORK—The 12-passenger float-equipped S-58 helicopters which New York Airways has now introduced into the Manhattan heliport schedule will make 295 more seats

available in the service between Idlewild, LaGuardia and Newark airports.

Thirty flights will be made daily with the S-58s, which with the two departures from the heliport with the five-place S-55 helicopter will

make a total of 370 seats, against the 75 currently available daily.

In June the helicopter line carried 1,190 passengers, and expects a new record of 2,000 passengers for July.



SELENIUM: ONE WAY STREET FOR ELECTRONS

A selenium rectifier is a compact, efficient device used to convert alternating current into direct current. It serves as a "one way street for electrons" in many everyday electronic devices... in everything from television to radar.

But besides its applications in electronics, selenium has many other rare characteristics: When exposed to light it generates an electric current, and so is used in light meters and photoelectric cells. Combined with cadmium, it imparts color to red automobile tail lights, to crimson paint, to red textile dye. Conversely, it is a highly efficient decolorizer in glass where maximum transparency is essential. It is used in the manufacture of cortisone. It imparts certain desirable characteristics to stainless steel.

ASARCO's metallurgists have succeeded in increasing the supply of selenium to the point where demands for this versatile element can now be met immediately, including

those for high-purity selenium—99.99 percent pure—which is required for electronic uses.

The present balance between supply and demand for this useful element is due largely to improved recovery processes, developed and perfected by ASARCO. Nobody mines selenium. It is available as a by-product of copper refining and exists only in some ores, and then only in trace amounts... not more than one part in 300,000 or 400,000.

ASARCO works with more non-ferrous metals and elements than any other company. Selenium, indium, tellurium and most of the other rare metals and elements; and copper, lead, zinc, silver and other long-known basic raw materials are all constant subjects for ASARCO Research. We will be pleased to help you find ways and means of using these metals and elements more efficiently and economically.

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